The Price of Inaction

A Comprehensive Look at the Costs of Injuries and Fatalities in California’s Construction Industry

Part of a Series of State Reports
Acknowledgments
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I. Introduction

Historically, the Occupational Safety and Health Administration (OSHA) has reported that construction is one of the most dangerous occupations in the United States. In 2010, fatalities due to workplace accidents claimed the lives of 774 U.S. construction workers, representing 16 percent of total workplace fatalities.\(^1\) California has not avoided these types of tragedies. From 2008 to 2010, 168 construction workers in California lost their lives on the job.

Compared with national worker-fatality trends, California’s safety record is well above average. According to the AFL-CIO, California’s worker-fatality rate in 2010 was the fourth lowest in the country, meaning that 46 states had a higher incidence of worker fatalities. However, California exceeded the national rate for reported workplace injuries and illnesses (as opposed to fatalities) in 2010.\(^2\) (Both of these comparisons are for all occupations, not just construction.)

Many different issues lead to injuries in the construction industry. Accidental falls and contact with objects and equipment are two of the leading causes of fatal and nonfatal injuries, and oversight agencies have failed to do their part to reduce the frequency of such tragedies. “Despite efforts to reduce the risk of occupational injuries and illness in construction, the [construction] industry continues to account for a disproportionate share of work-related injuries and illnesses in the United States,”\(^3\) authors Geetha Waehrer {\it et al.} wrote in a 2007 paper that assessed the costs of construction-related injuries and fatalities.

Also worthy of discussion are the associated costs of construction injuries to the economy. Fatal and nonfatal injuries in the construction industry impose a significant economic burden. This paper highlights the economic burden of occupational injuries and fatalities in California’s construction industry by estimating the direct, indirect, and quality of life costs resulting from fatal and nonfatal injuries. From 2008 to 2010, fatal and nonfatal construction injuries in California cost the California economy $2.9 billion, according to a Public Citizen analysis that adjusted findings from a 2004 research paper to account for inflation and the frequency of construction injuries in California from 2008 to 2010. This report breaks down the costs of fatal and nonfatal construction injuries during this time period, and accounts for factors beyond workers’ compensation costs, which are often cited as a proxy for the costs of construction accidents.

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\(^1\) AFL-CIO, {\it Death on the Job: The Toll of Neglect} 42 (2012), \url{http://bit.ly/ITBSV8}.

\(^2\) Id. The national rate was 3.5 injuries and illnesses per 100 workers employed by the private sector. California’s rate was 3.7 per 100.

At a time in which the economy is struggling, the last thing California needs is a largely avoidable $2.9 billion burden. One way for California to address the economic burdens caused by fatal and nonfatal injuries is to take steps to reduce construction accidents. A significant and inexpensive step the state could take is to use its power as a chief purchaser of construction services to insist on high standards. Specifically, the state could adopt a policy requiring prospective construction contractors to demonstrate excellent safety records and practices to be eligible to compete for state contracts. To take the simplest example, only construction firms that provide both worker and site supervisor safety training and that do not have serious occupational safety and health violations should be eligible to bid on public contracts. Such a process would require contractors that derive at least some of their revenue from the state to maintain high standards in all of their work, including that performed for private customers.

Workers, industry and government should not have to wait any longer for efforts to be made to reduce fatalities and injuries in the construction industry and the economic burdens they create. In addition to discussing the frequency of construction injuries in California and their associated costs, this report also proposes specific legislative language to encourage state construction contractors to engage in safe practices.

II. Data and Methods

The majority of the literature used in this paper draws from: the Bureau of Labor Statistics (BLS); the AFL-CIO’s annual report(s) Death on the Job: The Toll of Neglect; and a 2004 study by Waehrer et al. that quantifies the costs of occupational injuries.4

The findings of Waehrer et al. are used in concert with recent data on the number of construction injuries and fatalities, as well as consumer price index data, to estimate the inflation-adjusted costs of construction injuries and fatalities in California for recent years. Appendix A explains how Waehrer et al. arrived at estimated costs, and how we adjusted such figures to account for recent data.

Although this report invokes the costs of injuries and fatalities to buttress the case that the California legislature should take steps to reduce the incidence of workplace accidents, this should not be interpreted as an endorsement of the use of cost-benefit analysis as a prerequisite for moving forward with public safety measures.

Policymakers who are beholden to cost-benefit analysis would require government agencies to demonstrate that the quantifiable monetary benefits of any proposed action

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would outweigh the costs. Adherence to this philosophy inhibits problem-solving for numerous reasons. For instance, the formulas invoked for cost-benefit analyses invariably overstate the costs and understate the benefits. On the cost side, they often ignore the ability of industry to develop less-expensive solutions through innovation and economies of scale. On the benefits side, they typically do not permit agencies to place a value on protecting against likely harms that are not quantifiable. Ultimately, bowing to cost-benefit analysis prevents government agencies from implementing feasible solutions to major problems.

III. Construction: One of California’s Most Dangerous Occupations

Fatalities and injuries in the construction industry are disproportionately high compared to other industries. For example, out of 4,114 worker fatalities in private industry in 2011, 721, or 17.5 percent, were in construction. The leading causes of worker deaths on construction sites were falls, electrocution, being struck by an object, and being caught in or between an object. These “Fatal Four” were responsible for 57 percent of construction worker deaths in 2011. Eliminating the Fatal Four would save 410 workers’ lives in America every year.

A. Data About Construction Fatalities in California Recent Years

- In 2008, there were 465 fatal work injuries in California. Sixty seven of these workers were employed in the construction industry, representing 14.4 percent of workplace deaths.
- In 2009, fatal work injuries in California claimed the lives of 409 workers, of whom 56 worked in the construction industry, representing 13.7 percent of workplace deaths.
- In 2010, 326 California workers were killed on the job. Of these, 45 were construction workers, meaning construction accounted for 13.8 percent of workplace deaths.

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6 Id.
7 Id.
8 Fatal Occupational Injuries by Selected Worker Characteristics and Selected Industry, California, 2008-2010, U.S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS.
9 Id.
10 Fatal Occupational Injuries by Selected Demographic Characteristics and Major Events or Exposures, California 2010, U. S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS.
B. Data About Construction-Related Injuries in California in Recent Years\textsuperscript{11}

- In 2008, it was reported that 34,300 occupational injury and illness cases in California’s construction industry occurred, according to the Bureau of Labor Statistics. Of these, 22,500 required days away from work, job transfer, or restriction.\textsuperscript{12}

- Similarly, in 2009, California’s private sector construction industry recorded 23,300 occupational injury and illness cases, of which 15,500 required days away from work, job transfer, or restriction.\textsuperscript{13}

- In 2010, 19,800 occupational injury and illness cases in California’s construction industry occurred, of these, 12,700 required days away from work, job transfer, or restriction.\textsuperscript{14}

C. Summary

From 2008 to 2010, California reported 168 fatalities in the construction industry to the Bureau of Labor Statistics and 77,400 construction industry accidents, of which 50,700 required days away from work, job transfer, or restriction. Yet, workers in the construction industry are left with few options to safeguard themselves against these perilous conditions. The only means that workers have to mitigate hazards is their willingness to stand up and identify health and safety issues. However, it is widely understood that workers are reluctant to do so; fear of job loss and employer intimidation can supersede the potential loss of life or injury in today’s construction market.

IV. The Costs of Injuries and Fatalities in California

The Occupational Safety and Health Act of 1970 states that “personal injuries and illnesses arising out of work situations impose a substantial burden upon, and are a hindrance to, interstate commerce in terms of lost production, wage loss, medical expenses, and disability compensation payments.”\textsuperscript{15} Days away from work due to occupational injuries are costing employers, workers and California taxpayers. Likewise, when occupational fatalities occur, more is lost than a day’s work. The tragedies of workplace deaths devastate families and their surrounding communities.

\textsuperscript{11} All figures rounded by the Bureau of Labor Statistics to the nearest 100.

\textsuperscript{12} Numbers of Nonfatal Occupational Injuries and Illnesses by Industry and Case Types, California, 2008, U.S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS. (Restriction means that the employee is working at a restricted rate, not at full capacity.)

\textsuperscript{13} Numbers of Nonfatal Occupational Injuries and Illnesses by Industry and Case Types, California, 2009, U.S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS.

\textsuperscript{14} Numbers of Nonfatal Occupational Injuries and Illnesses by Industry and Case Types, California, 2010. U.S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS.

\textsuperscript{15} Occupational Safety and Health Act, S.2193, 91st Congress, § 2 (1970), http://1.usa.gov/9gSBuk.
This report relies on an analysis by Waehrer et al. (2004) coupled with more recent data to estimate the costs of occupational injuries in California. Waehrer et al. determined costs of occupational injuries and fatalities by adding up three broad categories of consequences from such incidents: direct costs, indirect costs and quality of life costs. Direct costs include payments for hospital, physician and allied services. Indirect costs refer to victim productivity losses, employer productivity losses and administrative costs associated with an occupational accident. Quality of life costs refer to the value attributed to the pain and suffering of victims and their families.16

The 2004 Waehrer et al. study found that each fatal occupational injury for employees in California's private industry occupations in 1993 cost $3.2 million.17 This translates to a cost of $4.9 million per fatal occupational injury in 2010.18

There were 168 fatal construction accidents in California from 2008 to 2010. Applying the inflation-adjusted $4.9 million cost per fatality translates to $822.9 million in costs for California.

Waehrer et al. estimated the costs of occupational nonfatal injuries in California in 1993 at $27,420 per injury, which translates to $41,378 in 2010 dollars. There were 50,700 construction injuries in California from 2008 to 2010.19 Applying Waehrer's inflation-adjusted cost per injury estimate yields the conclusion that the costs to the California economy due to construction-related injuries totaled $2.1 billion from 2008 to 2010.

Combining the estimates for the costs of fatalities and injuries, the total cost to California from construction-related fatalities and injuries for the three years was $2.9 billion. [The precise calculations leading to this result are listed in Appendix B]

This estimate almost certainly understates actual costs because many of the factors Waehrer et al. included in their calculation have increased at a faster rate than inflation. This is particularly true for health care costs, which are one of the primary direct costs of occupational injuries.

17 Id.
19 Number and Rate Of Nonfatal Occupational Injuries and Illnesses by Selected Industry, California, Private Industry, 2008-2010. U. S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS.
V. California’s Occupational Safety and Health Oversight Is Insufficient

California has elected to operate its own occupational safety and health program to oversee both public-sector and private-sector workers (excluding federal government employees). Currently, there are 25 states and two territories that administer their own occupational safety and health program. California’s program is administered by its Department of Industrial Relations, Division of Occupational Safety and Health (Cal/OSHA). In 2010, there were only 237 Cal/OSHA inspectors assigned to inspect 1,337,867 California workplaces. With such insufficient resources, it would take Cal/OSHA approximately 158 years to inspect each workplace in California once.

Cal/OSHA conducted 8,462 workplace inspections in 2010. Of these 2,223 concerned the construction industry, representing slightly more than 26 percent of all Cal/OSHA inspections. In 2009, Cal/OSHA inspected 8,993 workplaces, of which 2,435 were in the construction industry, representing 27 percent of all Cal/OSHA inspections. Similarly, in 2008, Cal/OSHA inspected 9,380 workplaces, of which 2,769 were in the construction industry, representing 29 percent of all Cal/OSHA inspections. Even though Cal/OSHA has dedicated considerable resources to the construction industry, fatal and nonfatal injuries continue to occur at exceedingly high rates in the industry, and more needs to be done to deal with this problem.

VI. Ways to Address the Problem

More resources to conduct inspections are needed to ensure safe working conditions in California’s construction industry. But due to challenging budget issues, the allocation of sufficient additional resources seems unlikely.

But California’s leaders could take a major, yet inexpensive, step toward addressing construction industry safety shortcomings simply by requiring that contractors meet safety standards to qualify to bid for public construction projects. California should implement a comprehensive policy to prequalify contractors who wish to perform public contracting services in the construction industry. This would make California a leader in this area. No state has yet introduced prequalification measures regarding occupational safety and health records as criteria to receive public construction contracts.

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21 Id.
22 Id.
The idea of contractor prequalification is not a new one in California; the state already uses such a system for construction contractors. As it stands, California state agencies and municipalities are authorized, but not required, to prequalify contractors for public construction projects based on factors that are used by a number of public entities in their uniform system of rating bidders:

(a) similar projects that have been completed by the contractor within the last five years;
(b) presence of absence of prior defaults by the contractor and/or prior bankruptcy filings;
(c) the type of license the contractor holds;
(d) disqualification on prior jobs;
(e) assessment of liquidated damages on earlier projects;
(e) prior terminations;
(f) bondability;
(g) insurability;
(h) workers compensation experience;
(i) violation of regulations and rules; and
(j) financial strength

California's current prequalification laws only consider the prospective bidders' occupational safety and health records in assessing contractors' past performance in two areas: OSHA citations and assessed penalties for serious, willful or repeat violations and the bidders experience modification rate. (These are found in items (h) and (i) above.) However, adding more comprehensive occupational safety and health requirements would be right in line with existing prequalification practices, and, thus, fairly simple to implement.

In order to mitigate potential hazards in public construction, California should shield itself from bad actors in the construction industry by developing a standardized questionnaire and rating system to assess bidders on objective metrics of occupational safety and health performance for the purpose of prequalifying bidders and their subcontractors on public construction contracts (Appendix B).

By doing so, California and its municipal construction awarding authorities would begin to weed out construction firms that are putting employees at risk and hurting the state's economy. Such a system would almost certainly improve safety in construction projects for

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24 Pre-Qualification of Contractors Seeking to Bid on Public Works Projects: The State Legislation and the Model Forms Created by the Department of Industrial Relations (1999), [http://www.dir.ca.gov/prequal.htm](http://www.dir.ca.gov/prequal.htm)
25 Id.
private-sector clients as well, as contractors would need to maintain strong safety records in all of their work to remain eligible for public sector projects.

**VII. Conclusion**

For many years, California’s employers have relied on Cal/OSHA for direction and guidance on occupational safety and health. Cal/OSHA’s model idea is simple: develop a system for employers to adhere to, and hope that they will train their employees to perform their jobs safely. Cal/OSHA also has been the key to enforcement. Its inspectors visit workplaces to check for hazards and issue citations for violations.

But over the years, as budgets have been reduced and enforcement agencies’ staffing levels have failed to keep pace with the growth of industry, federal and state OSHAs alike have not been able to prevent avoidable workplace injuries and deaths.

However, there is light at the end of the tunnel. Although it must be acknowledged that implementing a prequalification process for public construction projects will not address all of the construction industry’s safety shortcomings, such a step has the potential to yield significant gains for minimal costs. Additionally, workers who are hired for public construction jobs could be confident that they are working for a company with demonstrated safety credentials.

California should adopt legislation that speaks to these issues. It’s the right thing to do and will keep California as a leader in occupational safety and health.
Appendix A
Calculations of Occupational Fatal and Nonfatal Injuries

Waehrer et al. determined the costs of workplace fatalities and injuries by adding up costs under three categories: direct costs, indirect costs, and quality of life costs.

Direct costs include payments for hospital visits, allied services, rehabilitation, nursing home care, medical equipment, burial costs, and insurance administrative costs for medical claims, payments for mental health treatment, police, fire, emergency transport, coroner services, and property damage.26

Indirect costs refer to victim productivity losses, which include wage losses and household production losses; employer productivity losses, which is time spent by supervisors and coworkers investigating accidents, juggling schedules, and recruiting and training replacements for injured workers; and administrative costs, which include the cost of administrating workers’ compensation programs.

Quality of life costs refer to the value attributed to the pain and suffering of victims and their families.27

In this paper, we adjusted the costs per incident as reported by Waehrer et al. for inflation (in 2010 dollars), and multiplied the inflation-adjusted costs by California’s frequency of incidents from 2008 to 2010.

In 1993, Waehrer et al. reported that 573 workers lost their lives across California’s private industry occupations and concluded that these fatalities imposed a cost of $1.86 billion.

$1.86 billion ÷ 573 worker fatalities = $3,246,073 ($3.2 million). This is the cost per fatality. Adjusted for inflation, this would equal $4,898,447 ($4.9 million) per fatality in 2010 dollars.

This report calculates the costs of California’s construction related fatalities in 2008, 2009 and 2010. In 2008, there were 67 fatalities among construction workers, resulting in a calculated cost of $328,195,949 ($328.2 million). In 2009, there were 56 fatalities among construction workers, resulting in a calculated cost of $274,313,032 ($274.3 million). In 2010, there were 45 fatalities among construction workers, resulting in a calculated cost of $220,430,115 ($220.4 million). The combined costs were $822,939,096 ($822.9 million).

27 Id.
We used the same model to calculate the estimated cost of construction-related injuries in California for each corresponding year. Specifically:

Waehrer et al. calculated the cost of occupational injuries that required at least one day of work loss in California to be $6.621 billion in 1993. According to the Bureau of Labor Statistics, which Waehrer et al. used for their calculation of the number of injuries, there were 241,461 nonfatal occupational injuries and illnesses involving days away from work in California’s private industry in 1993.

$6.621 \text{ billion} \div 241,461 \text{ nonfatal injuries} = $27,420 \text{ per nonfatal occupation injury. This would equal $41,378 per nonfatal injury in 2010 dollars.}$

In 2008, there were 22,500 nonfatal injuries involving days away from work among California construction workers, according to reports of the Bureau of Labor Statistics, which rounds to the nearest hundred. These nonfatal injuries resulted in a calculated cost of $931,005,000 ($931 million). In 2009, there were 15,500 nonfatal injuries involving days away from work among construction workers, resulting in a calculated cost of $641,359,000 ($641.4 million). In 2010, there were 12,700 nonfatal injuries involving days away from work among construction workers, resulting in a calculated cost of $525,500,600 ($525.5 million). The combined costs were $2,097,864,600 ($2.1 billion).

The combined costs of fatal and nonfatal occupational injuries in California for 2008, 2009 and 2010 were $2,920,803,696 ($2.9 billion).28

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28 Due to rounding, some category averages may not equal the total sum.
Appendix B

Model Bill for Worker Health and Safety on Public Construction Projects

Section 1. Title

This Act shall be known and may be cited as the Public Contractor Safety Act.

Section 2. Definitions

(1) “Bidder” means a business or individual submitting or intending to submit an a bid for a construction contract.

(2) “Construction” means the erection, construction, alteration, repair, or improvement of any public structure, building, road, or other public improvement of any kind including painting and decoration.

(3) “Injury and Illness Incidence Rates” means any measurement based on the number of bidder- or subcontractor-reported non-fatal work-related injuries, cases of illness, or days during which employees were away from work, transferred to other jobs, or restricted in their performance of tasks in the workplace.

(4) “Awarding Authority” means a city, county, city and county, special district, or a public agency of {the state}, any department, division, public corporation, or public agency of this State, any public school board, public college, or public university, or two or more such entities acting jointly.

(5) “National Consensus Standard” means any occupational safety and health standard or modification thereof which has been adopted and promulgated by a nationally recognized standards-producing organization.

(6) “Occupational Safety and Health Agency” means (a) the United States Occupational Safety and Health Administration; (b) {the state OSHA department}; or (c) the occupational safety and health plan for any other public jurisdiction established under Section 18 of the federal Occupational Safety and Health Act (29 USC 667).

(7) “Subcontractor” means a business or individual that performs construction work for a contractor, regardless of its tier.

(8) “Whistleblower” means an employee who discloses to those in authority within or outside of the corporation, mismanagement, corruption, illegality, or some other wrongdoing regarding workplace safety and health conditions.
Section 3. Bidder Health and Safety Prequalification

(1) The {state labor department} shall develop a standardized questionnaire and rating system to assess bidders on objective metrics of occupational safety and health performance for the purpose of prequalifying bidders and their subcontractors on construction contracts. The {state labor department} shall consult with occupational safety and health professionals, construction contractors, building trades unions, affected awarding authorities, and any other interested parties in developing these materials. The Department shall also review relevant scientific literature, national consensus standards, and federal Occupational Safety and Health Administration guidance documents to determine key occupational safety and health performance metrics for the purposes of this part. The questionnaire and rating system shall include, but not be limited to, assessment of the following for each bidder and subcontractor:

a. Safety and Health Planning: Use of written, site-specific occupational health and safety plans that contain the following core elements:
   i. methods for identifying, assessing, and documenting potential occupational safety and health hazards;
   ii. methods for preventing and controlling, using the most effective methods, occupational safety and health hazards;
   iii. communication of information to and training of employees;
   iv. record keeping; and
   v. regular evaluation of and continuous improvements to the site-specific occupational health and safety plan and its implementation

b. Management Leadership: Commitment of company management to addressing health and safety of workers, other affected personnel, and general public.

c. Employee Participation: Employee participation in identifying and resolving safety and health issues that includes:
   i. Participation of frontline employees in the establishment, implementation, and evaluation of the company safety and health plan;
   ii. Maintenance of company policies that encourage workers to report unsafe work conditions;
   iii. Maintenance of company policies that encourage workers to report any work-related injuries;
   iv. Maintenance of company policies that grant employees authority to immediately stop working in the event of hazardous conditions
d. Employee training: Provision of health and safety information and training to employees that includes:

i. Use of one or more methods to communicate occupational hazards to employees;

ii. Information and training in a language and format that is understandable to each employee.

e. Supervisor accountability: Use of evaluations of project supervisory personnel based on safety performance.

f. Compliance record: Employer's record of compliance with safety- or health-related laws or regulations to include:

i. OSHA lost time incident frequency rates and OSHA recordable injury/illness frequency rates,

ii. Worker's Compensation Experience Modification Rates;

iii. Final assessments of citations and penalties by occupational safety and health agencies;

iv. Receipt of and compliance with any safety- or health-related stop work orders; and

v. Violations of any other laws related to occupational safety and health.

g. Any other factor the {state labor department} determines to be a useful metric to assess occupational safety and health performance.

(2) The {state labor department} shall determine the minimum score a bidder and its subcontractors must attain on the rating system to be eligible to bid on public construction contracts.

(3) Any awarding authority soliciting bids for construction contracts with an estimated value exceeding $[ ] shall require that each prospective bidder and all of its subcontractors complete and submit the safety prequalification questionnaire developed under Subsection 1 along with any documentary evidence required to substantiate claims made in the questionnaire. The bidder shall attest to the accuracy and completeness of all information submitted in this part under penalty of perjury.

(4) Any awarding authority soliciting bids for construction contracts with an estimated value exceeding $[ ] shall require the bidder to develop and implement a whistleblower policy regarding workplace safety and health that requires all directors, officers and employees to observe high standards of business and personal ethics in the conduct of their duties and responsibilities. This policy shall include but not be limited to describing
reporting responsibilities, reporting process, confidentiality protections, employee education regarding the policy, retaliation prohibitions, identifying a compliance officer and an annual review of the program's effectiveness.

(5) Any bidder shall be ineligible to submit a bid on or be awarded any construction contract whose estimated value exceeds $[ ] if that bidder or any of its subcontractors do not meet the minimum standards of the awarding authority's safety prequalification assessment.

(6) Each awarding authority shall allow bidders and subcontractors the opportunity to apply for safety prequalification at least once every six (6) months. Awarding authorities shall require all bidders and subcontractors to undergo the safety prequalification procedure at least once per year.

(7) Each bidder shall provide the awarding authority a list of all subcontractors that will perform construction work for the contract. Bidders shall not permit any subcontractor that has not been prequalified under this section, at a minimum, to perform construction work for the contract.

Section 4. Debarment from Bidding on Construction Contracts

(1) Any bidder shall be ineligible to submit a bid on or be awarded any construction contract whose estimated value exceeds $[ ] if that bidder does not furnish proof of current workers' compensation coverage as required under {state workers' compensation statute}.

(2) Any bidder shall be ineligible to submit a bid on or be awarded any construction contract whose estimated value exceeds $[ ] if an Awarding Authority has determined in the preceding five years that a company officer, agent, or person with substantial ownership in the company provided false or misleading information under Section 3 of this Act.

(3) Any subcontractor that would, as a bidder, be ineligible to submit a bid on or be awarded a construction contract under this section shall be ineligible for prequalification by any awarding authority under Section 3 of this Act.