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10 SUPERIOR COURT OF THE STATE OF CALIFORNIA
11 FOR THE COUNTY OF SAN DIEGO

12

13 HOLLIS-EDEN PHARMACEUTICALS, INC.,) a Delaware corporation,)	Case No.: GIC 759462
14) Plaintiff,)	The Hon. Kevin A. Enright Dept. 62
15) v.)	Complaint Filed: 12/14/2000
16)	
17 ANGELAWATCH, BEN_CASALE,) DICKIE13_62301, DOGMAD2002, GPALCUS) (M/CELL BLOCK 5), HEPHDIVER,)	MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF SPECIAL MOTION TO STRIKE
18 HEPH_LONG, JARHED2046,) LEBEAUSOLEIL, NOTTESCURRA,) ONXBRAY, and DOES 1 through 50, inclusive,)	(CODE CIV. PROC., § 425.16)
19)	DATE: March 2, 2001
20)	TIME: 10:30 a.m.
20)	DEPT.: 62
21)	
21)	DISCOVERY CUTOFF: None
22)	MOTION CUTOFF: None
22)	TRIAL DATE: None

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1 Plaintiff Hollis-Eden Pharmaceuticals (“HEPH”) filed this action to silence public criticism
2 of it on the internet. Defendants are ten anonymous individuals who have taken advantage of a
3 public forum, maintained by Yahoo! on the World Wide Web, to discuss merits and flaws in the
4 company’s operations. In the past year, HEPH’s stock has experienced a significant drop in price.
5 Instead of accepting responsibility for the drop, HEPH seeks, through this lawsuit, to blame
6 individuals who have criticized the company on a Yahoo! internet message board. More
7 specifically, HEPH seeks to identify its anonymous critics, who are known only by their Yahoo!
8 screen names, and to make them pay damages for exercising their First Amendment right to
9 criticize the company publicly.

10 In this motion, two of those critics, defendants gpalcus and dickie13_62301 (“dickie13”),
11 whose statements on the Yahoo! forum were entirely lawful, move to dismiss the action on the
12 ground that it is designed to suppress protected speech and qualifies as a Strategic Litigation
13 Against Public Participation (“SLAPP”) suit, under Code of Civil Procedure section 425.16
14 (“section 426.16”).^{1/}

15 STATEMENT OF THE CASE

16 **A. Facts**

17 The internet is a traditional public forum, where ordinary people may voice their opinions,
18 however silly, profane, or brilliant they may be, to all who choose to listen. First Amendment
19 protection applies to free speech on the internet. As the Supreme Court explained in *Reno v.*
20 *American Civil Liberties Union* (1997) 521 U.S. 844:

21 From the publishers’ point of view, [the internet] constitutes a vast platform from
22 which to address and hear from a world-wide audience of millions of readers,
viewers, researchers, and buyers. (*Id.* at p. 853.)

23 Through the use of chat rooms, any person with a phone line can become a town
24 crier with a voice that resonates farther than it could from any soapbox. Through
the use of Web pages, . . . the same individual can become a pamphleteer. (*Id.* at p.
25 870.)

26 ^{1/} Defendant dickie13 believes that this Court lacks personal jurisdiction over him. He
27 makes this motion because it is his only means to protect his anonymity and his First
28 Amendment right of free speech. He reserves the right to move to dismiss the complaint as
to him for lack of personal jurisdiction.

1 Yahoo! message boards are organized outlets for the exchange of information and
2 expression of opinions about a great many topics, including every publicly traded corporation.
3 These message boards together form an electronic bulletin board system on which individuals
4 freely discuss major companies by posting comments for others to read and respond to. Anyone
5 can post a message on a message board. Although individuals may use their real names, people
6 who post messages generally do so under a screen name, or pseudonym. These often colorful
7 nicknames protect the writer's identity from those who disagree with him or her and encourage the
8 uninhibited exchange of ideas and opinions. Such exchanges often are heated and, as
9 demonstrated by the various messages and the responses on the message board at issue in this case,
10 they are sometimes filled with invective and insult. Most, if not everything, that is said on a
11 message board is taken with a grain of salt.

12 One aspect of a message board that makes it different from almost any other form of
13 published expression is that, because any member of the public can use a message board to express
14 a point of view, a person who disagrees with something that is said on a message board for any
15 reason—including the belief that a statement contains false or misleading statements about
16 himself—can respond to those statements immediately and at no cost; moreover, the response will
17 have the same prominence as the offending message. Thus, a message board is unlike a
18 newspaper, which cannot be required to print a response to its criticisms. (*Miami Herald Pub. Co.*
19 *v. Tornillo* (1974) 418 U.S. 241.) By contrast, corporations and executives can reply immediately
20 to criticisms on a message board, providing facts or opinions to vindicate their positions, and thus,
21 potentially, persuading the audience that they are right and their critics wrong. And because many
22 people are regular visitors to the message board about a particular company, the corporate response
23 is likely to be seen by much the same audience as those who saw the original criticism. As a
24 result, the response reaches many, if not all, of the original readers. In this way, the internet
25 provides the ideal proving ground for the proposition that the marketplace of ideas, rather than the
26 courtroom, provides the best forum for the resolution of disagreements about the truth of disputed
27 propositions of fact and opinion.

28 ///

1 One of Yahoo!'s message boards is devoted to discussions about plaintiff HEPH. The first
2 message on Yahoo!'s HEPH board states the message board's purpose:

3 This is the Yahoo! Message Board about Hollis-Eden Pharmaceuticals Inc (Nasdaq:
4 HEPH), where you can discuss the future prospects of the company and share
information about it with others. This board is not connected in any way with the
5 company, and any messages are solely the opinion and responsibility of the poster.
(<http://messages.yahoo.com/bbs?.mm=FN&board=8729158&tid=heph&sid=8729158&action=m&mid=1>) [Not. of Lodg., Exh. A, emphasis omitted].
6

7 Every page of message listings is accompanied by a similar warning that all messages should be
8 treated as the opinions of the posters. (See Not. of Lodg., Exh. A at 2, Exh. B at 2.)

9 According to HEPH's quarterly report, HEPH is "a development-stage pharmaceutical
10 company [that] is engaged in the discovery, development, and commercialization of products
11 primarily for the treatment of infectious diseases and immune system disorders." (See Not. of
12 Lodg., Exh. C at 1.) Since its founding on August 15, 1994, HEPH has not generated any revenues
13 and has an accumulated deficit of \$49.8 million. (*Id.* at 2.) It has financed its operations through
14 sales of shares of stock and with loans from its founder, Richard B. Hollis, which were repaid in
15 January 1996. (*Id.* at 3.)

16 As the complaint states, large numbers of investors turn to the Yahoo! HEPH message
17 board as a source of news and information about HEPH. As of January 17, 2001, more than
18 16,880 messages had been posted on the board. (See [http://messages.yahoo.com/
19 ?action=q&board=HEPH](http://messages.yahoo.com/?action=q&board=HEPH).) Those messages discuss a variety of topics and were posted by a
20 variety of people. Investors and members of the public have discussed the latest news about what
21 products the company is developing, selling, or buying; the strengths and weaknesses of HEPH's
22 operations; and how its managers and employees are performing. Some of the messages praise
23 HEPH, some criticize it, and some are neutral.

24 Two of the screen names on the HEPH message board are those of defendants gpalcus and
25 dickie13, on whose behalf this motion is filed. Review of the HEPH message board reveals that
26 gpalcus and dickie13 have posted a great many comments to the board, some supportive of HEPH,
27 some critical, some not related to HEPH, and others merely silly. Although both gpalcus and
28 dickie13 have complained about aspects of HEPH, their criticisms are neither defamatory nor in

1 violation of any of the other legal duties set forth in the complaint.

2 The complaint lists ten screen names of individuals, including gpalcus and dickie13, whose
3 messages are the subject of this action. The complaint identifies certain messages that allegedly
4 contravene HEPH's rights, one of which was posted by gpalcus and two of which were posted by
5 dickie13. The message by gpalcus states:

6 Nay Say Not?
by: gpalcus (M/Cell Block 5) 11/3/00 10:40 am
7 Msg: 15762 of 16806

8 This company has plainly and simply misserved its investors. Whatever secret wizardry the
9 man/men/monkeys behind the curtain are doing, the value of our investment has not been
10 attended with the same (if only purported) vigor. I don't know a god-damned thing that this
11 company has perfected solidly except a creeping but constant value seep. Is it simply
12 millennial blue smoke and mirrors; propped up by thrice rejected science.... OR rather, is it
13 revolutionary science hindered by an extremely poorly constructed public face and the
14 business acumen of infected macaques.... Either way, investors dollars have been poorly
15 served - by veiled fraud or by incompetence. Certainly, with 'the goods' - even at a
16 preliminary stage - a worthwhile business model should be able to at least find a price
17 support level... IT SHOULD BE ONE OF THE COMPANY'S PRIORITIES!

18 "Enough hyperbole! Enough whispered promise! Enough waiting for firmamnet".... that's
19 what the market has been saying. ENOUGH DISDAIN FOR YOUR INVESTORS - that's
20 my personal rant...

21 The message was posted as a reply to Message 15730, which expressed the view that the company
22 was doing well by applying for patents and proceeding with trials to test potential products: "All
23 the naysayers can say what they want...this company continues to stay on their game plan." In the
24 complaint, HEPH quotes only the portion through "incompetence" and alleges that the message
25 was defamatory. (Compl. ¶¶ 12k, 16.)

26 As quoted in the complaint, the first message by dickie13 states:

27 Once again, in my opinion, the Public Relations Department of Hollis-Eden couldn't
28 promote Mickey Mouse into Disneyland. (Compl. ¶ 12d.)

29 The full message states:

30 Re: OT: ONX
by: dickie13_62301 9/6/00 8:38 pm
31 Msg: 14715 of 16832

32 As I stated in a previous posting to drelvis, "In my opinion, the Public Relations
33 Department of Hollis-Eden is to the business of Public Relations, what a
34 choreographer is to the Six O'clock News. Someone correct me if I a wrong, but to

1 my knowledge, there hasn't been a company generated press release since July 11.
2 Once again, in my opinion, the Public Relations Department of Hollis-Eden
3 couldn't promote Mickey Mouse into Disneyland. Remember this at Proxy time
4 fellow shareholders, because it would seem that is the only time to remind
5 management and the board of directors that they are supposed to be working for us--
6 and not vice versa.

7 The second message by dickie13 of which HEPH complains states:

8 Re: angelawatch:
9 by: dickie13_62301 9/25/00 8:37 pm
10 Msg: 15245 of 16832

11 I agree with you 100%. I don't think Hollis could find his way around Wall Street
12 with a road map, flashlight and Yellow Cab. I have watched the apologists
13 dedicated to covering Hollis's a__ coughing up crappy little platitudes for almost
14 two years, and the stockholders are all trying to *fall out of the hole" that we have
15 been in since Hollis "took over" from TP. Hopefully, everyone will remember this
16 come proxy time, and maybe if enough people share some of these thoughts, we can
17 throw some of the rascals out. (Compl., ¶ 12e.)

18 **B. Proceedings to Date**

19 HEPH commenced this action on December 12, 2000, by filing a complaint against ten
20 screen names and fifty John Does. The complaint quotes portions of 37 messages posted by the
21 ten screen names. The posting of these messages is the only act of which HEPH complains. The
22 complaint alleges causes of action for libel, trade libel, intentional interference with prospective
23 economic advantage, negligent interference with prospective economic advantage, intentional
24 interference with contractual relations, negligent interference with contractual relations, and
25 violation of Business & Professions Code section 17200 (unfair competition).

26 On December 18, 2000, on HEPH's motion, a third-party subpoena was issued to Yahoo!
27 seeking information about the owners of the screen names identified in the complaint. Yahoo!
28 then notified gpalcus and dickie13 (and presumably the owners of the other screen names) that the
subpoena had been served. Yahoo!'s notice stated that Yahoo! would respond to the subpoena
within fifteen days of the notice unless notified "that a motion to quash the subpoena has been
filed, or the matter has been otherwise resolved."

Gpalcus and dickie13 believe that their messages do not violate HEPH's rights in any way.
However, they have chosen to post anonymously and prefer to remain anonymous. Accordingly,
counsel for gpalcus and dickie13 advised Yahoo! that a motion to quash the subpoena would be

1 filed. In addition, gpalcus and dickie13 now file this special motion to strike under California's
2 anti-SLAPP statute, section 425.16. That statute provides, among other things, that all discovery
3 is stayed by the filing of the motion. (§ 425.16, subd. (g).)

4 ARGUMENT

5 **I. THIS LAWSUIT IS DESIGNED TO CHILL DEFENDANTS' FREE SPEECH AND SHOULD BE DISMISSED UNDER THE SLAPP STATUTE, SECTION 425.16.**

7 **A. This Case Falls Within the Scope of the SLAPP Statute.**

8 California law protects against use of the courts to discourage free speech. Lawsuits that
9 have this intended effect are known as SLAPP suits.

10 SLAPP suits stifle free speech. They undermine the open expression of ideas, opinions and
11 the disclosure of information. The marketplace of ideas, not the tort system, is the means
12 by which our society evaluates [and validates] those opinions. The threat of a SLAPP
13 action brings a disquieting stillness to the sound and fury of legitimate . . . debate.
(*Beilenson v. Superior Court* (1996) 44 Cal.App.4th 944, 956.)

14 In 1992, the California legislature recognized that there was a "disturbing increase in
15 lawsuits brought primarily to chill the valid exercise of the constitutional rights of freedom of
16 speech and petition," and found a strong public interest encouraging "continued participation in
17 matters of public significance." (§ 425.16, subd. (a).) As one court explained:

18 While SLAPP suits "masquerade as ordinary lawsuits" the conceptual features
19 which reveal them as SLAPP's are that they are generally meritless suits brought by
20 large private interests to deter common citizens from exercising their political or
21 legal rights or to punish them for doing so. . . . Because winning is not a SLAPP
22 plaintiff's primary motivation, defendants' traditional safeguards against meritless
23 actions, (suits for malicious prosecution and abuse of process, requests for
24 sanctions) are inadequate to counter SLAPP's. Instead, the SLAPPer considers any
25 damage or sanction award which the SLAPPe might eventually recover as merely
26 a cost of doing business. . . . By the time a SLAPP victim can win a "SLAPP-back"
27 suit years later the SLAPP plaintiff will probably already have accomplished its
28 underlying objective. Furthermore, retaliation against the SLAPPer may be
counter-productive because it ties up the SLAPPe's resources even longer than
defending the SLAPP suit itself. (*Wilcox v. Superior Court* (1994) 27 Cal.App.4th
809, 816 [citations omitted].)

29 To ensure that "this participation . . . not be chilled through abuse of the judicial process,"
30 the legislature established a presumption against the maintenance of litigation arising from any act
31 "in furtherance of the [defendant]'s right of petition or free speech under the United States or
32 California Constitution in connection with a public issue." (§ 425.16, subd. (b).) Once a court

1 determines that such an issue is involved, the cause of action “shall be subject to a special motion
2 to strike, unless the court determines that the plaintiff has established that there is a probability that
3 the plaintiff will prevail on the claim.” (*Id.*) Courts have given special consideration to SLAPP
4 cases and have noted that “the early termination of [such a] lawsuit is highly desirable The
5 public has an interest in receiving information on issues of public importance even if the
6 trustworthiness of the information is not absolutely certain.” (*Baker v. Los Angeles Herald*
7 *Examiner* (1986) 42 Cal.3d 254, 269.)

8 The SLAPP statute protects:

9 (3) any written or oral statement or writing made in a place open to the public or a
10 public forum in connection with an issue of public interest; (4) or any other conduct
11 in furtherance of the exercise of the . . . constitutional right of free speech in
12 connection with a public issue or an issue of public interest. (§ 425.16, subd. (e).)

12 The statute expressly provides that it “shall be construed broadly.” (§ 425.16, subd. (a).) The
13 SLAPP statute extends to all exercises of free speech rights pertaining to public issues. The
14 California Supreme Court has specifically ruled that a statement can be protected by subdivisions
15 (e)(3) and (e)(4) even if the issue is not pending before a public body. (*Briggs v. Eden Council for*
16 *Hope & Opportunity* (1999) 19 Cal.4th 1106, 1117-1118, 1123.)

17 The performance and commercial activities of publicly held companies constitute “matters
18 of public interest” for First Amendment purposes.^{2/} (*Paradise Hills Associates v. Procel* (1991)
19 235 Cal.App.3d 1528, 1544-1545.) As such, the public enjoys broad, but not unlimited, latitude to
20 discuss and present opinions regarding these topics. (*Morningstar, Inc. v. Superior Court* (1994)
21 23 Cal.App.4th 676, 695; *Macias v. Hartwell* (1997) 55 Cal.App.4th 669, 672-73, [SLAPP statute
22 applies to leaflet in intra-union election]; *Sipple v. Foundation for National Progress* (1999) 71
23 Cal.App.4th 226, 238; see also *Wilcox v. Superior Court, supra*, 27 Cal.App.4th at p. 822, fn.6 [(in
24 defamation suit over advocacy of economic boycott by competing organization, § 425.16 deemed
25 applicable to “commercial speech”]; *Church of Scientology v. Wollersheim* (1996) 42 Cal.App.4th

26 ^{2/} Gpalcus and Dickie 13 base this motion on the free expression and privacy rights of the
27 California Constitution, article 1, section 1 as well as the First Amendment. Because no
28 internet case law has developed under Article 1, the cited cases are primarily based on the
First Amendment.

1 628, 650 [statute’s phrase “matters of public interest” “include[s] activities that involve private
2 persons and entities, especially when a large, powerful organization may impact the lives of many
3 individuals”].)

4 HEPH is a corporation that has “consumed substantial capital without generating any
5 revenues.” (Not. of Lodg., Exh. C at 3.) Moreover, it will continue to require substantial and
6 increasing funds and does “not expect to generate revenue from operations for the foreseeable
7 future.” (*Id.*) In this circumstance, HEPH’s investors naturally would want to monitor HEPH’s
8 management and decisionmaking. In addition, HEPH is a publicly traded corporation that invites
9 public comment by issuing numerous press releases every year. (See Not. of Lodg., Exh. D [list of
10 press releases].) And because HEPH is researching drugs as potential treatments for AIDS,
11 malaria, and other serious diseases, the general public as potential beneficiary of these treatments
12 has a strong interest in HEPH’s doings in addition to the interest of investors. When the
13 company’s stock price falls, when its drug development seems stalled, when investors are having
14 difficulty getting information from HEPH, the ensuing discussion is a matter of public interest.
15 The SLAPP statute is fully applicable when HEPH brings suit to suppress such discussion.

16 **B. Plaintiff Cannot Establish a “Probability of Success.”**

17 Once this Court determines that gpalcus’s and dickie13’s participation in the Yahoo!
18 message board was an exercise of their freedom of speech with respect to a public issue, or an
19 issue of public interest, HEPH’s complaint must be dismissed unless HEPH can carry the burden
20 of demonstrating a probability of success. Based in its complaint, HEPH cannot meet its burden.
21 HEPH has not identified a single message from gpalcus or dickie13 that violates any legal duty.

22 All of HEPH’s seven alleged causes of action turn on the posting of allegedly defamatory
23 messages. The question of whether a statement is susceptible to a defamatory interpretation is a
24 question of law to be determined by the Court. (*MacLeod v. Tribune Publishing Co.* (1959) 52
25 Cal.2d 536, 546.) In making this determination, the Court should look to the totality of the
26 circumstances, reviewing the meaning of the language in context and the statement’s susceptibility
27 to being proved true or false. (*Moyer v. Amador Valley Joint Union High School* (1990) 225
28 Cal.App.3d 720, 724-725.)

1 Under California law, defamation is the publication of a false and unprivileged writing or
2 other representation, “which exposes any person to hatred, contempt, ridicule, or obloquy, or which
3 causes him to be shunned or avoided, or which has a tendency to injure him in his occupation.”
4 (Civ. Code, § 45.) The threshold question is whether the publication “impl[ies] an assertion of
5 objective fact.” (*Unelko Corp. v. Rooney* (9th Cir. 1990) 912 F.2d 1049, 1053 [quoting *Milkovich*
6 *v. Lorain Journal Co.* (1990) 497 U.S. 1].)

7 In making the distinction [between fact and opinion], the courts have regarded as opinion
8 any “broad, unfocused and wholly subjective comment,” . . . such as that the plaintiff was a
9 “shady practitioner,” . . . “crook,” . . . or “crooked politician.” . . . Similarly, . . . this
10 court found no cause of action for statements in a high school newspaper that the plaintiff
11 was “the worst teacher at FHS” and “a babbler.” The former was clearly “an expression of
subjective judgment.” And the epithet “babblers” could be reasonably understood only “as a
form of exaggerated expression conveying the student-speaker’s disapproval of plaintiff’s
teaching or speaking style.” (*Copp v. Paxton* (1996) 45 Cal.App.4th 829, 837-838
[citations omitted].)

12 . In this case, all three of the messages identified by HEPH contain figurative and hyperbolic
13 language—the earmarks of nonactionable speech. (See *Morningstar, Inc. v. Superior Court*, *supra*,
14 23 Cal.App.4th at pp. 676, 696-697; *Unelko Corp v. Rooney*, *supra*, 912 F.2d at p. 1053.

15 HEPH claims that a single message from gpalcus message defames it by accusing it of
16 “fraud” and “incompetence.” (Compl., ¶ 15.) Although those words appear in the message, read
17 as a whole the message is not defamatory because it does not “imply the assertion of objective
18 fact.” The message, filled with hyperbolic and rhetorical phrases like “secret wizardry . . . behind
19 the curtain” and “business acumen of infected macaques,” easily qualifies as nonactionable
20 criticism. The message expresses his “personal rant,” in the words of the message itself—in other
21 words, his “wholly subjective judgment.” (*Copp v. Paxton*, *supra*, 45 Cal.App.4th at p. 838.)
22 Indeed, the word “incompetence” is hard to understand as anything but a subjective view, and
23 “veiled fraud” in the context of the message could not reasonably be taken as a factual statement,
24 as opposed to an “exaggerated expression conveying the [speaker’s] disapproval.” (*Id*; see
25 *Underwager v. Channel 9 Australia* (9th Cir. 1995) 69 F.3d 361, 367 [“statement that plaintiff was
26 ‘lying’ could connote anything from white lies to deception and thus was nonactionable ‘rhetorical
27 hyperbole.’”].)

28 Moreover, gpalcus’s message responded to a message stating the company had been doing

1 a good job and staying on track. Gpalcus expressed dissatisfaction with the company's self-
2 promotion, fallen stock value and obscure actions. The basic facts underlying these opinions—that
3 HEPH has been declining in value and is not close to marketing any product—are well established
4 by HEPH's own quarterly report. (Not. of Lodg., Exh. C.)

5 Similarly, the allegedly defamatory statements by dickie13 are not even arguably statements
6 of fact. Not even HEPH can explain how dickie 13's messages are defamatory. (See Compl. ¶ 16
7 [alleging that various messages "accus[e]" HEPH of various things, such as stock price
8 manipulation or fraud, but making no allegation as to dickie13's messages].)

9 As to the first message, HEPH complains of only one sentence. Not only does dickie13
10 expressly state that the message is "[his] opinion," but the portion of the message omitted by
11 HEPH states the basis for the opinion: the company had not generated a press release since
12 July 11, nearly two months before dickie 13's posting. This statement is not a factual statement
13 about the promotional susceptibility of an animated mouse. It is a sarcastic critique of HEPH's
14 public relations efforts. It does not even arguably imply an assertion of fact, much less a false
15 assertion; and it is not properly the subject of a defamation action.

16 The second message from dickie13 is quite similar. It offers satirical criticism, again
17 directed at the company's ability to promote itself, but this time directed more specifically at
18 HEPH executive Richard B. Hollis. The message does not convey to the reader a purported factual
19 statement that Hollis would get lost were he to travel to Manhattan. Rather, dickie13 uses sarcasm
20 to convey his view that Hollis is not managing the company well. His "broad, unfocused and
21 wholly subjective comment" (*Copp v. Paxton, supra*, 45 Cal.App.4th at p. 837) is prototypical
22 opinion. As the company seems to recognize, (see Compl. ¶ 16), this message does not contain any
23 false statements of fact, any libelous accusations, or anything on which one could base a
24 defamation claim.

25 Indeed, courts should presume that casual statements about a company on a Yahoo!
26 message board express opinions, rather than facts, just as courts have generally been reluctant to
27 treat negative "stock tips" in financial publications or commentary in financial newsletters as
28 defamatory statements of fact. (*Morningstar, Inc. v. Superior Court, supra*, 23 Cal.App.4th at p.

1 693; *Biospherics, Inc. v. Forbes, Inc.* (4th Cir. 1998) 151 F.3d 180, 184.) The same casual
2 language, breezy tone, and appearance of being opinions instead of reported facts that are found in
3 an investment publication’s “stock tips” are commonly found in message board postings. In fact,
4 the Yahoo! message board warns that “[t]hese messages are only the opinion of the poster, are no
5 substitute for your own research, and should not be relied upon for trading or any other purpose.”
6 (Not. of Lodg., Exh. A at 2, Exh. B at 2.) Courts have relied on a similar disclaimer to deny a
7 cause of action for defamation against an adverse financial rating. (*Jefferson County Sch. Dist. v.*
8 *Moody’s Investor’s Servs., Inc.* (D. Colo. 1997) 988 F. Supp. 1341, 1345.) The notion that most
9 members of the public would treat the average message board posting as a reliable statement of
10 fact on which to base investment decisions is ludicrous. Certainly the claim that the repartee in
11 which gpalcus and dickie13 were engaged had any measurable effect on HEPH’s financial well-
12 being or business relationships is absurd.

13 Furthermore, the complaint alleges that the defendants posted “false derogatory, injurious
14 and libelous statements . . . during the period April 2000, through the present.” (Compl. ¶ 11.) If
15 such statements were made, and if they caused harm to the company, it is hard to see how
16 gpalcus’s *November 6* statement, or dickie13’s two *September* statements, could be the basis for a
17 damages action. In fact, dickie13’s first statement was made August 29. (See message #14484.)
18 Moreover, the history of HEPH’s share price belies the claim that these messages caused the
19 company financial harm. The share price rose the day after dickie13’s September 6 message
20 (posted in the evening). (Not. of Lodg., Exh. E.) The share price fell slightly the day after
21 dickie13’s September 25 message (posted in the evening) and rose back to its September 25 price
22 the day after. (*Id.*) HEPH’s share price rose one full percentage point the day of gpalcus’s
23 November 3 message (posted in the morning) and rose another half point the day after that. (*Id.*)
24 Accordingly, HEPH’s allegation that these defendants can be blamed for the company’s difficulties
25 is specious.

26 Finally, to the extent that the complaint alleges torts other than defamation, the pleading
27 requirements and defenses applicable to defamation actions cannot be evaded merely by placing a
28 new label on what is, in essence, a defamation claim. (*Blatty v. New York Times Co.* (1986) 42

1 Cal.3d 1033; accord, *Hustler Magazine v. Falwell* (1988) 485 U.S. 46, 52-53, 56.) In *Blatty*, the
2 California Supreme Court dismissed interference with economic advantage claims arising from an
3 allegedly defamatory statement and enunciated the controlling rule:

4 Not only does logic compel the conclusion that First Amendment limitations are applicable
5 to all claims, of whatever label, whose gravamen is the alleged injurious falsehood of a
6 statement, but so too does a very pragmatic concern. If these limitations applied only to
7 actions denominated “defamation,” they would furnish little if any protection to free speech
8 . . . : plaintiffs might simply affix a label other than “defamation” to their injurious-
9 falsehood claims . . . and thereby avoid the operation of the limitations and frustrate their
10 underlying purpose. (*Blatty*, 42 Cal.3d at pp. 1044-1045 [citation omitted].)

11 Because HEPH cannot establish a probability of success with respect to any of its claims
12 against gpalcus or dickie13, the complaint against them should be dismissed.

13 **C. Plaintiff’s Third-Party Subpoena to Yahoo! Seeking To Compel Disclosure of**
14 **Identifying Information About gpalcus and dickie13 Constitutes a Separate**
15 **Violation of Their Constitutional Rights.**

16 For similar reasons, the third-party subpoena to Yahoo!, through which HEPH seeks to use
17 judicial process to identify its internet critics, constitutes an independent violation of those critics’
18 right to speak anonymously. An individual’s right to privacy includes the right to speak
19 anonymously. (*Rancho Publications v. Superior Court* (1999) 68 Cal.App.4th 1538.) “The right
20 to speak anonymously draws its strength from two constitutional sources: the First Amendment’s
21 freedom of speech and the right of privacy in Article I, section 1 of the California Constitution.”
22 (*Id.* at pp. 1540-1541.)

23 The First Amendment also protects the right to speak anonymously. (See *Buckley v.*
24 *American Constitutional Law Found.* (1999) 525 U.S. 182, 199-200; *McIntyre v. Ohio Elections*
25 *Comm.* (1995) 514 U.S. 334; *Talley v. California* (1960) 362 U.S. 60.) These cases have
26 celebrated the important role played by anonymous or pseudonymous writings over the course of
27 history, from the literary efforts of Shakespeare and Mark Twain through the authors of the
28 Federalist Papers. As the Supreme Court said in *McIntyre*:

[A]n author is generally free to decide whether or not to disclose his or her true identity.
The decision in favor of anonymity may be motivated by fear of economic or official
retaliation, by concern about social ostracism, or merely by a desire to preserve as much of
one’s privacy as possible. Whatever the motivation may be, . . . the interest in having
anonymous works enter the marketplace of ideas unquestionably outweighs any public
interest in requiring disclosure as a condition of entry. Accordingly, an author’s decision to
remain anonymous, like other decisions concerning omissions or additions to the content of

1 a publication, is an aspect of the freedom of speech protected by the First Amendment.

* * *

2 Under our Constitution, anonymous pamphleteering is not a pernicious, fraudulent practice,
3 but an honorable tradition of advocacy and of dissent. (*McIntyre*, 514 U.S. at 341-342,
356.)

4 These rights are fully applicable to speech on the internet. The Supreme Court has treated
5 the internet as a public forum of preeminent importance, which places in the hands of all
6 individuals who want to express their views the opportunity, at least in theory, to reach other
7 members of the public hundreds or even thousands of miles away, at virtually no cost. (*Reno v.*
8 *American Civil Liberties Union, supra*, 521 U.S. 844.) Several cases have upheld the right to
9 communicate anonymously over the internet. (*American Civil Liberties Union v. Johnson* (D.N.M.
10 1998) 4 F. Supp.2d 1029, 1033; *American Civil Liberties Union v. Miller* (N.D. Ga. 1997) 977 F.
11 Supp. 1228, 1230; see also *ApolloMEDIA Corp. v. Reno* (1999) 526 U.S. 1061, *aff'g* (C.D.
12 Cal.1998) 19 F. Supp.2d 1081) [protecting anonymous denizens of web site at www.annoy.com,
13 site “created and designed to annoy” legislators through anonymous communications].)

14 Moreover, at the same time that the internet gives individuals the opportunity to speak
15 anonymously, it creates an unparalleled capacity to monitor every speaker and to discover his or
16 her identity. This capacity exists because any internet speaker who sends an e-mail message or
17 visits a website leaves behind an electronic footprint that provides, if saved by the recipient, the
18 beginning of a path that can be followed back to the original sender. (See Lessig, *The Law of the*
19 *Horse* (1999) 113 Harv. L. Rev. 501, 504-505.) Thus, anybody with enough time, resources, and
20 interest, if coupled with the power to compel the disclosure of the information, can snoop on
21 communications to learn who is saying what to whom. As a result, many informed observers have
22 argued that the law should provide special protections for anonymity on the internet. (E.g., Post,
23 *Pooling Intellectual Capital: Thoughts of Anonymity, Pseudonymity, and Limited Liability in*
24 *Cyberspace*, 1996 U. Chi. Legal F. 139; Tien, *Innovation and the Information Environment: Who’s*
25 *Afraid of Anonymous Speech? McIntyre and the Internet* (1996) 75 Ore. L. Rev. 117.

26 Because compelled identification of anonymous speakers trenches on their First
27 Amendment right to remain anonymous, the First Amendment creates a qualified privilege against
28 disclosure. When deciding whether to compel the production of documents that would reveal the

1 name of an anonymous source, the courts apply a three-part test, under which the person seeking to
2 identify the anonymous speaker has the burden of showing that (1) the issue on which the material
3 is sought is not just relevant to the action but goes to the heart of its case, (2) disclosure of the
4 source is “necessary” to prove the issue because the party seeking disclosure can prevail on all the
5 other issues in the case, and (3) the discovering party has exhausted all other means of proving this
6 part of its case. (*Carey v. Hume* (D.C. Cir. 1974) 492 F.2d 631; *Cervantes v. Time, Inc.* (8th Cir.
7 1972) 464 F.2d 986; *Richards of Rockford, Inc. v. Pacific Gas & Elec.* (N.D. Cal. 1976) 71 F.R.D.
8 388, 390-391.)

9 The California courts apply a similar balancing test to determine whether to override the
10 qualified privilege of speaking anonymously:

11 Courts carefully balance the “compelling” public need to disclose against the
12 confidentiality interests to withhold, giving great weight to fundamental privacy
13 rights. Mere relevance is not sufficient; indeed, such private information is
14 presumptively protected. The need for discovery is balanced against the magnitude
15 of the privacy invasion, and the party seeking discovery must make a higher
16 showing of relevance and materiality than otherwise would be required for less
17 sensitive material. (*Rancho Publications v. Superior Court, supra*, 68 Cal.App.4th
18 at pp. 1549-1550.)

19 California state courts are not unique in that view. (See *Columbia Ins. Co. v. Seescandy.com* (N.D.
20 Cal. 1999) 185 F.R.D. 573, 578 [“People who have committed no wrong should be able to
21 participate online without fear that someone who wishes to harass or embarrass them can file a
22 frivolous lawsuit and thereby gain the power of the court’s order to discover their identity.”].)

23 With these concerns in mind, a number of courts faced with attempts to take discovery
24 aimed at revealing the identity of an anonymous internet poster have required the plaintiffs to make
25 good faith efforts to communicate with the anonymous defendants and provide them with notice
26 that the suits had been filed against them and to compel the plaintiffs to demonstrate that they had
27 viable claims against the defendants. (See *id.* at p. 579; *Dendrite Intl. v. Does* (N.J. Super.
28 Chancery Nov. 28, 2000) No. MRS C-129-00 at 5-6, 8 [adopting *Seescandy* approach, particularly
in light of state’s “commitment to maintaining the anonymity of individuals in specific situations
and the need for safeguards to ensure that this anonymity is protected”]; *Melvin v. Doe* (Ct.
Common Pleas, Allegheny Cty., Pa. Nov. 15, 2000) No. GD99-10264 [“A plaintiff should not be

1 permitted to use the rules of discovery to obtain the identity of an anonymous publisher simply by
2 filing a complaint that may, on its face, be without merit.”]; *Anonymous Publicly Traded Co. v.*
3 *Does* (Va. Cir. Ct. Fairfax Cty. 2000) Misc. Law No. 40570, unofficially published at
4 <http://legal.web.aol.com/aol/aolpol/anonymous.html> [before ordering disclosure, court must be
5 “satisfied by the pleadings or evidence supplied to the court . . . that the party requesting the
6 subpoena has a legitimate, good faith basis to contend that it may be the victim of conduct
7 actionable in the jurisdiction”].)

8 Here, HEPH has not and cannot make the required showing. Because HEPH has failed to
9 demonstrate that it has viable claims against either defendant (*Seescandy*, 185 F.R.D. at p. 579 [“a
10 conclusory pleading will never be sufficient to satisfy this element”]), it should not be permitted to
11 pierce these individuals’ anonymity.

12 **II. THE MOVING DEFENDANTS ARE ENTITLED TO THEIR ATTORNEY’S FEES.**

13 Section 425.15, subdivision (c) provides that a prevailing defendant shall be entitled to
14 recover its attorney’s fees and costs. The court should determine that gpalcus and dickie 13 are
15 entitled to attorney’s fees and costs; the amount should be set pursuant to the memorandum of
16 costs procedure, since granting of the motion will result in a final order dismissing the case as to
17 gpalcus and dickie 13.

18 **CONCLUSION**

19 The special motion to strike should be granted, and the Court should deny enforcement of
20 the subpoena to Yahoo!. In addition, gpalcus and dickie13 should be awarded their reasonable
21 costs and attorney fees incurred in bringing this special motion to strike.

22 Dated: January 18, 2001

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By _____

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