October 7, 2014

Peter J. Bernard  
Chief Executive Officer  
Bon Secours Virginia  
5801 Bremo Road  
Richmond, Virginia 23226

Dear Mr. Bernard:

Public Citizen, a consumer advocacy group with more than 350,000 members and supporters nationwide, strongly urges you to immediately terminate Bon Secours Virginia’s sponsorship of, and affiliation with, HealthFair — as evidenced by the websites for HealthFair¹ and your institution² — for the following reasons:

(1) **There is widespread consensus among medical experts that the basic package of six cardiovascular disease screening tests advertised by HealthFair³ for unselected, asymptomatic individuals in the general population is not appropriate and is more likely to cause harm than to provide benefit.**

None of the current evidence-based guidelines issued by major medical professional organizations for the appropriate use of these six tests supports the type of widespread screening of asymptomatic individuals promoted and provided by HealthFair for any one of these tests individually, let alone together as a package (see Appendix A for further elaboration).

(2) **The promotion of this screening relies on fearmongering — scaring healthy individuals about their future health.**

HealthFair, like many other companies offering health screening tests directly to consumers, seeks to prompt asymptomatic individuals for whom screening for asymptomatic cardiovascular disease is not clinically indicated to undergo screening by using inappropriate direct-to-consumer (DTC) advertisements and solicitations that target consumer fear about having undetected, potentially life-threatening disease (see example statements in Appendix B).

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(3) For many people, false-positive test results from this screening lead to unfounded anxiety and additional unnecessary, risky, and costly diagnostic procedures and treatment interventions.\(^5,6\)

Because this screening is performed broadly on unselected, predominantly asymptomatic populations (i.e., those not at significant risk), many people will have false-positive test results. False-positive results can cause unfounded anxiety and lead to additional diagnostic procedures and treatments, exposing screened individuals to additional risk of physical harm, without providing offsetting benefits.

For example, according to a systematic review prepared for the U.S. Preventive Services Task Force, screening for carotid artery stenosis in a low-prevalence population with noninvasive duplex ultrasonography results in a high number of false-positive test results, with false-positive results being eight-fold greater than true-positive results.\(^7\) If all individuals with a positive result underwent a confirmatory cerebral angiography — which is typically not done in clinical practice — as many as 1.2 percent of individuals would suffer a stroke due to the angiography.\(^8\) If patients instead had follow-up testing with magnetic resonance angiography, a test that is less accurate than angiography, some people would end up undergoing an unnecessary intervention, such as a carotid endarterectomy, which has a perioperative stroke or death rate of approximately 3.3 percent.\(^9\) Thus, a significant number of people inappropriately screened for carotid artery stenosis will suffer serious harm unnecessarily.

In addition to physical and psychological harms, false-positive results from medically inappropriate screening tests also cause financial harms to the people screened and others. Unnecessary cost is borne directly by the screened patients/consumers for the initial screening and any unnecessary follow-up testing and treatment interventions. Additionally, indirect cost to the broader insured population results from insurance companies passing on the costs of superfluous follow-up testing and treatment via increased premiums.

(4) This screening will lead to overdiagnosis, which occurs when individuals are diagnosed with conditions that will never cause symptoms or death.

Some individuals undergoing inappropriate screening will have certain true-positive abnormal results, leading to the diagnosis of conditions that will never cause symptoms or death, a problem known as overdiagnosis.\(^10\) As with false-positive test results, overdiagnosis leads to unnecessary anxiety and unnecessary medical interventions. For example, imaging tests, such as the


\(^{8}\) Ibid.

\(^{9}\) Ibid.

ultrasound cardiovascular disease screening tests offered by HealthFair, can detect abnormalities that for many people are minor and not destined to ever progress to causing symptoms or death; these people cannot benefit from treatment. In fact, they can only be harmed. When healthy people are systematically encouraged to get screened, overdiagnosis and the problems caused by it are made worse.  

(5) The promotion and provision of this screening is unethical.

First, it is exploitative for HealthFair and its hospital partners to profit from the promotion of medically nonbeneficial testing through the use of misleading advertisements and solicitations that play on people’s fear. Second, this screening violates the ethical principles of beneficence (the duty to promote good and act in the best interest of the patient and the health of society) and nonmaleficence (the duty to do no harm to patients). Finally, direct-to-consumer promotional materials for screening tests that fail to disclose published guidelines on recommended indications for these tests, as well as the risks of harm, violate the ethical principle of respect for persons and patient autonomy (the duty to protect and foster a patient’s free, uncoerced choices).

Many experts and former HealthFair partners agree with Public Citizen

On June 19, Public Citizen wrote letters to 20 other hospitals and medical institutions that had partnered with HealthFair urging them to immediately terminate their sponsorship of, and affiliation with, HealthFair. Since then, there have been several notable developments:

(1) Fourteen of the twenty hospitals and medical institutions have informed either us or representatives of the news media that they have terminated or will be terminating their relationships with HealthFair. Public Citizen applauded such actions.

(2) On June 19, Patrick T. O’Gara, M.D., President of the American College of Cardiology (ACC), a 47,000-member professional organization of cardiologists, issued a statement supportive of Public Citizen’s assessment of HealthFair’s cardiovascular disease screening programs, noting the following:

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11 Ibid: at 44.
The questions raised by Public Citizen about mass screenings have some merit. Medical screenings can be hugely beneficial to patients, but they are also costly and can contribute to some of issues of false positives and overdiagnosis outlined in the letters. To that end, both the ACC and the American Heart Association have joint guidelines that offer recommendations to guide physicians in making decisions with individual patients about their risk for heart attack and stroke. Other than assessing blood pressure and serum cholesterol, being attentive to diabetes and promoting a healthy weight with regular exercise, we do not recommend broad and untargeted screening.

(3) On June 29, Steven Weinberger, M.D., Executive Vice President and Chief Executive Officer of the American College of Physicians (ACP), the preeminent national organization of internists, stated that “the ACP supports the stance that Public Citizen has taken regarding DTC cardiovascular screening offered by HealthFair.”

(4) On June 30, Public Citizen wrote to The Joint Commission asking the organization to (a) investigate whether HealthFair or any of its partnered hospitals had ever misled consumers about the company being accredited by the Commission at a time when it was not; (b) reject any application for accreditation from the company; and (c) suspend the accreditation of any health care organization still partnered with HealthFair.

In response to our letter, Mark R. Chassin, M.D., President and Chief Executive Officer of The Joint Commission, stated to the media that the Commission would contact all hospitals and health care organization partnered with HealthFair, inform them that HealthFair is no longer accredited, and request that they revise their promotional materials accordingly. The Joint Commission also announced that HealthFair previously had been accredited, but that status had expired in December 2013 and the company’s leadership had been informed it could no longer be accredited.

(5) On August 11, the Journal of the American Medical Association published online a Viewpoint article critical of hospital relationships with DTC screening companies, citing HealthFair as a specific example. The article — co-authored by Erik Wallace, M.D., Associate Dean for the Colorado Springs Branch of the University of Colorado School of Medicine; John Shumann, M.D., Associate Professor of Internal Medicine and Director of the Internal Medicine Residency Program, University of Oklahoma School of Community Medicine-Tulsa; and the ACP’s Dr. Weinberger — concluded as follows:

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18 Personal e-mail communication.
Direct-to-consumer screening companies should fully disclose the risks and benefits of their test offerings, including the potential financial and health-related complications of additional testing and treatment. They should do so based on the most recently published data and guidelines from peer-reviewed research, nationally recognized organizations like the American College of Cardiology, or both. However, DTC screening companies likely may not do so, because disclosing evidence that shows a lack of benefit, and indeed possible harm, is not in their financial interest.

If the primary goal of hospitals and DTC screening companies is to improve the health of the populations they serve, then both entities should provide clear and convincing evidence of net benefit with the tests and treatments they offer. Given the controversy over the values and ethics of DTC screening companies and the services they offer, hospitals should clearly and publicly explain their relationships with DTC screening companies, given the lack of evidence to support mass vascular screenings. Hospitals also should justify such relationships transparently or, as Public Citizen suggests, sever such relationships.

On September 4, Public Citizen requested that the Federal Trade Commission investigate the advertising and promotional activities of HealthFair.22 There is evidence that the company’s advertising and promotional materials contain numerous statements that may be deceptive within the meaning of the Federal Trade Commission Act. These materials make unsubstantiated medical-benefit efficacy claims about HealthFair’s cardiovascular disease screening packages and omit information material to consumers regarding the risks of adverse health-related outcomes and financial harms that may result from the screening.

Thus, a growing chorus of medical experts and leaders of prominent professional medical organizations are voicing strong opposition to the DTC nonselective, community-wide cardiovascular disease screening programs heavily promoted by HealthFair because they are medically inappropriate and inconsistent with evidence-based medical practice, and many hospitals that have partnered with HealthFair have signaled that they have ended or will be ending their relationship with the company.

We note that at least one of your health system’s hospitals, St. Francis Medical Center, is affiliated with Virginia Commonwealth University School of Medicine and has a family medicine residency program. As an academic medical organization, your mission and obligation to teach family medicine residents and medical students the most up-to-date, evidence-based medical practice is incompatible with your sponsorship and promotion of HealthFair’s non-evidence based cardiovascular disease screening programs.

In conclusion, your institution’s sponsorship of HealthFair and promotion of its screening programs directly to the public does a great disservice to the communities that you serve and to

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public health more broadly. It is therefore imperative that your institution sever its relationship
with HealthFair and stop endorsing the company’s heavily promoted, nonselective, community-
wide cardiovascular health screening programs.

Thank you for your prompt attention to this important patient safety and public health issue.

Please notify us when you end your relationship with HealthFair.

Sincerely,

Michael A. Carome, M.D.
Director
Public Citizen’s Health Research Group

Sidney M. Wolfe, M.D.
Founder and Senior Adviser
Public Citizen’s Health Research Group

cc: Thomas H. Auer, M.D., MHA, Chief Executive Officer, Bon Secours Medical Group
    Toni R. Ardabell, Chief Executive Officer, St. Mary's Hospital
    Michael D. Robinson, Chief Executive Officer, Memorial Regional Medical Center
    Mark M. Gordon, Chief Executive Officer, St. Francis Medical Center
    Kevin W. Barr, Chief Executive Officer, Bon Secours HealthSource
    Victor H. Agbeibor, M.D., FAAFP, Director, Family Medicine Residency Program, St.
    Francis Medical Center
Appendix A

Assessment of Cardiovascular Disease Screening Tests Offered by HealthFair

HealthFair offers four cardiovascular disease screening packages, all of which include the following six tests: echocardiogram, electrocardiogram, carotid artery ultrasound, abdominal aortic aneurysm ultrasound, hardening of the arteries test, and peripheral arterial disease test. An advertisement on the HealthFair website describing these screening packages misleadingly notes the following:

Preventive health screenings are very useful in early detection of all types of illnesses and risk factors. HealthFair mobile health clinics offer a variety of comprehensive health screening tests that are simple to understand, convenient and save you money.

Along with individual health screening tests, HealthFair offers 4 health screening packages. Packaging our screenings together not only provides you with a more comprehensive understanding of your health, but also saves you money.

[Emphasis in original]

Print solicitation materials promoting HealthFair’s cardiovascular disease screening tests that are mailed directly to consumers homes mischaracterize these tests as “life-saving.”

The basic package, which includes only the six screening tests noted above, has previously been “valued at $2,300” but offered at what is put forth as a bargain basement price of $179.25

As discussed below, a review of current evidence-based guidelines and relevant scientific literature fails to provide support for use of these six tests — individually or together as a package — for widespread screening of asymptomatic individuals in the general population. For many individuals, the risks of harm outweigh the benefits of the testing. Moreover, since the tests are not clinically indicated for most people being screened, and since many people will undergo additional unnecessary testing, these screening packages will not likely save money. Although the following screening tests sound appealing, each one either: (a) clinically benefits only appropriately selected high-risk groups of patients (rather than all adults); or (b) has not been scientifically proven to provide any clinically meaningful benefit to anyone. Widespread and indiscriminate use of these tests is likely to be harmful to large numbers of individuals in the general, asymptomatic population by yielding a significant number of false-positive test results, leading to subsequent unnecessary diagnostic procedures and treatments, associated adverse effects of those procedures and treatments, and unwarranted anxiety in tested individuals. In addition, some individuals undergoing inappropriate screening will have true-positive abnormal

24 Ibid.
results, but the abnormalities found will never cause symptoms or death, leading to overdiagnosis.

A. Echocardiogram:

The HealthFair online promotional advertisement states:

**Echocardiogram (ECHO):** Echocardiograms are considered to be one of the most accurate, non-invasive screening tests to obtain information about heart disease prevention, including: size and strength of contractions, valve function, and fluid around the heart.\(^{26}\)

However, several major medical professional organizations affirmatively recommend *against* indiscriminate screening with echocardiograms in low-risk, asymptomatic individuals, and we are not aware of any major medical professional organization that endorses such screening.

In 2010, the American College of Cardiology Foundation (ACCF) and American Heart Association (AHA) issued evidence-based practice guidelines on the use of echocardiograms to assess apparently healthy, asymptomatic adults for risk of developing cardiovascular events associated with atherosclerotic vascular disease.\(^{27}\) The guidelines were developed in collaboration with the American Society of Echocardiography, American Society of Nuclear Cardiology, Society of Atherosclerosis Imaging and Prevention, Society for Cardiovascular Angiography and Interventions, Society of Cardiovascular Computed Tomography, and Society for Cardiovascular Magnetic Resonance. The ACCF/AHA practice guidelines state that echocardiography is not recommended for cardiovascular risk assessment of coronary heart disease in asymptomatic adults without hypertension because such testing provides no benefit. The ACCF/AHA guidelines separately note that echocardiography to detect left ventricular hypertrophy (enlargement of the left ventricle) may be considered in asymptomatic adults with hypertension, but additional studies are needed.

In 2011, the ACCF, American Society of Echocardiography, AHA, American Society of Nuclear Cardiology, Heart Failure Society of America, Heart Rhythm Society, Society for Cardiovascular Angiography and Interventions, Society of Critical Care Medicine, Society of Cardiovascular Computed Tomography, and Society for Cardiovascular Magnetic Resonance issued evidence-based appropriate use criteria for using echocardiograms for a variety of possible indications.\(^{28}\) For each indication, these organizations classified the use of echocardiograms into one of the following three categories:

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• **Appropriate:** The test is one in which the expected incremental information, combined with clinical judgment, exceeds the expected negative consequences — including the risks of the procedure itself and the downstream impact of poor test performance such as delay in diagnosis (false-negatives) or inappropriate diagnosis (false-positives) — by a sufficiently wide margin for the specific indication that the procedure is generally considered acceptable care and a reasonable approach for the indication.

• **Uncertain:** The test *may* be generally acceptable and *may* be a reasonable approach for the specific indication; uncertainty also implies that more research and/or patient information is needed to classify the indication definitively.

• **Inappropriate:** The test *is not* generally acceptable and *is not* a reasonable approach for the specific indication.

These organizations classify use of echocardiograms as *inappropriate* for the following indications:

- Initial evaluation of ventricular function (for example, screening) with no symptoms or signs of cardiovascular disease.

- Routine evaluation of systemic hypertension without symptoms or signs of hypertensive heart disease.

The appropriate use criteria for use of echocardiograms are mostly based on expert consensus and observational data, because data from randomized clinical trials testing the usefulness of echocardiography-guided management compared with non-echocardiography-guided management are unavailable for most indications.²⁹

Results of a randomized clinical trial published in 2013 provide additional evidence that strongly bolsters the 2011 appropriate use criteria classification of echocardiograms as inappropriate for evaluating asymptomatic individuals. As part of a large prospective cohort study of cardiovascular disease conducted in Norway, 6,861 adults age 55 to 74 were randomly assigned to a screening group (n = 3,272) that underwent echocardiograms or to a control group (n = 3,589) that did not undergo screening echocardiograms. Both groups received usual medical follow-up and care.³⁰ Approximately 60 percent of subjects in each group had hypertension. During 15 years of follow-up, there was no significant difference between the two groups in all-cause mortality, the primary outcome measure (26.9 percent in the screening group and 27.6 percent in the control group). Furthermore, no significant differences were observed for various secondary outcomes, including the incidence of sudden death, death from any heart disease, myocardial infarction (heart attack), and stroke.


Thus, screening for structural or valvular heart disease with echocardiograms in the general, asymptomatic population has not been shown to significantly improve clinical outcomes, and numerous medical professional organizations strongly recommend against such screening.

**B. Electrocardiogram:**

The HealthFair online promotional advertisement states:

**Electrocardiogram (ECG or EKG):** An EKG provides a picture of the electrical activity responsible for the heart’s cycle of contraction and relaxation. It provides doctors with information such as heartbeat irregularity and heart enlargement.31

HealthFair advertises elsewhere online that ECG testing can “predict a pending heart attack.”32

However, the U.S. Preventive Services Task Force (USPSTF) and American Academy of Family Physicians (AAFP) recommend against indiscriminate screening with ECG in low-risk, asymptomatic individuals, and we are not aware of any major medical professional organization that endorses such screening. This is true whether the screening is for arrhythmia, as suggested above, or for coronary artery disease to assess an increased risk of heart attack.

In 2012, the USPSTF issued an evidence-based grade D recommendation against screening with resting (or exercise) ECG for the prediction of coronary heart disease events in asymptomatic adults at low risk for such events. A grade D recommendation means the USPSTF recommends against the screening test based on a conclusion that there is moderate or high certainty that the service has no net benefit or that the harms outweigh the benefit. In making its grade D recommendation against ECG screening in asymptomatic, low-risk adults, the USPSTF concluded with moderate certainty that the potential harms of screening for coronary heart disease with resting (or exercise) ECG equal or exceed the potential benefits in asymptomatic adults at low risk for coronary heart disease events.33 It noted, in particular, the following:

For asymptomatic adults at low risk for [coronary heart disease] events, a resting or exercise ECG is unlikely to provide additional information about [coronary heart disease risk] beyond that obtained with conventional [coronary heart disease] risk factors (that is, Framingham risk factors) and result in changes in risk stratification that would prompt interventions and ultimately reduce [coronary heart disease]-related events. False-positive results may cause harms in low-risk asymptomatic adults…

Potential Harms
In all risk groups, an ECG abnormality (as a result of a true- or false-positive result) can lead to invasive confirmatory testing and treatments that have the potential for serious harm, including unnecessary radiation exposure and the associated risk for cancer. Studies report that up to 3% of asymptomatic patients with an abnormal exercise ECG result receive angiography and up to 0.5% undergo revascularization, even though revascularization has not been shown to reduce [coronary heart disease] events in asymptomatic persons. Angiography and revascularization are associated with risks, including bleeding, contrast-induced nephropathy, and allergic reactions to the contrast agent.

Current Practice
Screening with resting or exercise ECG in low-risk patients is not recommended by any organization. …

Costs
Although the cost of resting ECG may be low, the downstream costs of resulting diagnostic testing and treatments can be substantial.

In 2012, the USPSTF also concluded that the current evidence is insufficient to assess the balance of benefits and harms of screening with resting (or exercise) ECG for the prediction of coronary heart disease events in asymptomatic adults at intermediate or high risk for coronary heart disease events.34

In 2012, the AAFP, following the lead of the USPSTF, issued a grade D recommendation against screening with resting (or exercise) electrocardiography for the prediction of coronary heart disease events in asymptomatic adults at low risk for such events.35 The AAFP likewise concluded that the current evidence is insufficient to assess the balance of benefits and harms of screening with resting (or exercise) ECG for the prediction of coronary heart disease events in asymptomatic adults at intermediate or high risk for coronary heart disease events.36

In 2010, the ACCF and AHA issued evidence-based practice guidelines on the use of resting ECGs to assess cardiovascular disease risk in asymptomatic adults.37 The guidelines were developed in collaboration with the American Society of Echocardiography, American Society of Nuclear Cardiology, Society of Atherosclerosis Imaging and Prevention, Society for Cardiovascular Angiography and Interventions, Society of Cardiovascular Computed Tomography, and Society for Cardiovascular Magnetic Resonance. The ACCF/AHA practice guidelines state that a resting ECG is reasonable for cardiovascular risk assessment in

34 Ibid.
36 Ibid.
asymptomatic adults with hypertension or diabetes, although this was assigned level C, the lowest estimate of certainty of a treatment effect. The ACCF/AHA practice guidelines also state that a resting ECG may be considered for cardiovascular risk assessment in asymptomatic adults without hypertension, a guideline that was also assigned a level C for the estimate of certainty of treatment effect. This falls far short of recommending the type of widespread screening of asymptomatic individuals promoted by HealthFair.

In conclusion, performance of screening ECGs in asymptomatic individuals has not been shown to significantly improve clinical outcomes, key medical professional organizations recommend against such screening, and no organizations endorse indiscriminate widespread screening.

C. Stroke/Carotid Artery Ultrasound:

The HealthFair online promotional advertisement states:

**Stroke/Carotid Artery Ultrasound:** A carotid artery ultrasound is a painless test that uses high-frequency sound waves to generate images of the interior of your carotid arteries. An accumulation of plaque in your carotid arteries is a good indicator of a risk of stroke.\(^{38}\)

This screening test looks for stenosis (narrowing) of the carotid arteries, which can be a risk factor for stroke.

However, several major medical professional organizations affirmatively recommend against indiscriminate screening with carotid artery ultrasounds in low-risk, asymptomatic individuals, and we are not aware of any major medical professional organization that endorses such screening.

Good evidence indicates that although stroke is a leading cause of death and disability in the United States, a relatively small proportion of all disabling, unheralded strokes are due to carotid artery disease. Studies also suggest that only about 1% of the general population older than 65 has severe carotid artery stenosis (60% to 90% narrowing).\(^{39}\) Carotid artery stenosis is more prevalent in older adults, smokers, those with hypertension, and those with heart disease; unfortunately, research has not found any single risk factor or clinically useful risk stratification tool that can reliably and accurately distinguish people who have clinically important carotid artery stenosis from those who do not.\(^{40}\)

In 2006, the AHA and the American Stroke Association issued a series of evidence-based guidelines for the primary prevention of ischemic stroke.\(^{41}\) The value of the guidelines was

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\(^{40}\) Ibid.

affirmed by the American Academy of Neurology. Although the guidelines did not include a specific recommendation about screening the general population for asymptomatic carotid stenosis, they did state the following:

Although highly selected patients may benefit, screening of general populations for asymptomatic carotid stenosis is unlikely to be cost-effective. The cost-effectiveness of even a one-time screening approach would be highly dependent on the ability to identify a group of persons with a high pretest likelihood of having high-grade asymptomatic disease, the availability of a screening test with a very high sensitivity and specificity when used on a side-scale basis, and very low perioperative complication rates.

As discussed below, these conditions for cost-effective screening are not met for carotid artery ultrasound screening of asymptomatic individuals in the general population.

In 2007, the USPSTF issued an evidence-based grade D recommendation, against screening for asymptomatic carotid artery stenosis in the general population. In making this a grade D recommendation, the USPSTF concluded with moderate certainty that for individuals with asymptomatic carotid artery stenosis, the benefits of screening do not outweigh the harms. It noted, in particular, the following:

**Importance**

Good evidence indicates that although stroke is a leading cause of death and disability in the United States, a relatively small proportion of all disabling, unheralded strokes is due to [carotid artery stenosis].

**Detection**

The most feasible screening test for severe [carotid artery stenosis] (for example, 60% to 99% stenosis) is duplex ultrasonography. Good evidence indicates that this test has moderate sensitivity and specificity and yields many false-positive results. A positive result on duplex ultrasonography is often confirmed by digital subtraction angiography, which is more accurate but can cause serious adverse events. Noninvasive confirmatory tests, such as magnetic resonance angiography, involve some inaccuracy. Given these facts, some people with false-positive test results may receive unnecessary invasive carotid endarterectomy surgery.

**Benefits of Detection and Early Intervention**

Good evidence indicates that in selected, high-risk trial participants with asymptomatic severe [carotid artery stenosis], carotid endarterectomy by selected surgeons reduces the 5-year absolute incidence of all strokes or perioperative death by approximately 5%. These benefits would be less among asymptomatic people in the general population. For the general primary care population, the benefits are judged to be no greater than small.

Harms of Detection and Early Intervention

Good evidence indicates that both the testing strategy and the treatment with carotid endarterectomy can cause harms. A testing strategy that includes angiography will itself cause some strokes. A testing strategy that does not include angiography will cause some strokes by leading to carotid endarterectomy in people who do not have severe [carotid artery stenosis]. In excellent centers, carotid endarterectomy is associated with a 30-day stroke or mortality rate of about 3%; some areas have higher rates. These harms are judged to be no less than small.

In July 2014, the USPSTF issued an updated recommendation against screening for asymptomatic carotid artery stenosis in the general population. In reaffirming its prior recommendation, the USPSTF concluded with moderate certainty that the harms of screening for asymptomatic carotid artery stenosis outweigh the benefits. The USPSTF presented the following updated rationale:

Importance
Stroke is a leading cause of death and disability in the United States. Although asymptomatic carotid artery stenosis is a risk factor for stroke, it causes a relatively small proportion of strokes.

Detection
The most feasible screening test for carotid artery stenosis (defined as 60% to 99% stenosis) is ultrasonography. Although adequate evidence indicates that this test has high sensitivity and specificity, in practice, ultrasonography yields many false-positive results in the general population, which has a low prevalence of carotid artery stenosis (approximately 0.5% to 1%). There are no externally validated, reliable tools that can determine who is at increased risk for carotid artery stenosis or for stroke when carotid artery stenosis is present. Adequate evidence indicates that the accuracy of screening by auscultation of the neck is poor.

Benefits of Detection and Early Intervention
There is no direct evidence on the benefits of screening for carotid artery stenosis. Adequate evidence indicates that in selected trial participants with asymptomatic carotid artery stenosis, carotid endarterectomy (CEA) performed by selected surgeons reduces the absolute incidence of all strokes or perioperative death by approximately 3.5% compared with (outdated) medical management. However, this difference is probably smaller with current optimal medical management. The magnitude of these benefits would be smaller in asymptomatic persons in the general population. For the general primary care population, the magnitude of benefit is small to none. There is no evidence that identification of asymptomatic carotid artery stenosis leads to any benefit from

44 Ibid.
adding or increasing medication doses (beyond current standard medical therapy for cardiovascular disease prevention).

**Harms of Detection and Early Intervention**

Adequate evidence indicates that both the testing strategy for carotid artery stenosis and treatment with CEA can cause harms. Although screening with ultrasonography has few direct harms, all screening strategies, including those with or without confirmatory tests (that is, digital subtraction or magnetic resonance angiography), have imperfect sensitivity and specificity and could lead to unnecessary interventions and result in serious harms. In selected centers similar to those in the trials, CEA is associated with a 30-day stroke or mortality rate of approximately 2.4%; reported rates are as high as approximately 5% in low-volume centers and 6% in certain states. Myocardial infarctions are reported in 0.8% to 2.2% of patients after CEA. The 30-day stroke or mortality rate after carotid angioplasty and stenting (CAAS) is approximately 3.1% to 3.8%. The overall magnitude of harms of screening and subsequent treatment of asymptomatic carotid artery stenosis is small to moderate depending on patient population, surgeon, center volume, and geographic location.

In 2007, the American Society of Neuroimaging, with co-sponsorship by the Society of Vascular and Interventional Neurology, issued evidence-based recommendations on the screening of asymptomatic carotid artery disease in the general population and selected subsets of patients.\(^45\) These societies issued a grade E recommendation *against* screening for carotid artery stenosis in the general population or in a selected population based on age, gender, or any other variable alone. The criteria for a grade E recommendation were that the prevalence of disease may be high or low but detection and treatment is documented to have no benefit, or prevalence of disease is low. They also issue a grade A recommendation that screening of selective subpopulation of adults age 65 or older with at least three cardiovascular risk factors (hypertension, coronary artery disease, current cigarette smoking, or hyperlipidemia) needs to be considered. The criteria of a grade A recommendation were that the prevalence of disease is high and detection and treatment is of documented benefit.

In 2011, the Society for Vascular Surgery, issued a position statement recommending ultrasound screening of carotid arteries only for high-risk individuals age 55 or older, taking into account cardiovascular risk factors, such as a history of hypertension, diabetes mellitus, smoking, hypercholesterolemia, or known cardiovascular disease.\(^46\) The position statement provided little substantive evidence to support this recommendation.

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Thus, screening for carotid artery stenosis with ultrasound in the general, asymptomatic population has not been shown to significantly improve clinical outcome, and numerous medical professional organizations strongly recommend against such screening.

D. Abdominal Aortic Aneurysm Ultrasound:

The HealthFair online promotional advertisement states:

**Abdominal Aortic Aneurysm (AAA) Ultrasound:** This ultrasound test is used to visualize the presence of an aneurysm, i.e., an abnormal swelling or dilation of a blood vessel. The danger lies in the risk of the aneurysm bursting or rupturing. Ruptured abdominal aortic aneurysms have a greater than 90 percent mortality rate.47

By definition, an AAA is present when aortic diameter equals or exceeds 3.0 cm (slightly more than one inch).48 Most people who have an AAA show no signs or symptoms until it ruptures. The strongest risk factor for rupture of an AAA is the aortic diameter.49 Thus, risk of AAA rupture rises with increasing size of the aneurysm. AAAs with a diameter between 3.0 and 3.9 cm have an essentially 0% annual rupture risk; those with between 4.0 and 4.9 cm have a 1% risk; and those between 5.0 and 5.99 cm have a 11% annual rupture risk.50

In a study of an unselected general population in the U.K., the prevalence of AAA was six times greater in men than women for all age groups.51 For men not screened for AAA, almost all deaths from ruptured AAAs occurred after age 65, with more than half occurring before age 80.52 For women not screened for AAA, the majority of AAA-related deaths occurred after age 80.53

Several major medical professional organizations affirmatively recommend one-time ultrasound screening for AAAs only in certain high-risk individuals given the epidemiology of AAAs described above, and we are not aware of any major medical professional organization that endorses indiscriminate ultrasound screening for AAAs in low-risk, asymptomatic individuals.

In 2005, the USPSTF issued the following evidence-based recommendations for AAA screening:54

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52 Ibid.
53 Ibid.
A grade B recommendation for one-time screening for AAA by ultrasonography in men age 65 to 75 who have ever smoked. In making this a grade B recommendation, the USPSTF offered the following rationale:

The USPSTF found good evidence that screening for AAA and surgical repair of large AAAs (≥5.5 cm) in men age 65 to 75 years who have ever smoked (current and former smokers) leads to decreased AAA-specific mortality. There is good evidence that abdominal ultrasonography, performed in a setting with adequate quality assurance (that is, in an accredited facility with credentialed technologists), is an accurate screening test for AAA. There is also good evidence of important harms of screening and early treatment, including an increased number of surgeries with associated clinically significant morbidity and mortality, and short-term psychological harms. On the basis of the moderate magnitude of net benefit, the USPSTF concluded that the benefits of screening for AAA in men age 65 to 75 years who have ever smoked outweigh the harms.

No recommendation for or against screening for AAA in men age 65 to 75 who have never smoked. In making this grade C recommendation, the USPSTF offered the following rationale:

The USPSTF found good evidence that screening for AAA in men age 65 to 75 years who have never smoked leads to decreased AAA-specific mortality. There is, however, a lower prevalence of large AAAs in men who have never smoked compared with men who have ever smoked; thus, the potential benefit from screening men who have never smoked is small. There is good evidence that screening and early treatment lead to important harms, including an increased number of surgeries with associated clinically significant morbidity and mortality, and short-term psychological harms. The USPSTF concluded that the balance between the benefits and harms of screening for AAA is too close to make a general recommendation in this population.

A grade D recommendation against routine screening for AAA in women. In making this a grade D recommendation, the USPSTF offered the following rationale:

Because of the low prevalence of large AAAs in women, the number of AAA-related deaths that can be prevented by screening this population is small. There is good evidence that screening and early treatment result in important harms, including an increased number of surgeries with associated morbidity and mortality, and psychological harms. The USPSTF concluded that the harms of screening women for AAA therefore outweigh the benefits.
In June 2014, the USPSTF issued a revised recommendation statement, based on an updated review of the available evidence published between January 2004 and January 2013. The updated recommendations differ slightly from the 2005 recommendations and include the following:

1. A grade B recommendation for one-time screening for AAA with ultrasonography in men ages 65 to 75 who have ever smoked (no change from 2005). The USPSTF provided the following updated rationale for this unchanged recommendation:

   Four large, population-based, randomized, controlled trials (RCTs) show that invitation to 1-time screening for AAA is associated with reduced AAA-specific mortality in men. This benefit begins 3 years after testing and persists up to 15 years. In addition, risk reduction for AAA rupture and emergency surgery persists up to 10 to 13 years.

   In the 2 highest-quality trials, the relative reduction in AAA-specific mortality after 13 years was 42% to 66%. In the largest trial, where prevalence of AAA was approximately 5% in the screened group, screening was associated with an absolute risk reduction in death of 1.4 per 1000 men.

   Abdominal aortic aneurysms are most prevalent in men who have ever smoked, occurring in approximately 6% to 7% of this population. This prevalence increases the importance of screening in these men because it maximizes the absolute benefit that could be achieved (that is, it improves the likelihood that men in this group will benefit from screening). Convincing evidence shows that 1-time screening with ultrasonography results in a moderate benefit in men aged 65 to 75 years who have ever smoked.

   The USPSTF concluded with high certainty that that screening for AAA with ultrasonography in men aged 65 to 75 years who have ever smoked has a moderate net benefit.

2. A grade C recommendation that clinicians selectively offer screening for AAA in men ages 65 to 75 who have never smoked rather than routinely screening all men in this group. Evidence indicates that the net benefit of screening all men ages 65 to 75 years who have never smoked is small. In determining whether this service is appropriate in individual cases, patients and clinicians should consider the balance of benefits and harms on the basis of evidence relevant to the patient’s medical history, family history, other risk factors, and personal values. The USPSTF offered the following rationale for this new recommendation:

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Screening men overall reduces AAA-specific death, rupture, and emergency surgery. However, the lower prevalence of AAA in men who have never smoked (approximately 2%) substantially reduces the absolute benefit (that is, it greatly lowers the probability that men in this group will benefit from screening). Adequate evidence shows that 1-time screening for AAA with ultrasonography results in a small benefit in men aged 65 to 75 years who have never smoked.

The USPSTF also suggested the following clinical considerations with respect to this new recommendation:

Despite the demonstrated benefits of screening for AAA in men overall, the lower prevalence of AAA in male never-smokers versus male ever-smokers suggests that clinicians should consider a patient’s risk factors and the potential for harm before screening for AAA rather than routinely offering screening to all male never-smokers. Important risk factors for AAA include older age and a first-degree relative with an AAA; other risk factors include a history of other vascular aneurysms, coronary artery disease, cerebrovascular disease, atherosclerosis, hypercholesterolemia, obesity, and hypertension. Factors associated with a reduced risk for AAA include African American race, Hispanic ethnicity, and diabetes.

(3) An I statement concluding that the current evidence is insufficient to assess the balance of benefits and harms of screening for AAA in women ages 65 to 75 years who have ever smoked (An I statement means the USPSTF concludes that the current evidence is insufficient to assess the balance of benefits and harms of the service. Evidence may be lacking, of poor quality, or conflicting, and the balance of benefits and harms cannot be determined.) The USPSTF offered the following rationale for this draft statement:

Potential Preventable Burden. A screening study in Sweden found that the prevalence of AAA in women aged 70 years was low (0.8%) for ever-smokers but increased to 2.0% for current smokers. A meta-analysis of individual-patient data found that women have a higher risk than men for AAA rupture at the same diameter (hazard ratio [HR], 3.76 [95% CI 2.58 to 5.47]). However, AAA-associated deaths occur at an older age in women (at a time of increased competing causes of death and a declining benefit–risk ratio for operative interventions), with 70% of deaths occurring after age 80 years in women compared with fewer than 50% in men. In the only screening RCT that included women, most screen-detected AAAs in women were small (3.0 to 3.9 cm) and AAA-specific mortality was low in screened and unscreened women (<0.2%) after 10 years.

Potential Harms. Four RCTs (primarily done in men) showed that screening for AAA doubled the rate of AAA-associated surgeries, largely driven by an increase in elective surgeries. Most screen-detected AAAs were below the 5.5-cm threshold for immediate repair. This finding generally results in long-term or
lifelong surveillance and is probably associated with some amount of overtreatment, although the magnitude of this burden is difficult to quantify.

Most screening trials reported an associated decrease in emergency AAA repairs and a reduced 30-day mortality rate associated with emergency surgery in populations invited to screen, although mortality associated with elective surgery was not reduced. Operative mortality associated with AAAs is higher in women than in men (7% vs. 5% for open repair and 2% vs. 1% for endovascular repair, respectively).

**Costs.** In addition to the cost of ultrasonography screening (approximately $100), the estimated potential associated cost of elective surgery to repair a screen-detected AAA ranges from $37,000 to $43,000. Potential opportunity costs also may arise, because screening may take the place of other preventive activities that may be more beneficial to the patient.

**Current Practice.** Screening for AAA is provided as part of the “welcome-to-Medicare visit” for women who have a family history of AAA. However, the evidence is insufficient to accurately characterize current practice patterns related to screening for AAA in women.

A retrospective analysis from 2000 to 2010 used the National Inpatient Sample, a database that has a stratified 20% random sample of all nonfederal inpatient hospital admissions in the United States. This analysis found that women are more likely than men to have open surgery versus endovascular aneurysm repair (EVAR) for unruptured AAA (24% vs. 17%, respectively), potentially because of issues with access to the iliac artery (that is, smaller artery size) that may preclude endovascular management.

A retrospective review of 4026 AAA repairs in the Vascular Study Group of New England database (a voluntary registry from 30 academic and community hospitals in the 6 New England states) reported that women were more likely than men to have open surgery versus EVAR and to be older and have smaller aortic diameters at the time of repair. Postoperative complications were higher in women than in men after elective EVAR or open repair, including emergency reoperations, dysrhythmias, leg ischemia or emboli, bowel ischemia, or need for discharge to another medical facility rather than home.

(4) A grade D recommendation *against* routine screening for AAA in women who have never smoked. The USPSTF offered the following rationale for this draft updated recommendation:

The prevalence of AAA in women who have never smoked is low (0.03% to 0.60% in women aged 50 to 79 years). The evidence also shows no apparent benefit of screening for AAA in women. The USPSTF therefore concludes that adequate evidence shows that the absolute benefit of 1-time screening for AAA
with ultrasonography in women who have never smoked can effectively be bounded at none or almost none.

In discussing the harms of detection and early treatment of AAAs, the USPSTF noted the following:\textsuperscript{57}

In the available trials, groups invited to screening were approximately twice as likely as control groups to have any AAA surgery within 3 to 5 years, predominantly driven by an increase in elective surgeries. More than 90\% of AAAs identified by screening were below the 5.5-cm threshold for immediate repair. Detecting smaller AAAs generally leads to long-term (potentially lifelong) surveillance.

A person’s risk for death related to elective surgery for AAA is lower than that for death related to emergency surgery for rupture. However, the increase in the overall rates of detection and surgery in the screening groups still potentially represents a harm. A proportion of AAAs will never rupture because they do not advance or because a person dies of a competing cause.

The exact extent of overdiagnosis and overtreatment is difficult to estimate. One study from Massachusetts General Hospital reviewed 24 000 consecutive autopsies between 1952 and 1975 and found that 75\% of the 473 patients who died with an undetected or unoperated AAA had a cause of death not related to the AAA (41\% were >5.1 cm in diameter). Given that even elective treatment is associated with some risk for perioperative mortality, overtreatment is an important issue to consider when deciding whether to screen for this condition. …

Convincing evidence shows that the harms associated with 1-time screening for AAA with ultrasonography are at least small in all populations and potentially higher in women because of their higher risk for operative mortality.

In 2011, the Society for Vascular Surgery issued a position statement on vascular screening recommending a one-time ultrasound screening for AAA for all men age 65 or older and screening men as early as age 55 who have a family history of AAA.\textsuperscript{58} The society also recommended one-time ultrasound screening for AAA for all women age 65 or older who have a family history of AAA or have smoked.

In 2012, the ACCF, American College of Radiology, American Institute of Ultrasound in Medicine, American Society of Echocardiography, American Society of Nephrology, Intersocietal Commission for the Accreditation of Vascular Laboratories, Society for Cardiovascular Angiography and Interventions, Society of Cardiovascular Computed Tomography, Society for Interventional Radiology, Society for Vascular Medicine, and Society for Vascular Surgery jointly issued evidence-based appropriate use criteria for noninvasive

\textsuperscript{57} Ibid.

vascular testing (ultrasound and physiological testing) for a variety of possible indications.\textsuperscript{59} For each indication, these organizations classified the use of noninvasive vascular testing into one of the following three categories: appropriate, uncertain, or inappropriate (see section A above for definitions of these designations).

These organizations classify screening for AAA as \textit{inappropriate} for anyone under age 65 with no history of smoking, except as noted below. They also classify such screening as \textit{uncertain} for anyone 65 or older with no history of smoking.

These organizations did classify screening for AAA as \textit{appropriate} for the following subgroups:

- Adults older than age 60 with a first-degree relative with an AAA.
- Adults age 65 or older who are current or former smokers.

In summary, the USPSTF and many other major medical professional organizations recommended against routine screening for AAA, or designate such screening as inappropriate for those individuals who are not at high risk for developing AAA. Screening for AAA in the general, asymptomatic population has \textit{not} been shown to significantly improve clinical outcome and is likely to do cause more harm than benefit.

\section*{E. Hardening of the Arteries Test (Arterial Stiffness Index):}

The HealthFair online promotional advertisement states:

\textbf{Hardening of the Arteries Test (ASI):} The ASI test measures the hardening of the arteries, which narrow and stiffen with age and the accumulation of plaque. Blockages starve tissue of blood and oxygen, which can result in damage or tissue death. This is a common cause of heart attack and stroke.\textsuperscript{60}

The ASI is determined with a device (e.g., VitalVision) that calculates ASI in the upper arm using computerized oscillometry (a technique that measures how elastic or stiff arteries are by assessing changes in pressure and volume in arteries each time the heart beats).\textsuperscript{61} HealthFair uses this technology for its screening packages.\textsuperscript{62}

The presence of arterial stiffness is proposed as a predictor of cardiovascular disease. However, there is a lack of rigorous scientific evidence supporting ASI screening in clinical practice.

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\textsuperscript{60} HealthFair. Basic package. \url{http://healthfair.com/health-screenings/packages/basic-package}. Accessed September 2, 2014.


\textsuperscript{62} Accessed at HealthFair. Arterial stiffness index. \url{http://healthfair.com/health-screenings/screenings/arterial-stiffness-index}. Accessed June 8, 2014.\end{footnotesize}\end{flushleft}
In 2010, the ACFF and AHA issued an evidence-based practice guideline on the use of specific measures of arterial stiffness to assess apparently healthy, asymptomatic adults for risk of developing cardiovascular events associated with atherosclerotic vascular disease. The guidelines were developed in collaboration with the American Society of Echocardiography, American Society of Nuclear Cardiology, Society of Atherosclerosis Imaging and Prevention, Society for Cardiovascular Angiography and Interventions, Society of Cardiovascular Computed Tomography, and Society for Cardiovascular Magnetic Resonance. The ACCF/AHA practice guideline states that measures of arterial stiffness outside of research settings are not recommended for cardiovascular risk assessment in asymptomatic adults because such testing provides no benefit.

Thus, while inclusion of the ASI in the package of screening tests provided by HealthFair provides a nice promotional gimmick, screening the asymptomatic population with this test has not been shown to significantly improve clinical outcome and is not recommended by any major medical professional organizations for use in clinical practice.

F. Peripheral Arterial Disease Test:

The HealthFair online promotional advertisement states:

**Peripheral Arterial Disease Test (PAD):** Peripheral arterial disease is a common circulatory problem in which narrowed arteries reduce blood flow to your limbs. Plaque can also build up in the arteries supplying blood to your heart and brain, which can cause a stroke or heart attack.

The test that HealthFair uses to evaluate peripheral arterial disease is the ankle-brachial index, or ABI.

In 2012, the ACCF, American College of Radiology, American Institute of Ultrasound in Medicine, American Society of Echocardiography, American Society of Nephrology, Intersocietal Commission for the Accreditation of Vascular Laboratories, Society for Cardiovascular Angiography and Interventions, Society for Cardiovascular Computed Tomography, Society for Interventional Radiology, Society for Vascular Medicine, and Society for Vascular Surgery jointly issued evidence-based appropriate use criteria for noninvasive vascular testing (ultrasound and physiological testing) for a variety of possible indications. These appropriate use criteria identify the following as the only appropriate indications for lower extremity artery testing with ABI: patients with diminished pulses, femoral bruit, age greater than 50 with diabetes or smoking, or age greater than 70, which is consistent with ACC/AHA

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peripheral artery disease (PAD) guidelines. The evaluation with ABI for those younger than 50 and those with diabetes was classified as uncertain.\textsuperscript{66}

In 2013, the USPSTF, based on a systematic review of the scientific literature,\textsuperscript{67} issued a grade I statement on ABI testing, concluding that the current evidence is \textit{insufficient} to assess the balance of benefits and harms of screening for peripheral artery disease and cardiovascular disease risk assessment with the ABI in adults.\textsuperscript{68} In making this statement, the USPSTF noted the following regarding its assessment of the possible benefits and harms of ABI screening:

**Benefits of Detection and Early Treatment**

The USPSTF found no evidence that screening for and treatment of PAD in asymptomatic patients leads to clinically important benefits. It also reviewed the potential benefits of adding the ABI to the Framingham Risk Score (FRS) and found evidence that this results in some patient risk reclassification; however, how often the reclassification is appropriate or whether it results in improved clinical outcomes is not known.

Determining the overall benefit of ABI testing requires not only evidence on appropriate risk reclassification but also evidence that this reclassification leads to treatments shown to improve clinical outcomes. One randomized trial found that aspirin did not reduce \textit{[cardiovascular disease]} events in patients with a low ABI. No studies assessed the effect of lipid-lowering therapy or other cardiovascular risk reduction interventions in patients with asymptomatic PAD and no known diagnosis of \textit{[cardiovascular disease]} or diabetes. The USPSTF found inadequate evidence that early treatment of screen-detected PAD leads to improvement in clinical outcomes.

**Harms of Detection and Early Treatment**

The USPSTF found no studies addressing the magnitude of harms of screening for PAD with the ABI; however, the direct harms to the patient of screening itself, beyond the time needed for the test, are probably minimal. Other harms resulting from testing may include false-positive results, exposure to gadolinium or contrast dye if magnetic resonance angiography (MRA) or computed tomography angiography (CTA) is used to confirm diagnosis, anxiety, labeling, and opportunity costs.

The USPSTF found inadequate evidence on the harms of early treatment of screen-detected PAD. One study showed that low-dose aspirin treatment in asymptomatic patients with a low ABI may increase bleeding. Additional harms associated with treatment include use of unnecessary medications (or higher doses) and their resulting adverse effects and discontinuation of medications known to be effective in patients with


established coronary artery disease (CAD) if the patient is reclassified to a lower risk category on the basis of a normal ABI.

We are not aware of any major medical professional organization that endorses such screening for peripheral vascular disease with ABI in the general asymptomatic population.

Moreover, treatment benefits for asymptomatic individuals with screen-detected PAD are not well established, and there appear to be no studies that directly assess the impact of screening unselected adults (or generally asymptomatic adults) with ABI on cardiovascular disease or PAD health outcomes.69

Appendix B

Examples of Fearmongering Statements Found on HealthFair’s Website

“HealthFair offers a range of appropriately-targeted health screening tests to identify potential threats to your health. Our health screening tests help identify abnormalities that may lead to a heart attack, stroke, aneurysm and cancer.”\(^{70}\) [Emphasis added]

“We offer more than 30 preventive tests that can help identify hidden health abnormalities and convey these discoveries to the consumers and their physicians for follow-up care.”\(^{71}\) [Emphasis added]

“Most abdominal aortic aneurysms are asymptomatic, not detectable on physical examination, and silent until discovered during a screening test. The danger lies in the risk of the aneurysm rupturing; ruptured abdominal aortic aneurysms have a greater than 90 percent mortality rate.”\(^{72}\) [Emphasis added]

“A carotid ultrasound can detect a blockage or narrowing of your carotid arteries so you can seek the required medical intervention to prevent a stroke from occurring, saving you devastating, irreversible affects [sic] to your quality of living.”\(^{73}\) [Emphasis added]


