

U.S. Chamber of Commerce Blowing Smoke for Big Tobacco



July 2015

U.S. Chamber of Commerce Blowing Smoke for Big Tobacco

Introduction, 1

What is the U.S. Chamber of Commerce and
How Does it Operate Internationally?, 3

U.S. Chamber of Commerce: Working for Big Tobacco, 4

Case Studies on U.S. Chamber Interference in Health Policy, 7

Additional Cases of U.S. Chamber of Commerce Interference in
Tobacco Control, 11

Recommendations and Conclusions, 13



Introduction

A series of investigative articles by *The New York Times* beginning June 30, 2015 exposed how the U.S. Chamber of Commerce (U.S. Chamber) has worked systematically in countries around the world to help the tobacco industry fight life-saving measures to reduce tobacco use. The *Times* articles examined the U.S. Chamber's multi-pronged approach to fighting measures to reduce tobacco use, including opposing countries' health policies, pitting countries against each other in international trade disputes, and influencing international trade agreements to benefit tobacco companies.

In response to the *Times* coverage, concerned parties including United States corporations, lawmakers and the media acted and spoke up in protest. CVS Health resigned from the U.S. Chamber, and a group of United States Senators released a public statement critical of the U.S. Chamber and sent letters to the member companies of the U.S. Chamber's Board of Directors asking about their positions on the Chamber's efforts to fight tobacco control measures.

This report examines the U.S. Chamber's tactics in depth, providing additional information and documentation about more than a dozen instances in which the U.S. Chamber has intervened on behalf of some of the world's biggest tobacco companies to interfere with countries' efforts to pass and implement proven, life-saving policies. The U.S. Chamber's lobbying on behalf of the tobacco industry is shown to be a global, systematic pattern of activity.

Tobacco use is a leading cause of preventable disease and death worldwide.¹ Tobacco products are uniquely lethal, killing up to half of long-term users.² Tobacco currently kills about six million people worldwide annually³ and is projected to kill one billion people this century unless current trends are reversed.⁴ More than 80 percent of these deaths will be in low- and middle-income countries.⁵

To combat this global epidemic, the world's nations have adopted a public health treaty, the World Health Organization (WHO) Framework Convention on Tobacco Control (FCTC), which entered into force in February 2005 and has been ratified by 179 countries and the European Union (the United States has signed but not ratified the FCTC and is not a party to it). This treaty obligates parties to implement evidence-based policies that are proven to reduce tobacco use and exposure to secondhand smoke.⁶

Global tobacco companies understand that these proven, life-saving measures reduce tobacco consumption, threatening their sales and profits.⁷ Consequently, the tobacco industry works aggressively to weaken, delay and defeat tobacco control measures around the world.⁸

Recognizing the tobacco industry's role in causing the tobacco epidemic and its long history of deception, the FCTC requires its parties to guard against tobacco industry interference and protect tobacco control policies from the commercial and other vested interests of the industry.⁹ In addition, the public and politicians are increasingly unsympathetic to the industry's demands.

In response, tobacco companies have sought to use influential third parties to oppose strong tobacco control measures around the world.¹⁰ A key ally of tobacco companies in these efforts is the U.S. Chamber and its global network of American Chamber of Commerce (AmCham) affiliates.

This report describes how the U.S. Chamber and its AmCham affiliates have joined the tobacco industry in fighting effective tobacco control policies in

multiple countries – often without fully disclosing that they are working with the tobacco industry – implying that the full force of the U.S. business community is behind these efforts and that economic harm could result if countries move forward.

The report includes five recent case studies from Uruguay, Burkina Faso, Moldova, the European Union and the Philippines and lists other known attempts by the U.S. Chamber to oppose a range of tobacco control policies including graphic health warnings, tobacco advertising restrictions and increased tobacco taxes. The cases reveal that the U.S. Chamber’s activities, paired with the broader efforts of tobacco companies, have in some cases contributed to government officials weakening draft tobacco control policies. In other cases, the U.S. Chamber’s interventions have significantly delayed and complicated the efforts of governments to adopt and implement tobacco control policies.

The report concludes by calling on governments to reject the U.S. Chamber’s misleading arguments and threats and enact proven tobacco control measures that improve public health and save lives. It also lays out several steps governments can take to protect public health policies from interference by the U.S. Chamber and calls on the U.S. Chamber and its AmCham affiliates to publicly disclose their donors so that lawmakers and government officials can be fully informed about their relationships with the tobacco industry.

What Is the U.S. Chamber of Commerce and How Does it Operate Internationally?

The U.S. Chamber is a private, 501(c)6 tax-exempt trade association based in Washington, D.C. that was originally established to communicate with the U.S. government on behalf of small- and medium-size businesses¹¹, but today lobbies on behalf of some of the largest multinational corporations in the U.S. and abroad. The Chamber is not an agency of the U.S. government, nor does it serve as an official representative of the U.S. government or any other government agency. The U.S. Chamber is also not necessarily affiliated with local Chambers of Commerce in cities and municipalities in the United States.

As the self-described “world’s largest business organization,”¹² the U.S. Chamber’s positions on public policies around the world, including public health policies, are often perceived as carrying the weight of the U.S. business community. As a result, for many governments – particularly in low- and middle-income countries (LMICs) – disregarding U.S. Chamber policy positions on tobacco can carry an implied threat for the country’s prospects to attract investment and economic growth. For example, in a letter to the Vice President of El Salvador opposing the implementation of tobacco control legislation, the U.S. Chamber warned “there are few factors more critical to investment and economic growth than the legal certainty and predictability fostered by a strong rule of law environment. For these reasons, we feel compelled to share our concerns with you and respectfully request your assistance in working with the Ministry of Health to revise these actions and to ask that it refrain from applying measures not supported by the governing legislation.”¹³

Furthermore, civil society advocates and government representatives in several countries report a common mis-perception that the U.S. Chamber and AmChams are speaking on behalf of the U.S. government.¹⁴ In at least four instances U.S. Ambassadors have served as honorary AmCham presidents, an arrangement that could lead to perceptions that opposing the Chamber’s positions on public health issues will harm relations with the United States government.¹⁵⁻¹⁹

Although the U.S. Chamber claims that it represents the interests of three million businesses of all sizes²⁰, a February 2014 report by Public Citizen’s U.S. Chamber Watch entitled “The Gilded Chamber,” found that more than half of the money the Chamber raised in 2012 came from just 64 anonymous corporate donors.²¹ Between 1998 and 2013, the U.S. Chamber spent an unprecedented \$1 billion lobbying in the United States.²² Little is known about the expenditures of the U.S. Chamber and AmChams outside of the United States, but according to organizational tax documents, the U.S. Chamber spent at least \$21 million between 2008 and 2013 on international activities.²³

To facilitate its work around the world the U.S. Chamber maintains a federation of 116 AmChams in 103 countries and dedicated offices in Belgium, Brazil, Ghana, India, Korea and Turkey.^{24,25} AmChams are established by the U.S. Chamber and pay dues directly to the U.S. Chamber.^{26,27} The U.S. Chamber uses this extensive global network to protect the financial interests of its richest business members, including tobacco companies, by promising them²⁸:

- access to heads of state and government and other senior foreign and U.S. officials;
- advocacy on member issues in Washington, D.C. and abroad;
- customized business development and high-level government relations support; and
- regular updates on trade and investment developments globally.

U.S. Chamber of Commerce: Working for Big Tobacco

Although the U.S. Chamber does not publicly disclose its membership list, the U.S. Chamber's board of directors includes Altria Group²⁹, the largest tobacco company operating in the United States and the former parent company of Philip Morris International (PMI).³⁰ Additionally, multinational tobacco companies such as PMI, British American Tobacco (BAT), Japan Tobacco International (JTI) and Imperial Tobacco hold memberships in more than 55 AmCham chapters (*see Table 1 on page 6*). As previously stated, the complete member lists for the U.S. Chamber and its global network of AmChams are not always publicly available, thus Table 1 may under-represent tobacco companies' participation in U.S. Chamber activities.

Previously secret internal tobacco industry documents made public through landmark U.S. litigation settlements^{31,32} reveal that for decades tobacco companies have been members of the U.S. Chamber³³⁻³⁷ and have used the U.S. Chamber to interfere with tobacco control measures. For example, an internal document from the then-parent company of both Philip Morris USA and Philip Morris International stated, "Philip Morris has been a consistent dues supporter of the Chamber for decades," contributing \$180,000 in 1998.³⁸ The document also set out Philip Morris' 1999 strategic objectives with the U.S. Chamber, which included to:

"[p]ositively influence the legislative and regulatory climate and the policy debate on critical issues facing PM [Philip Morris] via maximum leveraging of corporate resources (dollar and human) expended with the Chamber."³⁹

Another Philip Morris document, "U.S. Chamber Media on the Tobacco Issue," highlights the media work conducted by the U.S. Chamber in response to proposed 1998 U.S. tobacco control legislation.⁴⁰ Furthermore, an internal Philip Morris memo dated December 15, 1987, outlines ways that Philip Morris could derive more benefit from its relationship with the U.S. Chamber including taking a position on the U.S. Chamber board of directors; selecting the committee chairs for key U.S. Chamber policy committees; tightening Philip Morris' relationship with key policy experts at the U.S. Chamber; and utilizing the U.S. Chamber's communication network "as a means of getting our (Philip Morris') point across."⁴¹



Attendees at AmCham Taipei's 46th annual banquet in 2014. Taiwanese President Ma Ying-jeou served as the keynote speaker. Corporate sponsors included PMI and JTI.⁴⁴ March 2014.



BAT representative receiving one of two Outstanding Golden Brand awards from AmCham Armenia. One award was for "Best Corporate Social Responsibility Company" and the other was for "Best Employer 2013."⁴² May 2014.



Libor Gula (left), Manager of Regulatory and Fiscal Affairs for Philip Morris Slovakia, receives an award from AmCham Slovakia.⁴³ May 2013.

Table 1: Tobacco Company Members by AmCham Chapter

AmCham Chapter	Tobacco Company Members
Albania	BAT, JTI, PMI are board members ⁴⁵
Armenia	BAT and PMI are board members ⁴⁶
Belgium	BAT, JTI, PMI are members ⁴⁷
Bosnia and Herzegovina	PMI and Imperial Tobacco are members ⁴⁸
Bulgaria	JTI and PMI are members ⁴⁹
Chile	BAT and PMI are members ⁵⁰
China (People's Republic)	PMI is a member ⁵¹
Colombia	PMI is a member ⁵²
Costa Rica	BAT is a member ⁵³
Croatia	JTI and PMI are members ⁵⁴
Czech Republic	JTI and PMI are members ⁵⁵
Denmark	PMI is a member ⁵⁶
Egypt	BAT and PMI are members ⁵⁷
El Salvador	BAT and PMI are members ⁵⁸
Estonia	PMI sits on the board of directors ⁵⁹
Finland	BAT and PMI are members ⁶⁰
Georgia	BAT and PMI are members ⁶¹
Germany	PMI sits on the board of directors ⁶²
Honduras	BAT is a member ⁶³
Hungary	BAT and PMI are members ⁶⁴
Indonesia	PMI is a member ⁶⁵
Israel	PMI is a member ⁶⁶
Italy	PMI is the vice president of the board of directors ⁶⁷
Japan	PMI is a member ⁶⁸
Kosovo	PMI is a board member and JTI is a member ⁶⁹
Latvia	PMI is a member ⁷⁰
Lithuania	PMI is a board member ⁷¹
Luxembourg	JTI is a member ⁷²

AmCham Chapter	Tobacco Company Members
Macedonia	PMI is a board member ⁷³
Malaysia	PMI is a board member ⁷⁴
Moldova	BAT, JTI, PMI and Imperial are members ⁷⁵
Mongolia	PMI is a member ⁷⁶
Morocco	PMI is a board member ⁷⁷
Netherlands	BAT and PMI are members ⁷⁸
Norway	PMI is a member ⁷⁹
Pakistan	PMI is a member ⁸⁰
Panama	BAT and PMI are members ⁸¹
Poland	PMI sits on an advisory council ⁸²
Romania	BAT, JTI and PMI are members ⁸³
Russia	PMI is a member ⁸⁴
Serbia	PMI is the board president and BAT and JTI are members ⁸⁵
Singapore	BAT and PMI are members ⁸⁶
Slovak Republic	PMI is a board member and JTI is a member ⁸⁷
Slovenia	PMI is a member ⁸⁸
South Africa	PMI is a member ⁸⁹
Spain	PMI is a member ⁹⁰
Sweden	BAT and PMI are members ⁹¹
Switzerland	JTI and PMI are members ⁹²
Taiwan	PMI is a board member and BAT, JTI and Imperial Tobacco are members ⁹³
Thailand	PMI is a member ⁹⁴
Turkey	PMI is a member ⁹⁵
UAE-Abu Dhabi	BAT is a member ⁹⁶
UAE-Dubai and Northern Emirates	BAT is a member ⁹⁷
Ukraine	BAT, JTI, PMI and Imperial are members ⁹⁸
Uzbekistan	BAT is a member ⁹⁹
Vietnam	BAT is a member ¹⁰⁰

Case Studies on U.S. Chamber Interference in Health Policy

The tobacco industry has used its long-term relationship with the U.S. Chamber to intimidate and pressure policymakers attempting to develop and implement a wide range of public health policies designed to reduce tobacco use.* Detailed below are five case studies from Uruguay, Burkina Faso, Moldova, the European Union and the Philippines illustrating how the U.S. Chamber has worked to oppose tobacco control policies. The case studies are supplemented with a table listing additional known attempts by the U.S. Chamber and its international affiliates to oppose tobacco control measures in countries around the world (*see Table 2 on page 11*). These cases reveal that the U.S. Chamber's activities, paired with the broader efforts of tobacco companies, have resulted in government officials weakening draft tobacco control policies in some cases. In other cases the U.S. Chamber's interventions have significantly delayed and complicated the efforts of governments to adopt and implement tobacco control policies.

Taken in sum, the U.S. Chamber's threats, which cover a wide range of countries and a variety of tobacco control policies, demonstrate that the U.S. Chamber is acting on behalf of the tobacco industry to undermine non-discriminatory tobacco control policies.



Tobacco Advertising in Uruguay: U.S. Chamber Works to Protect Tobacco Industry's Youth-Marketing Tactics

Each year, the tobacco industry spends billions of dollars around the globe on advertising, promotion and sponsorships to attract new tobacco users to replace smokers who quit or die from tobacco-related diseases.^{101, 102} As a result, tobacco companies develop massive marketing campaigns to entice potential customers to become long-term smokers. Some of these campaigns use youth-oriented messages and images that appeal to youth.

Tobacco advertising, promotion and sponsorship (TAPS) bans reduce tobacco use, especially among young people. Article 13 of the FTC requires parties to comprehensively ban all TAPS in accordance with their constitutions or constitutional principles.¹⁰³ According to the WHO, at least 24 countries have implemented comprehensive TAPS bans and an additional 104 countries have taken some steps to ban TAPS.¹⁰⁴ In countries that do not have complete bans, the tobacco industry continues to exploit loopholes and unrestricted marketing channels, including setting up elaborate tobacco product displays at the point-of-sale, which have been found to increase the chances that youth will start smoking.¹⁰⁵⁻¹⁰⁸

In 2013, the president of Uruguay submitted a proposal to the Senate to ban tobacco product displays at points-of-sale.¹⁰⁹ In April 2014, the president of the U.S. Chamber wrote to the president of Uruguay's Senate, stating that the proposed ban would violate the World Trade Organization Agreement on Trade-Related Aspects of Intellectual Property and make it difficult for "consumers, who may have less readily available information to make educated choices among different brands."¹¹⁰ The letter further argued that a full display ban would create a slippery slope that would lead to overly restrictive bans on other products and increase illicit trade of tobacco products, which would fund organized crime and terrorism.¹¹¹ Despite pressure from the industry and its allies, the Uruguayan General Assembly passed the ban on tobacco product displays at the point-of-sale in July 2014.¹¹²

*Further, the U.S. Chamber has urged governments to not take steps to protect lifesaving tobacco control policies in trade agreements, including the Trans-Pacific Partnership Agreement, a free trade agreement currently being negotiated among 12 nations in the Asia-Pacific region, and the Transatlantic Trade and Investment Partnership, a treaty being negotiated between the United States and the European Union.¹⁷⁸⁻¹⁸⁰



Tobacco Health Warnings in Burkina Faso: U.S. Chamber Tries to Stop Graphic Health Warnings

Evidence from around the world shows that large, graphic health warning labels on tobacco products effectively inform smokers about the health hazards of smoking, encourage smokers to quit, prevent nonsmokers from starting to smoke and can decrease intentions to smoke among adolescents.¹¹³⁻¹¹⁶

Graphic warnings are also more effective than text-only warnings in informing populations with low literacy rates about the harms of tobacco use.¹¹⁷ Article 11 of the FTC requires parties to adopt and implement effective measures to ensure that tobacco product packages carry large, clear, rotating health warnings and messages that should preferably cover 50 percent or more, but not less than 30 percent, of principal display areas and that are in the parties' principal language(s).¹¹⁸

Burkina Faso, which has one of the lowest literacy rates in the world, passed a law in 2011 mandating graphic warning labels covering at least 60 percent of tobacco packaging.¹¹⁹ For four years, the government has worked to finalize regulations to implement the graphic warning labels. According to the Ministry of Health, the long delay in implementing graphic warning labels was due to interference by the tobacco industry and its allies.¹²⁰ In January 2014, Prime Minister Luc Adolphe Tiao received a letter from the U.S. Chamber warning that the Minister of Health's graphic warning label proposal violated international intellectual property rights and trade agreements, implying that the tobacco industry might use international trade agreements to entangle the Burkina Faso proposal in costly trade litigation, which as a low-income country it cannot afford.¹²¹

Contrary to the U.S. Chamber's claims, to date more than 70 countries and territories have mandated graphic health warnings labels covering 50 percent or more of the product package without being found in violation of international trade agreements or intellectual property rights.¹²² After significant delay, in April 2015 Burkina Faso finally issued regulations to implement graphic health warnings. The new warning labels should be on packaging by April 2016.¹²³



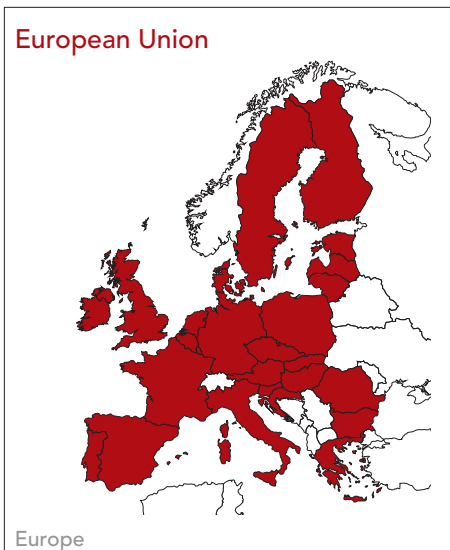
Comprehensive Legislation in Moldova: U.S. Chamber Tries to Derail Tobacco Control Law

In 2013, the Republic of Moldova began developing amendments to strengthen the country's tobacco control law. As proposed, the draft amendments call for improved provisions to fully ban smoking in indoor public places; require graphic warning labels to cover 65 percent of packs; comprehensively ban tobacco advertising, promotion and sponsorship; ban the sale of smokeless tobacco products and slim cigarettes; and include measures to prevent tobacco industry interference in setting and implementing policy.¹²⁴

Although the prime minister of Moldova approved a bill with these provisions in 2013 and submitted the draft for final parliamentary approval,¹²⁵ the U.S. Chamber and the AmCham in Moldova have led a two-year campaign to delay and weaken the proposed legislation. Local tobacco control advocates report that the AmCham consistently pressured government officials and actively lobbied legislators throughout the drafting and legislative process in order to weaken the bill. During the drafting of the amendments, the AmCham submitted a letter to the Ministry of Health introducing proposals from

BAT, JTI and PMI that if adopted would have weakened the provision.¹²⁶ Additionally, in February 2014, the president of the U.S. Chamber sent a letter to the president of Moldova's Parliament warning that many of the proposed amendments were not evidence-based, ignored regulatory procedures and violated Moldova's international trade obligations.¹²⁷

Despite this intensive multi-year effort by the tobacco industry and its allies to derail the bill, in May 2015 Moldova's Parliament passed a comprehensive bill to reduce tobacco use containing a total ban on tobacco advertising, promotion and sponsorships; large graphic health warning covering 65 percent of cigarette packs; and a provision for 100 percent smoke-free indoor public places and work places. The final bill also contains a prohibition on partnerships with the tobacco industry by the state.¹²⁸ Immediately after Parliament approved the bill but before it had been signed into law by Moldova's president, the AmCham sent a letter to the head of Parliament arguing that the law had been passed in a process not in keeping with standard parliamentary procedure and stressing the importance of the tobacco industry to Moldova's economy.¹²⁹ In spite of the U.S. Chamber's two-year campaign to delay the legislation, on July 10, 2015 the president of Moldova signed the bill into law.



European Union's Tobacco Directive: U.S. Chamber Takes Aim at Europe

In 2009, the European Commission formally launched the process to revise the European Union's (EU) Tobacco Products Directive (TPD), which provides a framework for EU member states' legislative action to reduce tobacco use through tobacco product and packaging regulation. The development of a revised TPD to reflect advances in tobacco control policy was significantly delayed for five years due in large part to interference by the tobacco industry and its allies.¹³⁰

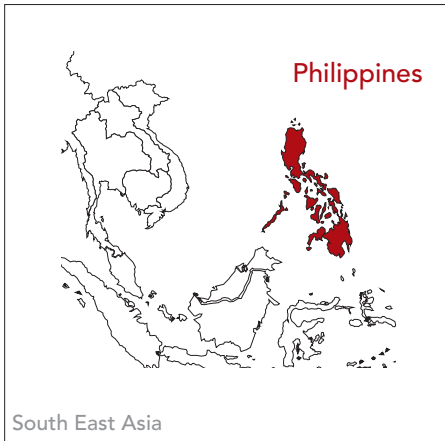
The U.S. Chamber and its European AmCham affiliates, expressing many of the same arguments used by the tobacco industry, intervened at a number of points during TPD negotiations arguing that proposed measures such as standardized packaging* (also known as plain packaging) and large graphic warning labels would violate EU law, EU and international intellectual property law and EU member states' international trade obligations. Instances of interference included:

- Releasing AmCham EU position papers expressing strong opposition to the TPD and, in particular, standardized packaging. Civil society advocates in Europe reported that the position papers were given to policymakers during meetings with AmCham representatives. One such paper, released in 2010, aimed to deter the European Commission from proposing standardized packaging as part of the TPD review.¹³¹ A 2014 paper, reportedly written by PMI, opposed EU member states' adoption of standardized packaging and has since become the official position of the AmCham EU.¹³²
- Sending at least three letters to EU representatives and European governments falsely arguing that proposed provisions were not based on science, violated member states' international trade obligations and potentially endangered U.S. - EU trade negotiations.^{133, 134, 135}
- Writing to the Lithuanian ambassador to the United States warning against the possible consequences of passing the TPD.¹³⁶ The Chamber, along with other business organizations, warned the ambassador to the U.S. that

*Tobacco packaging that requires the removal of all branding (colors, imagery, corporate logos and trademarks) and standardizes the color of the packaging as well as the size, font and placement of the brand name.

Lithuania's support of the TPD during its presidency of the European Commission could harm EU trade relations with the U.S. and violate international trade law and could potentially increase already high rates of illicit trade in Lithuania.¹³⁷

These activities served the tobacco industry's objectives of significantly weakening the TPD – including the removal of standardized packaging and a ban on point-of-sale displays – and delaying its adoption.¹³⁸ The TPD was formally adopted in March 2014, five years after the revision process started.¹³⁹



Tobacco Taxes in the Philippines: U.S. Chamber and AmChams Promote Misleading Tobacco Industry Arguments

In 2012, cigarette prices in the Philippines were among the lowest in the world.¹⁴⁰ Article 6 of the FCTC provides for the use of taxation and pricing policies on tobacco products to decrease the demand for tobacco.¹⁴¹ Evidence and experience from around the world conclusively show that increasing the price of cigarettes by raising tobacco taxes increases government revenue even as tobacco consumption declines.^{142,143} Consequently, the tobacco industry consistently opposes tax increases designed to reduce consumption.¹⁴⁴

In the Philippines, the U.S. Chamber and the AmCham in the Philippines aggressively fought an effort by legislators to reduce tobacco consumption by raising taxes on cigarettes. As reported by the *Business Mirror*, a Filipino business daily, the U.S. Chamber and the US-ASEAN Business Council argued that any effort to significantly increase tobacco taxes would “undermine the government’s revenue growth targets and subsequently pose serious threats to national security,” and that “there are signs that smuggled cigarettes have already made limited inroads in parts of the country, but with the right stimulus [a significant tax increase], this situation could rapidly grow into a massive nationwide phenomenon.”¹⁴⁵ In a separate letter to the finance secretary of the Philippines, the U.S. Chamber stated that “exorbitant tax increases on tobacco products will stimulate persistent and corrosive growth in smuggling and other illicit trades, which only fuels organized criminal activity and its consequences.”¹⁴⁶ The U.S. Chamber’s arguments mirrored those made directly by tobacco companies.

Since enacting a significant tobacco tax increase in the Philippines, tobacco tax revenues in the Philippines have been higher than expected despite significant protests from the tobacco industry and its allies.¹⁴⁷ In December 2014, commissioner of the Bureau of Internal Revenue Kim Hernaldes confirmed that higher-than-expected revenues refuted claims by the tobacco industry that the government would fail to reach its revenue targets and lose substantial revenues through illicit trade.¹⁴⁸

Additional Cases of U.S. Chamber of Commerce Interference in Tobacco Control

In addition to the five case studies above, evidence exists of many more attempts by the U.S. Chamber and AmChams to weaken and delay tobacco control policy in countries of all sizes, in all parts of the world. Table 2 provides evidence of such instances in order to provide a more complete picture of U.S. Chamber and AmCham representation of the tobacco industry.

Table 2: Examples of U.S. Chamber Interference in Tobacco Control

Case	Date	Policy	U.S. Chamber and AmCham Interference
Australia	2009-2011	Standardized Packaging	As the Australian government approached the finalization of standardized packaging legislation, the U.S. Chamber tried to prevent passage of the law by submitting comments on the legislation, ¹⁴⁹ sending a letter to the Department of Health ¹⁵⁰ and releasing a joint statement of opposition with other business groups ¹⁵¹ – all threatening that the measures violated international trade agreements and intellectual property rights. Additionally, the AmCham in Kiev, Ukraine encouraged Ukraine to submit a complaint about the Australian legislation to the World Trade Organization. ¹⁵² Standard tobacco product packaging has been in place in Australia since December 2012. ¹⁵³
El Salvador	2015	Comprehensive Tobacco Control Policies*	In a letter sent by the U.S. Chamber of Commerce to the vice president of El Salvador, the Chamber questions steps taken by the Ministry of Health to strengthen implementation of the national tobacco control law stating that actions taken “go beyond the scope of the legislation, undermined legal certainty in El Salvador, and are inconsistent with the principles of the rule of law.” The Chamber asked the vice president to intervene by ensuring that the Ministry of Health consult with the Ministry of Economy, a tobacco industry supporter, when developing regulations. ¹⁵⁴ Despite opposition, the President signed the regulations proposed by the Ministry of Health that strengthen tobacco advertising bans, graphic warning labels and smoke-free provisions of the law. The final regulations were published in June 2015. ¹⁵⁵
Ireland	2014	Standardized Packaging	During the development of standardized packaging legislation, the U.S. Chamber was a part of a coordinated response by the tobacco industry and its allies. In March 2014, the Chamber and other business associations wrote to the Taoiseach (prime minister) urging him to rethink standardized packaging. ¹⁵⁶ Despite significant industry threats and lobbying, Ireland approved a law requiring standardized packaging in March 2015. ¹⁵⁷
Jamaica	2014	Large Graphic Warning Labels	After Jamaica announced that it was going to increase graphic warnings to cover 75 percent of tobacco packaging, the U.S. Chamber of Commerce wrote to the prime minister stating “that there is no scientific basis to demonstrate that [graphic warning labels] covering 75 percent of the pack will advance public health objectives. They will, however, erode the [intellectual property] rights of trademark owners, and create unnecessary obstacles to trade.” ¹⁵⁸ Jamaica ultimately reduced pictorial warning labels to 60 percent of packaging. ¹⁵⁹
Kosovo	2013	Comprehensive Tobacco Control Policies	During the development of tobacco control policy, the AmCham in Kosovo convened a meeting involving representatives of the tobacco industry, policymakers and ministry representatives to discuss the provisions of a comprehensive tobacco control bill just days before a vote on the bill was scheduled. ¹⁶⁰ Despite tobacco industry objections, Kosovo enacted a very strong tobacco control law in April 2013. ¹⁶¹

*A law that includes many tobacco control measures. The Kosovo law includes smoke-free venues, bans on tobacco advertising, promotion and sponsorship, and graphic warning labels, among other measures.

Table 2: Examples of U.S. Chamber Interference in Tobacco Control (cont.)

Case	Date	Policy	U.S. Chamber and AmCham Interference
Nepal	2015	Large Graphic Warning Labels	In response to the Ministry of Health and Population of Nepal increasing graphic warnings from 75 percent to 90 percent of tobacco packaging, the U.S. Chamber sent a letter to the deputy prime minister of Nepal threatening that the new warning labels were a violation of international trade obligations. ¹⁶² As a follow-up to the letter, the U.S. Chamber facilitated meetings between a delegation of U.S. Chamber members, including PMI and BAT, and a number of ministries. In one meeting with the Ministry of Health, the delegation threatened lawsuits if the regulation was implemented. ¹⁶³ The new graphic warning labels were scheduled to be implemented in May 2015. ¹⁶⁴
New Zealand	2012-2014	Standardized Packaging	While New Zealand policymakers have been discussing the development of a standardized packaging law, the U.S. Chamber has submitted comments on the draft legislation, ¹⁶⁵ mobilized the AmCham in Indonesia to write letters to the Ministry of Health, ¹⁶⁶ and released joint statements with other business associations ¹⁶⁷ – all claiming that standardized packaging would violate international trade obligations and intellectual property rights. The government of New Zealand has stated that it will delay introducing standardized packaging legislation until current legal challenges to Australia’s law have been resolved. ¹⁶⁸
Trans-Pacific Partnership (TPP) Negotiations	2012-2014	Tobacco Carveout*	The U.S. Chamber has strongly opposed efforts by public health groups to safeguard tobacco control measures in TPP negotiations. In May 2012, the U.S. Chamber urged the U.S. Trade Representative (USTR) not to submit proposed tobacco-specific text at the upcoming negotiating round. ¹⁶⁹ It did so again, via letter to USTR, in August 2013. ¹⁷⁰ In a prominent post on its blog in April 2014, the U.S. Chamber described proposals targeting tobacco as opening a “Pandora’s box.” ¹⁷¹ More recently, in October 2014, the U.S. Chamber targeted one of the other TPP negotiating parties, sending a letter to Japan’s Ambassador to the United States rejecting any tobacco carveout and requesting a meeting. ¹⁷² TPP negotiations are ongoing.
Ukraine	2009	Tax	Protesting a proposal to increase tobacco taxes, the AmCham in Ukraine and the European Business Association sent a letter to a number of government officials. ¹⁷³ Ukraine passed a significant tax increase in 2009 and again in 2010. ¹⁷⁴
United Kingdom	2012-2014	Standardized Packaging	During the development of standardized packaging legislation, the U.S. Chamber released a joint statement with other business associations and sent letters to the secretary of health, prime minister and policymakers opposing standardized packaging. In one letter, the U.S. Chamber states that the “bill sends a negative message to the United Kingdom’s trading partners and undermines its reputation for the rule of law.” ¹⁷⁵ The UK passed a standardized packaging law in March 2015. ¹⁷⁶

*Public health groups have sought to ensure that the TPP does not allow tobacco companies or their allies to threaten countries with trade litigation to prevent and delay lifesaving tobacco control measures. However, the U.S. Chamber has joined the industry in lobbying against any text in the TPP that recognizes the unique harms of tobacco use.

Recommendations And Conclusions

The U.S. Chamber of Commerce and its affiliate AmChams, whose boards of directors include some of the largest tobacco companies in the world, are actively working to undermine the efforts of countries to adopt evidence-driven policies to reduce or prevent tobacco use and the resulting health and economic consequences for countries and families.

In light of the U.S. Chamber's work on behalf of multinational tobacco companies and the organization's well-documented history of working against the public interest across a variety of sectors, this report concludes that governments must:

1. Reject the misleading arguments and threats communicated by the U.S. Chamber and its affiliate AmChams and enact proven tobacco control measures that improve public health and save lives such as those laid out in the WHO Framework Convention on Tobacco Control.
2. Take action to protect public health policies from the commercial and other vested interests of the tobacco industry and its allies – like the U.S. Chamber and its affiliate AmChams – as required under Article 5.3 of the WHO Framework Convention on Tobacco Control. Specifically, the implementation guidelines for FCTC Article 5.3 urge the 180 FCTC Parties to:
 - interact with the tobacco industry and any entity working to further its interests, such as the U.S. Chamber and its affiliate AmChams, only when and to the extent strictly necessary to enable Parties to effectively regulate the tobacco industry and tobacco products;
 - ensure that where necessary, interactions with the tobacco industry and any entity working to further its interests, such as the U.S. Chamber and its affiliate AmChams, are conducted transparently. Whenever possible, necessary interactions should be conducted in public, for example through public hearings, public notice of interactions or disclosure of records of such interactions to the public;
 - adopt effective measures to prohibit contributions from the tobacco industry or any entity working to further its interests, such as the U.S. Chamber and its affiliate AmChams, to political parties, candidates or campaigns, or to require full disclosure of such contributions, taking into account national law and constitutional principles;
 - raise awareness about the tobacco industry's practice of using individuals, front groups and affiliated organizations to act, openly or covertly, to further the interests of the tobacco industry.
3. Ensure that trade and investment agreements protect the sovereign right of governments to adopt non-discriminatory public health measures aimed at reducing or preventing tobacco harms. This measure is necessary in light of the increasingly frequent use of international trade and investment agreements by the tobacco industry and its allies to threaten and sue governments attempting to enact effective tobacco control policies.

Finally, we call upon the U.S. Chamber and its AmCham affiliates to publicly disclose their donors so that lawmakers and government officials can be fully informed about their relationships with the tobacco industry.

Endnotes

1. World Health Organization. Report on the global tobacco epidemic, 2008: The MPOWER package. Geneva: World Health Organization, 2008.
2. World Health Organization. Report on the global tobacco epidemic, 2008: The MPOWER package. Geneva: World Health Organization, 2008.
3. Global Burden of Disease [database]. Institute for Health Metrics and Evaluation (IHME). 2013 (cited 2013 August 15). www.health-metricsandevaluation.org/gbd/
4. World Health Organization. Report on the global tobacco epidemic, 2008: The MPOWER package. Geneva: World Health Organization, 2008.
5. World Health Organization. Report on the global tobacco epidemic, 2008: The MPOWER package. Geneva: World Health Organization, 2008.
6. World Health Organization. WHO Framework Convention on Tobacco Control. Geneva: World Health Organization, 2003 (accessed 4 February 2015). Available from: <http://whqlibdoc.who.int/publications/2003/9241591013.pdf>
7. Philip Morris International. 2014 annual report – risk factors (page 8). Available from: <http://investors.pmi.com/phoenix.zhtml?c=146476&p=irol-reportsannual>
8. World Health Organization. Tobacco industry interference with tobacco control. Geneva: WHO, 2009. Available from: http://www.who.int/tobacco/resources/publications/tob_ind_int_cover_150/en/
9. World Health Organization. WHO Framework Convention on Tobacco Control. Article 5.3. Geneva: World Health Organization, 2003 (accessed 4 February 2015). Available from: <http://whqlibdoc.who.int/publications/2003/9241591013.pdf>
10. World Health Organization. Tobacco industry interference with tobacco control. Geneva: WHO, 2009. Available from: http://www.who.int/tobacco/resources/publications/tob_ind_int_cover_150/en/
11. Richard Hume Werking, Bureaucrats, Businessmen, and Foreign Trade: The Origins of the United States Chamber of Commerce, *The Business History Review*, Vol. 52, No. 3, Corporate Liberalism (Autumn, 1978), pp. 321-341
12. U.S. Chamber of Commerce. About the Chamber (accessed 12 March 2015). Available from: <https://www.uschamber.com/about-us/about-us-chamber>
13. Letter from Jodi Hanson Bond, Vice President, Americas, U.S. Chamber of Commerce, to Oscar Ortiz, Vice President of the Republic of El Salvador, 21 January 2015.
14. Personal communication with in-country advocates and confidential government officials, February-April 2015.
15. Personal communication with in-country advocates and confidential government officials, March 2015.
16. American Chamber of Commerce Estonia. About AmCham Estonia (accessed 6 June 2015). Available from: <http://amcham.ee/amcham/about-amcham-estonia/>
17. American Chamber of Commerce Montenegro. AmCham business luncheon with U.S. Ambassador Sue K. Brown. (accessed 6 June 2015). Available from: <http://www.amcham.me/amcham-news/amcham-business-luncheon-with-ambassador-sue-k-brown/>
18. American Chamber of Commerce Spain. Events- Goodbye, Mr. Ambassador. 12 June 2013. (accessed 6 June 2015.) Available from: <http://www.amchamspain.com/en/eventos/goodbye-mr-ambassador-2/>
19. American Chamber of Commerce Denmark. Events – AmCham Denmark's 2012 transatlantic business roundtable & transatlantic company of the year. 28 March 2012 (accessed 6 June 2015). Available from: <http://amcham.dk/?pid=27740&cid=1912>
20. U.S. Chamber of Commerce. About the Chamber (accessed 12 March 2015). Available from: <https://www.uschamber.com/about-us/about-us-chamber>
21. Public Citizen. The gilded chamber. 2014. Available from: <http://www.citizen.org/us-chamber-of-commerce-funders-dominated-by-large-corporations-report>
22. OpenSecrets.org. Billion dollar baby: U.S. Chamber is first to hit lobbying milestone. 23 July 2013. Available from: <http://www.opensecrets.org/news/2013/07/billion-dollar-baby-us-chamber-is-first-to-hit-lobbying-milestone/>
23. United States Department of Treasury. Internal Revenue Service. Chamber of Commerce of the United States of America Form 990 2008-2013 (accessed 11 March 2015). Available from: www.citizenaudit.org
24. U.S. Chamber of Commerce. International affairs division (accessed 10 February 2015). Available from: <https://www.uschamber.com/international-affairs-division>
25. U.S. Chamber of Commerce. Press release: U.S. Chamber opens new office in Turkey. 18 November 2014. Available from: <https://www.uschamber.com/press-release/us-chamber-opens-new-office-turkey>
26. Roughneen, S. American Chamber of Commerce to launch Burma chapter. *The Irrawaddy*. 21 October 2013 (accessed on 9 March 2015). Available from: <http://www.irrawaddy.org/business-us-chamber-commerce-launch-burma-chapter.html>
27. Lichtblau, E. Topic of foreign money in U.S. races hits Hustings. *New York Times*. 8 October 2010. Available from: http://www.nytimes.com/2010/10/09/us/politics/09donate.html?_r=0
28. U.S. Chamber of Commerce. International affairs division (accessed 10 February 2015). Available from: <https://www.uschamber.com/international-affairs-division>
29. U.S. Chamber of Commerce. Board of Directors. (accessed 6 June 2015). Available from: <https://www.uschamber.com/about-us/board-directors>
30. Euromonitor International [database online]. Philip Morris USA Inc in tobacco. London: Euromonitor International; c2014.
31. *The State of Minnesota and Blue Cross Blue Shield of Minnesota v. Philip Morris et al. Consent Judgment*. Court File No. C1-94-8565. 8 May 1998. Paragraph VII(E). http://www.library.ucsf.edu/sites/all/files/ucsf_assets/mn-consent.pdf
32. Master Settlement Agreement. Paragraphs IV(c) and IV(d). 23 November 1998. http://www.naag.org/backpages/naag/tobacco/msa/msa-pdf/1109185724_1032468605_cigmsa.pdf/file_view
33. Philip Morris. 950000 Public policy grants. W14 (internal industry document.) 1996. Bates No. 2041273353/59. <http://legacy.library.ucsf.edu/tid/doy57d00>
34. Marden R. Voucher (internal industry document.) 1994. Bates No. 2041159384. <http://legacy.library.ucsf.edu/tid/xnd83c00>
35. Philip Morris. 780291-720210 US-based international (internal industry document.) 2000. Bates No. 2084340921. <http://legacy.library.ucsf.edu/tid/jnp19c00>
36. Philip Morris. 740088 - 720538 Federal – tobacco (internal industry document.) 1999. Bates No. 2081270986/87. <http://legacy.library.ucsf.edu/tid/mgu26j00>

37. Marden, R. Letter to Thomas J. Donohue, President and CEO, U.S. Chamber of Commerce (internal industry document). 2008. Bates No. 2076396936/38. <http://legacy.library.ucsf.edu/tid/qwi61b00>
38. Philip Morris. Chamber of Commerce of the United States of America (internal industry document). 2008. Bates No. 2076396934/35. <http://legacy.library.ucsf.edu/tid/pwi61b00/pdf>
39. Philip Morris. Chamber of Commerce of the United States of America (internal industry document). 2008. Bates No. 2076396934/35. <http://legacy.library.ucsf.edu/tid/pwi61b00/pdf>
40. Philip Morris. U.S. Chamber media activities on the tobacco issue (internal industry document). 2008. Bates No. 2076396993. <http://legacy.library.ucsf.edu/tid/gua60b00>
41. Marden, R. U.S. Chamber membership (internal industry document). 1987. Bates No. 2024266108/09. <http://legacy.library.ucsf.edu/tid/vkj85e00>
42. American Chamber of Commerce in Armenia. British American Tobacco at Golden Brand Awards. 19 May 2014. (accessed 12 June 2015). Available from: <http://www.amcham.am/news/view/british-american-tobacco-at-golden-brand-awards.html>
43. American Chamber of Commerce in Slovakia. AmCham's top supporters, 2012. (accessed 12 June 2015). Available from: http://www.amcham.sk/news/news/amcham-news/14940_amchams-top-supporters
44. American Chamber of Commerce Taiwan. AmCham CONNECT – 2014, a record Hsieh Nien Fan. 18 March 2014. (accessed 23 March 2015). Available from: <http://www.amcham.com.tw/connect/2014-a-record-hsieh-nien-fan/> and <http://www.amcham.com.tw/events/photo-gallery/4099-amcham-2014-hsieh-nien-fan>
45. American Chamber of Commerce in Albania. Member list (accessed 23 March 2015). Available from: <http://www.amcham.com.al/membership/members-page/>
46. American Chamber of Commerce in Armenia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.am/members-companies>
47. American Chamber of Commerce in Belgium. Member list (accessed 23 March 2015). <http://www.amcham.be/online-directory>
48. American Chamber of Commerce in Bosnia and Herzegovina. Member list (accessed 23 March 2015). Available from: <http://www.amcham.ba/menuSelect.aspx?id=2482be85-d104-4c6d-a2fa-8714d57d334a>
49. American Chamber of Commerce in Bulgaria. Member list (accessed 23 March 2015). Available from: http://www.amcham.bg/membership/members_directory/by_industry.aspx?cat=Consultancy%20and%20Legal%20Services
50. American Chamber of Commerce in Chile. Member list (accessed 23 March 2015). Available from: <http://www.amchamchile.cl/en/quienes-somos/empresas-socias-de-amcham/>
51. American Chamber of Commerce in People's Republic of China. Member list (accessed 23 March 2015). Available from: <http://www.amchamchina.org/directory/list>
52. American Chamber of Commerce in Colombia. Member list (accessed 23 March 2015). Available from: <http://www.amchamcolombia.com.co/esp/afiliados-bogota-ph>
53. American Chamber of Commerce in Costa Rica. Member list (accessed 23 March 2015). Available from: <http://www.amcham.co.cr/membership.php?SLETRA=-1>
54. American Chamber of Commerce in Croatia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.hr/#page=%2Fmembers>
55. American Chamber of Commerce in Czech Republic. Member list (accessed 23 March 2015). Available from: <http://www.amcham.cz/membership?type=All&industry=15&subsidiary=0®ion=All&country=All>
56. American Chamber of Commerce in Denmark. Member list (accessed 23 March 2015). Available from: <http://amcham.dk/index.html?pid=54807>
57. American Chamber of Commerce in Egypt. Member list (accessed 23 March 2015). Available from: http://www.amcham.org.eg/member_center/membersdatabase/SearchMembersResult.asp
58. American Chamber of Commerce in El Salvador. Member list (accessed 23 March 2015). Available from: http://www.amchamsal.com/index.php?option=com_sobi_pro&sid=56&Itemid=223&lang=en
59. American Chamber of Commerce in Estonia. Board of directors page.(accessed 23 March 2015). Available from: <http://amcham.ee/amcham/board-of-directors/>
60. American Chamber of Commerce in Finland. Member list (accessed 23 March 2015). Available from: <http://amchamfinland.com/members-by-industry-2/>
61. American Chamber of Commerce in Georgia. Member list (accessed 23 March 2015). Available from: http://www.amcham.ge/members_01.php
62. American Chamber of Commerce in Germany. About us landing page (accessed 23 March 2015). Available from: <http://www.amcham.de/about-us/board-of-directors.html>
63. American Chamber of Commerce in Honduras. Membership directory (accessed 23 March 2015). Available from: <http://www.amcham-honduras.org/>
64. American Chamber of Commerce in Hungary. Member list (accessed 23 March 2015). Available from: <http://www.amcham.hu/membership-benefits>
65. American Chamber of Commerce in Indonesia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.or.id/component/jooml/company-directory/items/category/Foodstuffs,Beverages,Tobacco>
66. American Chamber of Commerce in Israel. Member list (accessed 23 March 2015). Available from: <http://amcham.co.il/our-members/>
67. American Chamber of Commerce in Italy. Member list (accessed 23 March 2015). Available from: <http://www.amcham.it/default.asp?id=818>
68. American Chamber of Commerce in Japan. Member list (accessed 23 March 2015). Available from: <http://www.accj.or.jp/en/membership/membership-directory>
69. American Chamber of Commerce in Kosovo. Member list (accessed 23 March 2015). Available from: <http://www.amchamksv.org/content/members>
70. American Chamber of Commerce in Latvia. Member list (accessed 23 March 2015). Available from: http://www.amcham.lv/data/AmCham_MembDir_web_2.pdf
71. American Chamber of Commerce in Lithuania. About us (accessed 23 March 2015). Available from: http://www.amcham.lt/en/board_of_directors
72. American Chamber of Commerce in Luxembourg. Member list (accessed 23 March 2015). Available from: <http://www.amcham.lu/membership-our-members/corporate-members/>
73. American Chamber of Commerce in Macedonia. Member list (accessed 23 March 2015). Available from: <http://amcham.com.mk/membership/membership-links/>
74. American Chamber of Commerce in Malaysia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.com.my/index.php/membership/member-companies/551-members-2014>
75. American Chamber of Commerce in Moldova. Member list (accessed 23 March 2015). Available from: <http://www.amcham.md/index.php?go=members&sub=members>
76. American Chamber of Commerce in Mongolia. Member list (accessed 23 March 2015). Available from: <http://amcham.mn/category/directory/>
77. American Chamber of Commerce in Morocco. Member list (accessed 23 March 2015). Available from: <http://www.amcham.ma/amcham-members/>
78. American Chamber of Commerce in Netherlands. Member list (accessed 23 March 2015). Available from: <http://www.amcham.nl/members>
79. American Chamber of Commerce in Norway. Member list (accessed 23 March 2015). Available from: <http://amcham.no/directory-of-members/>
80. The American Business Council of Pakistan. Home page scrolling member list (accessed 23 March 2015). Available from: <http://abcpk.org.pk/>
81. American Chamber of Commerce in Panama. Member list (accessed 23 March 2015). Available from: <http://www.panamcham.com/en/membership/directory?sid=58>
82. American Chamber of Commerce in Poland. Member list (accessed 23 March 2015). Available from: <http://amcham.pl/members/member-directory?filter-char=P>
83. American Chamber of Commerce in Romania. Member list (accessed 23 March 2015). Available from: <http://www.amcham.ro/index.html/companies?membershipID=&cl=B>
84. American Chamber of Commerce in Russia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.ru/membership/membershiplist>
85. American Chamber of Commerce in Serbia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.rs/members.27.html>
86. American Chamber of Commerce in Singapore. Member list (accessed 23 March 2015). Available from: <http://www.amcham.org.sg/list-of-members/>
87. American Chamber of Commerce in Slovak Republic. Member list (accessed 23 March 2015). Available from: <http://www.amcham.sk/members/directory-of-members>
88. American Chamber of Commerce in Slovenia. Member list (accessed 23 March 2015). Available from: <http://www.amcham.si/en-us/members>
89. American Chamber of Commerce in South Africa. Member list (accessed 23 March 2015). Available from: <http://www.amcham.co.za/members/>
90. American Chamber of Commerce in Spain. Member list (accessed 23 March 2015). Available from: <http://www.amchamspain.com/en/partners-list/>
91. American Chamber of Commerce in Sweden. Member list (accessed 23 March 2015). Available from: <http://www.amcham.se/current-members/>
92. American Chamber of Commerce in Switzerland. Member list (accessed 23 March 2015). Available from: http://www.amcham.ch/members/p_members.asp
93. American Chamber of Commerce in Taiwan. About us (accessed 23 March 2015). Available from: <http://www.amcham.com.tw/about-us/structure/board-of-governors>

94. American Chamber of Commerce in Thailand. Member list (accessed 23 March 2015). Available from: <http://www.amchamthailand.com/acct/asp/default.asp>
95. American Chamber of Commerce in Turkey. Member list (accessed 23 March 2015). Available from: <http://www.abft.net/members-name.html>
96. American Chamber of Commerce in UAE. Member list (accessed 23 March 2015). Available from: <http://www.amchamabudhabi.org/site/board?nav=04>
97. American Chamber of Commerce in UAE Dubai. Member list (accessed 23 March 2015). Available from: <http://abcdubai.olasoft.com/client/roster/clientRosterView.html?clientRoster-Id=76>
98. American Chamber of Commerce in Ukraine. Member list (accessed 23 March 2015). Available from: <http://www.chamber.ua/about/members>
99. American Chamber of Commerce in Uzbekistan. Member list (accessed 23 March 2015). Available from: <http://amcham.uz/membership/membership-list/>
100. American Chamber of Commerce in Vietnam. Member list (accessed 23 March 2015). Available from: <http://www.amchamvietnam.com/business-directory/?tag=B>
101. National Cancer Institute. The role of the media in promoting and reducing tobacco use. Tobacco Control Monograph No. 19. Bethesda, MD: U.S. Department of Health and Human Services, National Institutes of Health, National Cancer Institute. NIH Pub. No. 07-6242, June 2008.
102. U.S. Department of Health and Human Services. Preventing tobacco use among youth and young adults: A report of the Surgeon General. Atlanta, GA: U.S. Department of Health and Human Services, Centers for Disease Control and Prevention, National Center for Disease Prevention and Health Promotion, Office on Smoking and Health, 2012.
103. World Health Organization. WHO Framework Convention on Tobacco Control. Article 13. Geneva: World Health Organization, 2003 (accessed 4 February 2015). Available from: <http://whqlibdoc.who.int/publications/2003/9241591013.pdf>
104. World Health Organization. WHO report on the global tobacco epidemic, 2013: Enforcing bans on tobacco advertising promotion and sponsorship. Geneva: World Health Organization, 2013.
105. Mackintosh AM, Moodie C, and Hastings G. The association between point-of-sale displays and youth smoking susceptibility. *Nicotine & Tobacco Research*. 2012; 14(5):616-20.
106. Spanopoulos D, Britton J, McNeill A, Ratschen E, and Szatkowski L. Tobacco display and brand communication at the point of sale: Implications for adolescent smoking behaviour. *Tobacco Control*. 2013. doi: 10.1136/tobacco-control-2012-050765.
107. Scheffels J, Lavik R. Out of sight, out of mind? Removal of point-of-sale tobacco displays in Norway. *Tobacco Control*. 2012.
108. Paynter J, Edwards R, Schluter PJ, and McDuff I. Point of sale tobacco displays and smoking among 14-15 year olds in New Zealand: A cross-sectional study. *Tobacco Control*. 2009; 18(4):268-74.
109. Parlamento del Uruguay. Control Tabaquismo-ProductosPublicidad, Promotion y Patrocinio Modification. 13, May 2014. Available from: <http://www.parlamento.gub.uy/websip/lisficha/ficha.asp?Asunto=117021>
110. Letter from Myron A. Brilliant, Executive Vice President and Head of International Affairs, U.S. Chamber of Commerce, to Dabilo Astori, President of the Senate of Uruguay, 24 April 2014.
111. Letter from Myron A. Brilliant, Executive Vice President and Head of International Affairs, U.S. Chamber of Commerce, to Dabilo Astori, President of the Senate of Uruguay, 24 April 2014.
112. The Union. Uruguay's strong new law leads to full compliance with WHO tobacco control guidance. 21 July 2014. <http://www.theunion.org/news-centre/news/uruguays-strong-new-law-leads-to-full-compliance-with-who-tobacco-control-guidance>
113. Hammond D. Tobacco labelling toolkit: Implementation. Tobacco labeling and packaging toolkit: A guide to FCTC article 11. Waterloo: University of Waterloo, 2008.
114. White V, Webster B, and Wakefield M. Do graphic health warning labels have an impact on adolescents' smoking-related beliefs and behaviours? *Addiction*. 2008; 103(9):1562-71.
115. Hammond D, Fong GT, Borland R, Cummings KM, McNeill A, and Driezen P. Text and graphic warnings on cigarette packages: Findings from the international tobacco control four-country study. *American Journal of Preventive Medicine*. 2007; 32(3):202-9.
116. Hammond D. Tobacco labelling toolkit: Implementation. Tobacco labeling and packaging toolkit: A guide to FCTC article 11. Waterloo: University of Waterloo, 2008.
117. Hammond D. Tobacco labelling toolkit: Implementation. Tobacco labeling and packaging toolkit: A guide to FCTC article 11. Waterloo: University of Waterloo, 2008.
118. World Health Organization. WHO Framework Convention on Tobacco Control: Guidelines for Implementations; Article 11. Geneva: World Health Organization, 2003 (accessed 4 February 2015). Available from: http://www.who.int/fctc/guidelines/adopted/guidef_2011/en/
119. Decree no. 2011-1051/Concerning the packaging and labeling of tobacco products. Available from: <http://www.tobaccocontrol.org/files/live/Burkina%20Faso/Burkina%20Faso%20-%20PL%20Decree.pdf>
120. Ministry of Health. Fight against tobacco in Burkina Faso (Luttecontre le tabac au Burkina Faso). 2014. Available from: <http://www.sante.gov.bf/index.php/quotidien/actualites/254-lutte-contre-le-tabac-2014>
121. Ministry of Health. Fight against tobacco in Burkina Faso (Luttecontre le tabac au Burkina Faso). 2014. Available from: <http://www.sante.gov.bf/index.php/quotidien/actualites/254-lutte-contre-le-tabac-2014>
122. Canadian Cancer Society. Cigarette package health warnings: International status report (4th ed.). 2014. Available from: http://global.tobaccofreekids.org/files/pdfs/en/WL_status_report_en_low.pdf?utm_source=download&utm_medium=pdf&utm_campaign=factsheet
123. L'Observatoire du tabac en Afrique Francophone. Burkina Faso – Des images sur les paquets de cigarettes pour la première fois. 7 April 2015. (accessed 16 April 2015). Available from: <http://www.otaf.info/node/173>
124. Personal communication with in-country advocates and confidential government officials, March 2015.
125. Personal communication with in-country advocates and confidential government officials, March 2015.
126. Letter from Mila Malairău, Executive Director of Associations of Employers, American Chamber of Commerce in Moldova, to Minister of Health Andrei Usatii, 29 April 2013.
127. Letter from Myron A. Brilliant, Executive Vice President and Head of International Affairs, U.S. Chamber of Commerce, to Igor Corman, President of the Parliament of the Republic of Moldova, 5 February 2014.
128. Cioina E, Bujarov S. Smoking will be banned in bars, restaurants, cafes. The packaging of anti-tobacco law was passed in final reading. 29 May, 2015. Available from: <http://www.e-sanatate.md/News/4486/fumatul-va-fi-interzis-in-baruri-restaurante-cafelele-pachetul-de-legi-antitun-a-fost-votat-in-lectura-finala>
129. Letter from Mila Malairău, Executive Director, AmCham Moldova and Mariana Rufa, Executive Director EBA Moldova to Andrian Candu, President of the Parliament of the Republic of Moldova, 27 May 2015.
130. Tobacco tactics. EU tobacco products directive revision. December 2014 (accessed 19 February 2015). http://www.tobaccotactics.org/index.php/EU_Tobacco_Products_Directive_Revision
131. AmCham position statement. AmCham EU concerned about plain packaging as precedent to impair intellectual property rights. 10 May 2010 (accessed 4 March 2015). Available from: http://amcham.pl/administrator/components/com_advocacy_descriptions/advocacy/ee2164be-a9b57b6d17c1195fda030e3f-plain-packaging-EC-19-11-2010.pdf
132. AmCham EU. AmCham EU concerned about plain packaging measure as precedent to impair intellectual property rights. 11 July 2014 (accessed 4 March 2015). Available from: http://www.amchameu.eu/Documents/DMXHome/tabid/165/Default.aspx?Command=Core_Download&EntryId=10238
133. Letter from Ivars Slokenbergs, President, American Chamber of Commerce in Latvia, to Valdis Dombrovskis, Prime Minister of Latvia, 1 June 2010.
134. Letter from AmCham Estonia to Juhana Parts, Minister of Economic Affairs, and Kristen Michal, Minister of Justice, 26 April 2011.
135. Letter from Adrian van dan Hoven, Deputy Director General, Business Europe, and Peter H. Chase, Senior Representative for Europe, U.S. Chamber of Commerce, to Vital Moreira, Chairman of the Committee on International Trade, European Parliament, 20 February 2013.
136. Dagleis T. U.S. signals to Lithuania regarding the tobacco directive are being suppressed (JAV signalaidėTabakodirektivosLietuvai – slepiami). *Lrytas.lt*. 20 July 2013. Available from: <http://www.lrytas.lt/lietuvos-diena/aktualijos/jav-signalai-del-tabako-direktivos-lietuvai-slepiami.htm>
137. Dagleis T. U.S. signals to Lithuania regarding the tobacco directive are being suppressed (JAV signalaidėTabakodirektivosLietuvai – slepiami). *Lrytas.lt*. 20 July 2013. Available from: <http://www.lrytas.lt/lietuvos-diena/aktualijos/jav-signalai-del-tabako-direktivos-lietuvai-slepiami.htm>
138. Tobacco tactics. EU tobacco products directive revision. December 2014 (accessed 19 February 2015). Available from: http://www.tobaccotactics.org/index.php/EU_Tobacco_Products_Directive_Revision
139. Council of the European Union. Council adopts revised EU tobacco directive. 14 March 2014. Available from: http://www.consilium.europa.eu/uedocs/cms_data/docs/pressdata/en/lsa/141527.pdf
140. World Health Organization. WHO report on the global tobacco epidemic, 2013: Enforcing bans on tobacco advertising, promotion and sponsorship. Appendix 9, graph 9.2. Geneva: World Health Organization, 2013.
141. World Health Organization. WHO Framework Convention on Tobacco Control. Geneva: World Health Organization, 2003 (accessed 4 February 2015). Available from: <http://whqlibdoc.who.int/publications/2003/9241591013.pdf>

142. Chaloupka FJ, Straif K, and Leon ME. Effectiveness of tax and price policies in tobacco control. *Tobacco Control* 2011; 20:235–8.
143. ITC Project. Tobacco price and taxation: ITC cross-country comparison report. Waterloo, Ontario, Canada: University of Waterloo, 2012 (accessed 4 February 2015). Available from: http://www.itcproject.org/files/ITC_Cross-Country-Price-Tax_Apr20-v11-web.pdf
144. Ross H, Tesche J. Undermining government tax policies: Common strategies employed by the tobacco industry in response to increases in tobacco taxes. Economics of Tobacco Control Project, University of Cape Town; Tobacco Economics, Health Policy Center, Institute of Health Research and Policy, University of Illinois at Chicago. 2015. Available from: http://tobaccoecon.org/wp-content/uploads/2014/10/Undermining-Government-Tax-Policies_Common-strategies-employed-by-the-tobacco-industry-in-response-to-increases-in-tobacco-taxes.pdf
145. Marasigan F. Sin tax to abet smuggling, says US business groups. *Business Mirror*. 4 June 2012. Available from: <http://www.thecre.com/tpsac/?p=2067>
146. Marasigan F. Sin tax to abet smuggling, says US business groups. *Business Mirror*. 4 June 2012. Available from: <http://www.thecre.com/tpsac/?p=2067>
147. Dela Peña Z. Sin tax collection up 40%. *The Philippine Star*. 19 December 2014 (accessed 12 March 2015). Available from: <http://www.philstar.com/business/2014/12/19/1404183/sin-tax-collection-40>
148. Dela Z Peña. Sin tax collection up 40%. *The Philippine Star*. 19 December 2014 (accessed 12 March 2015). Available from: <http://www.philstar.com/business/2014/12/19/1404183/sin-tax-collection-40>
149. U.S. Chamber of Commerce submission to the National Preventative Health Taskforce Australia. 2009.
150. Letter from Myron A. Brilliant, Senior Vice President and Head of International Affairs, U.S. Chamber of Commerce, to the Assistant Secretary, Department of Health and Aging, 26 May 2011.
151. Leading business organizations in the U.S. issue joint statement in opposition to Australian government's proposed tobacco plain/standardized packaging legislation. 1 June 2011. Available from: <http://www.prnewswire.co.uk/news-releases/leading-business-organizations-in-the-us-issue-joint-statement-in-opposition-to-australian-governments-proposed-tobacco-plainstandardized-packaging-legislation-145285095.html>
152. Ukraine protests against black and white packs of cigarettes in Australia (Україна протестує проти чорно-білих пакець сигарет в Австралії). *glavred.info*. 2 April 2012. Available from: <http://glavred.info/archive/2012/04/02/154259-13.html>
153. Cigarette plain packaging laws come into force in Australia. *The Guardian*. 1 December 2012. Available from: <http://www.theguardian.com/world/2012/dec/01/plain-packaging-australian-cigarette-tobacco>
154. Letter from Jody Bond, Vice President, Americas, U.S. Chamber of Commerce to H.E. Oscar Ortiz, Vice President, Republic of El Salvador, 21 January 2015.
155. Personal communication with in-country advocates and confidential government officials, April 2015.
156. Letter from Emergency Committee for American Trade, National Association of Manufacturers, National Foreign Trade Council, Transatlantic Business Council, United States Council for International Business and U.S. Chamber of Commerce to Taoiseach Enda Kenny, 10 March 2014.
157. O'Connor N. President signs plain cigarette packaging law. *Independent*. 11 March 2015. Available from: <http://www.independent.ie/irish-news/health/president-signs-plain-cigarette-packaging-law-31057470.html>
158. Letter from Myron A. Brilliant, Executive Vice President and Head of International Affairs, U.S. Chamber of Commerce, to Portia Simpson Miller, prime minister of Jamaica, 16 September 2013.
159. Tobacco control laws. Country details for Jamaica (updated 29 August 2014). Available from: <http://www.tobaccocontrolaws.org/legislation/country/jamaica/summary>
160. Banning the exposure of tobacco products may increase the informality. *American Chamber of Commerce in Kosovo*. 15 February 2013. Available from: <http://www.amchamksv.org/news-1360939473.html>
161. Tobacco control laws. Country details for Kosovo (updated 28 October 2014). Available from: <http://www.tobaccocontrolaws.org/legislation/country/kosovo/summary>
162. Letter from Tami Overby, Senior Vice President, Asia, International Affairs Division, U.S. Chamber of Commerce, to Sigha Durbar, Deputy Prime Minister and Minister of Home, 28 January 2015.
163. Personal communication with in-country advocates and confidential government officials, March 2015.
164. 90% graphic health warnings now required on tobacco packs in Nepal. *International Union against Tuberculosis and Lung Disease*. 2014 November 8. Available from: <http://www.theunion.org/news-centre/news/90-graphic-health-warnings-now-required-on-tobacco-packs-in-nepal-2>
165. Letter from Myron A. Brilliant, Executive Vice President and Head of International Affairs, U.S. Chamber of Commerce, to the Ministry of Health, 5 October 2012.
166. Letter from Andrew White, Managing Director, AmCham Indonesia, to the Committee Secretariat, Health Committee, 18 March 2014.
167. U.S. business organizations issue joint statement expressing deep concern with New Zealand's announcement that it will proceed with plain packaging. 20 February 2013. Available from: <http://www.theglobalipcenter.com/u-s-business-organizations-issue-joint-statement-expressing-deep-concern-with-new-zealands-announcement-that-it-will-proceed-with-plain-packaging-legislation/>
168. Harrison D. NZ to follow on plain packaging for cigarettes. *The Sydney Morning Herald*. 20 February 2013. Available from: <http://www.smh.com.au/federal-politics/political-news/nz-to-follow-on-plain-packaging-for-cigarettes-20130219-2epm8.html>
169. E-mail from U.S. Chamber of Commerce to United States Trade Representative, 20 May 2012.
170. Letter from U.S. Chamber of Commerce et al. to Michael Froman, USTR, 22 August 2013.
171. Hackbarth S. No exclusions! Why carveouts would weaken the Trans-Pacific Partnership. 24 April 2014. Available from: <https://www.uschamber.com/blog/no-exclusions-why-carveouts-would-weaken-trans-pacific-partnership>
172. Letter from U.S. Chamber of Commerce et al. to Ambassador Sasae, 21 October 2014.
173. U.S. investors ask Ukraine and the EU not to raise the excise tax on tobacco (Инвесторы США и ЕС просят Украину не повышать акциз на табак). *War and Peace*. 26 August 2009. Available from: <http://www.warandpeace.ru/ru/news/view/38627/>
174. Ross H, Stokklosa M, Krasovsky K. Economic and public health impact of 2007–2010 tobacco tax increases in Ukraine. *Tobacco Control*. 2012; 21(4):429–35.
175. Letter from U.S. Chamber of Commerce to Jeremy Hunt, Secretary, Department of Health of the United Kingdom, 7 August 2014.
176. Richardson H. UK passes law to require plain cigarette packaging in England. *Newsweek* 16 March 2015. <http://europe.newsweek.com/uk-passes-law-require-plain-cigarette-packaging-england-314110>

U.S. Chamber of Commerce Blowing Smoke for Big Tobacco

