



Banking on Connections

**Financial Services Sector Has Dispatched Nearly
1,500 “Revolving Door” Lobbyists Since 2009**

June 3, 2010

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Since the beginning of 2009, organizations in the financial services sector – including banks, investment firms, insurance companies and real estate companies – have commissioned 1,447 former federal employees to lobby Congress and federal agencies, according to a joint analysis of federal disclosure records and other data by the Center for Responsive Politics and Public Citizen.¹

The financial sector's advocates include scores of lobbyists who have served as members of Congress or have close connections to the congressional panels that shaped the financial reform bills that are now being reconciled in conference committee.

Since 2009, when the financial reform debate began in earnest, the industry has employed at least 73 former members of Congress, accounting for 47 percent of the 156 former members who have reported lobbying in the time period.

These include former Speaker of the House Dennis Hastert (R-Ill.); former Senate Majority Leaders Bob Dole (R-Kan.) and Trent Lott (R-Miss.); former House Majority Leaders Dick Armey (R-Texas) and Dick Gephardt (D-Mo.); former Ways and Means Chairman Bill Archer (R-Texas); and former Appropriations Chairman Bob Livingston (R-La.). Former Rep. Vin Weber (R-Minn.) boasts the most financial sector clients – 13 – among former members of Congress. [See Figure I]

Among the industry's "revolving door" lobbyists, 17 former congressional members served on the Senate or House banking committees. These include former House Financial Services Committee Chairman Michael G. Oxley (R-Ohio), co-author of the 2002 Sarbanes-Oxley Act, passed in response to the accounting scandals at the beginning of the last decade. At least 66 additional financial sector lobbyists previously worked as staffers for these key committees, and 82 more worked for members who currently serve on the committees. [See Figures II and III]

At least 42 financial services lobbyists formerly served in some capacity in the Treasury Department; and at least seven served in the Office of the Comptroller of the Currency, including two former comptrollers.

¹ Calculations exclude lobbyists whose relevant work was limited to lobbying for health insurance entities. Although insurance is categorized as a finance sector component and insurance companies have lobbied on financial services regulatory issues, health insurers' lobbying has focused on health care legislation. This report updates a report published by Public Citizen in November 2009. This report shows significantly more "revolving door" lobbyists than did the 2009 report in part because more time has passed but moreso because it uses the Center for Responsive Politics' hand-coded data in addition to information filed with the Secretary of the Senate pursuant to the Lobbying Disclosure Act.

The financial sector businesses employing the most revolving door lobbyists since the beginning of 2009 are: Citigroup (60), Visa (50), the American Bankers Association (49), Prudential Financial (47) and Goldman Sachs (47). [See Figure IV]

The 52 revolving door lobbyists representing the most financial services clients over the past two years are listed in Figure V.

Figure I: Former Members of Congress Lobbying on Behalf of the Financial Services Sector in 2009 & 2010

Former Member	Service In Congress	Clients Represented
Michael A. Andrews	Rep. (D-Texas), 1983-1994	Bridgewater Capital
Bill Archer	Rep. (R-Texas), 1971-2000	Assn for Advanced Life Underwriting; Liberty Mutual Insurance
Richard Arme ^y *	Rep. (R-Texas), 1985-2002	Jones Lang LaSalle
Chester Atkins	Rep. (D-Mass.), 1985-1993	Beacon Georgetowne
Richard Baker*	Rep. (R-La.), 1987-2008	Managed Funds Assn
Michael Barnes	Rep. (D-Md.), 1979-1986	AmTrust Bank; Midland Financial Co; Promontory Financial Group
Steve Bartlett*	Rep. (R-Texas), 1983-1992	Financial Services Roundtable
Birch Bayh	Sen. (D-Ind.), 1963-1981	Beacon Capital Partners; Equity Office Properties
Kenneth Bentsen*	Rep. (D-Texas), 1995-2002	Securities Industry & Financial Mkt Assn
James Blanchard*	Rep. (D-Mich.), 1975-1982	Federal Home Loan Bank
Thomas J. Bliley Jr.	Rep. (R-Va.), 1981-2000	Arthur J Gallagher & Co; Commercial Mortgage Securities Assn; GC Services; Sound Banking Coalition
Henry Bonilla	Rep. (R-Texas), 1993-2006	American Express; Forest City Enterprises; TIG Insurance
Don Bonker	Rep. (D-Wash.), 1975-1988	Corbiere Trust Co; Group MENATEP
Robert Borski Jr.	Rep. (D-Pa.), 1983-2002	Arsenal Assoc; Philadelphia Industrial Development Corp; Reinvestment Fund
John Breaux	Sen. (D-La.), 1987-2004; Rep. (D-La.), 1971-1986	CC Services; Citigroup Inc; Educap Inc; Edward Jones Investments; Financial Services Roundtable; Prudential Financial
Bill K. Brewster	Rep. (D-Okla.), 1991-1996	Ace Cash Express
Sonny Callahan	Rep. (R-Ala.), 1985-2002	Athlone Global Security
Ben Nighthorse Campbell*	Sen. (R-Colo.), 1993-2004 Rep. (D-Colo.), 1987-1993	Community Financial Services Assn
Larry Combest	Rep. (R-Texas), 1995-2004	Crop Insurance Professional Assn
Alfonse D'Amato*	Sen. (R-N.Y.), 1981-1998	DelShah Capital; Forest City Ratner Companies; Pyramid Companies
Jim Davis	Rep. (R-Fla.), 1997-2006	Amscot Financial
Robert Davis	Rep. (R-Mich.), 1979-1992	American Bankers Assn
Dennis Deconcini	Sen. (D-Ariz.), 1977-1995	Burns Development Co; Networth Services

Former Member	Service In Congress	Clients Represented
Butler Derrick*	Rep. (D-S.C.), 1975-1994	Institute for College Access & Success; Myrtle Beach Downtown Redevelopment Corp
Robert J. Dole	Sen. (R-Kan.), 1969-1996 Rep. (R-Kan.), 1961-1968	GUS plc; Integra Realty Resources; Round-Point Capital Group
Thomas J. Downey	Rep. (D-N.Y.), 1975-1992	Credit Union National Assn; Entrust Capital; IntercontinentalExchange Inc; Lazard Ltd
Dennis Eckart	Rep. (D-Ohio), 1981-1992	CP Development Co
Lauch Faircloth*	Sen. (R-N.C.), 1993-1999	Moody's Corp; Mortgage Insurance Companies of America
Vic Fazio	Rep. (D-Calif.), 1979-1998	American Council of Life Insurers; Empresas Fonalledas; Guardian Life Group; KKR & Co; Moody's Corp; Mortgage Insurance Companies of America; NASDAQ OMX Group; Pacific Investment Management; Private Equity Council
Jack Fields	Rep. (R-Texas), 1981-1997	Revere Data; Telecommunications Development Fund
Harold Ford Sr.	Rep. (D-Tenn.), 1975-1996	Blaylock, Robert Van; Goldman Sachs; Williams Capital Group
Martin Frost	Rep. (D-Texas), 1989-2004	National Installment Lenders Assn; Private Equity Council; Security Finance Corp
Richard Gephardt	Rep. (D-Mo.) 1977-2004	Allied World Assurance Co; Goldman Sachs; Visa Inc
Slade Gorton	Sen. (R-Wash.), 1981-2000	Radian Group; RenaissanceRe Holdings
William Gray	Rep. (D-Pa.), 1979-1992	Irvine Co; Radian Asset Assurance; Shipyard Creek Assoc; Southern African Enterprise Devel Fund
Melissa Hart	Rep. (R-Pa.), 2001-2006	TriState Capital Bank
Dennis Hastert	Rep. (R-Ill.), 1987-2007	Centerpoint Properties
Tim Hutchinson	Sen. (R-Ark.), 1997-2002 Rep. (D-Ark.), 1993-1996	Centerpoint Properties
Ed Jenkins	Rep. (D-Ga.), 1976-1993	American Soc/Pension Prof & Actuaries; Bessemer Group; Lazard Ltd; Retirement Security Group; Trover Solutions
Scott Klug	Rep. (R-Wis.), 1991-1998	Commonwealth Advisors; Great Lakes Higher Education Corp; Schroeder-Manatee Ranch
Larry Larocco*	Rep. (D-Idaho), 1991-1994	Discover Financial Services; Supreme Lending; United Student Aid Funds
Greg Laughlin	Rep. (R-Texas), 1989-1996	Blackhawk Network
Paul Laxalt	Sen. (R-Nev.), 1973-1986	Relational Investors
Robert L. Livingston	Rep. (R-La.), 1977-2000	Investment Co Institute; Merscorp Inc
Thomas G. Loeffler	Rep. (R-Texas), 1979-1986	Irvine Co; Orion Partners; Shipyard Creek Assoc; United Services Automobile Assn Group
Trent Lott	Sen. (R-Miss.), 1989-2007; Rep. (R-Miss.), 1973-1988	CC Services; Charter Brokerage Corp; Citigroup Inc; Educap Inc; Financial Services Roundtable; Prudential Financial
James McCreery	Rep. (R-La.), 1987-2008	Natl Assn Real Estate Investment Trusts

Former Member	Service In Congress	Clients Represented
Ray McGrath	Rep. (R-N.Y.), 1981-1992	Credit Union National Assn; IntercontinentalExchange Inc; Lazard Ltd
Daniel Mica	Rep. (D-Fla.), 1979-1988	Credit Union National Assn
Anthony J. Moffett	Rep. (D-Conn.), 1975-1982	Marshall & Swift
Susan Molinari	Rep. (R-N.Y.), 1990-1997	AM Best Co; David Nassif Assoc
Bruce Morrison*	Rep. (D-Conn.), 1983-1990	Essent US Holdings; Financial Accounting Foundation
John Napier	Rep. (R-S.C.), 1981-1982	Burroughs & Chapin; Columbia Venture; Silver-Honaker Development Cos
Don Nickles	Sen. (R-Okla.), 1981-2004	Intellectual Ventures LLC
Michael Oxley*	Rep. (R-Ohio), 1981-2006	NASDAQ OMX Group; Old Mutual
Bill Paxon*	Rep. (R-N.Y.), 1989-1998	Apollo Advisors; Empresas Fonalledas
Chip Pickering	Rep. (R-Miss.), 1997-2009	Barksdale Management
Don Riegle*	Sen. (D-Mich.), 1975-1994; Rep. (D-Mich.), 1967-1974	Depository Trust & Clearing Corporation
Martin Russo	Rep. (D-Ill.), 1975-1992	Allstate Insurance; CME Group; Delta Pilots Pension Preservation Org; State Farm Insurance
Max Sandlin*	Rep. (D-Texas), 1997-2004	Deloitte LLP; Lazard Ltd; Macquarie Securities; Self Help Credit Union
Gerry Sikorski	Rep. (D-Minn.), 1983-1992	Fidelity National Financial
Jim Slattery*	Rep. (D-Kan.), 1983-1994	eHealth Inc; North American Securities Admins Assn
Louis Stokes	Rep. (D-Ohio), 1969-1998	Parkwood Corp
Don Sundquist	Rep. (R-Tenn.), 1983-1994	Visa Inc
Steve Symms	Sen. (R-Idaho), 1981-1993 Rep. (R-Idaho) 1972-1981	Burns Development Co; Network Services
Robin Tallon	Rep. (D-S.C.), 1983-1993	AXA
Jim Turner	Rep. (D-Texas), 1997-2004	Price Development Group; Texas Guaranteed Student Loan Corp
Robert Walker	Rep. (R-Penn.), 1977-1996	Natl Assn of Affordable Housing Lenders; Visa Inc
James Walsh	Rep. (R-N.Y.), 1989-2009	Arverne East Development
J. C. Watts Jr.*	Rep. (R-Okla.), 1995-2002	Falcon Properties; National Installment Lenders Assn
Vin Weber	Rep. (R-Minn.), 1981-1992	Agstar Financial Services; Ambac Financial Group; American Institute of CPAs; Crowe Horwath LLP; Deloitte LLP; Educational Credit Management Corp; Ernst & Young; Grant Thornton LLP; KPMG International; Louis Dreyfus Corp; PricewaterhouseCoopers; Real Estate Roundtable; SLM Corp
Alan Wheat	Rep. (D-Mo.), 1983-1994	American Student Assistance; Genworth Financial

Sources: Lobbying disclosure information provided to the Senate pursuant to the Lobbying Disclosure Act and Center for Responsive Politics' data

* Indicates former member served on House or Senate banking committees

Figure II: Former Staff Members Who Worked on the House or Senate Banking Committees or Subcommittees

Lobbyist	Former Committee/Subcommittee Assignment
Abernathy, Wayne	Senate Securities
Anderson, Patrick L	Senate Banking, Housing & Urban Affairs
Bartlett, Doyle	House Banking, Finance & Urban Affairs
Bechtel, Philip E	Senate Banking, Housing & Urban Affairs
Bernstein, Matthew C	House Banking & House Financial Services
Boggs, J Caleb III	Senate Banking, Housing & Urban Affairs
Boland, James E	Senate Banking, Housing & Urban Affairs
Childress, Kate	Senate Banking, Housing & Urban Affairs
Cochran, Martha	Senate Securities
Cohen, David A	Senate Banking, Housing & Urban Affairs
Cohen, David Phillip	House Banking & House Financial Services
Collins, John T	Senate Banking, Housing & Urban Affairs
Collins, Lionel R Lionel	House Banking & House Financial Services
Cranford, Todd	House Financial Services
Daly, Justin	Senate Banking, Housing & Urban Affairs
Danvers, William C	House International Development, Finance, Trade & Monetary Policy
Doremus, Theodore A	House Banking, Finance & Urban Affairs
Edwards, Eric H	House Financial Institutions & Consumer Credit
Fennel, Melody H	Senate Banking, Housing & Urban Affairs
Feuer, Mitchell L	Senate Banking, Housing & Urban Affairs
Fogel-Bublick, Jenn	Senate Banking, Housing & Urban Affairs
Foote, Tucker	House Financial Services
Gatten, Nate	Senate Banking, Housing & Urban Affairs
Geduldig, Sam K	House Financial Services
Gilster, Kyle J	House Financial Services
Gooch, Lesli McCollum	House Financial Services
Gordon, Robert	House Financial Services
Gradler, Geoffrey C	House Banking, Finance & Urban Affairs
Gray, Geoffrey P	Senate Banking, Housing & Urban Affairs
Hesse, Christine F	Senate Banking, Housing & Urban Affairs
Horne, David L	House Financial Services
Hyland, James E	House Banking, Finance & Urban Affairs
Imperatore, Brant	House Capital Markets, Senate Securities & Government Sponsored Enterprises
Jochum, James J	Senate Banking, Housing & Urban Affairs
Johnson-Obey, Kirsten T	House Financial Institutions & Consumer Credit
Jones, Dylan	House Capital Markets, Senate Securities & Government Sponsored Enterprises
Jones, William Ike	House Financial Services
Lowenthal, Andrew	Senate Securities
Marks, Kathryn	House Financial Services

Lobbyist	Former Committee/Subcommittee Assignment
McDowell, Carter K	House Financial Services
Nappi, Douglas R	Senate Banking, Housing & Urban Affairs
O'Connell, Janice M	Senate Banking, Housing & Urban Affairs
O'Rourke, John T	House Banking, Finance & Urban Affairs
Oswald, Joel	Senate Banking, Housing & Urban Affairs
Paese, Michael	House Financial Services
Patterson, Steven R	Senate Banking, Housing & Urban Affairs
Porterfield, Lendell W	House Financial Institutions & Consumer Credit
Readmond, Thomas	Senate Banking, Housing & Urban Affairs
Reilly, Brendan	House Financial Services
Rich, Linda Dallas	House Financial Services
Roberson, Peter	House Financial Services
Roberti, Clifford	House Financial Services
Roberts, Elizabeth	House Banking & House Financial Services
Royer, Robert S	House International Development, Finance, Trade & Monetary Policy
Seidel, Joseph L	House Banking & House Financial Services
Sheffield, Joi E	Financial Institutions & Regulatory Relief
Sivon, James C	House Banking, Finance & Urban Affairs
Sternhell, Alex	Senate Banking, Housing & Urban Affairs
Sutton, Rashmi	House Financial Services
Thompson, Michael D	Senate Banking, Housing & Urban Affairs
Thornton, Sarah	Senate Banking, Housing & Urban Affairs
Ventrone, Joseph M	House Banking & House Financial Services
Whonder, Carmencita	Senate Banking, Housing & Urban Affairs
Wilsusen, Joshua P	House Financial Services
Woodall, Samuel R III	House Banking & House Financial Services
Zerzan, Greg	House Financial Services

Sources: Lobbying disclosure information provided to the Senate pursuant to the Lobbying Disclosure Act and Center for Responsive Politics' data

Figure III: Financial Services Lobbyists Who Previously Worked for Members Now Serving on the Senate or House Banking Committees

Lobbyist	Member Served	Member's Committee
Alexander, Monica	Maxine Waters (D)	House Financial Services
Anderson, John A	Mike Crapo (R)	Senate Banking, Housing & Urban Affairs
Bendall, Jennifer L	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Blackwood, Amelia	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Bock, Paul	Herb Kohl (D)	Senate Banking, Housing & Urban Affairs
Bornstein, Theodore H	Herb Kohl (D)	Senate Banking, Housing & Urban Affairs
Brathwaite, Paul	Michael N. Castle (R)	House Financial Services
Brayboy, Joyce	Melvin L Watt (D)	House Financial Services
Camper, Clarke D	Charles E Schumer (D)	Senate Banking, Housing & Urban Affairs
Camper, Naomi G	Tim Johnson (D)	Senate Banking, Housing & Urban Affairs
Cheney, Brad	Brad Sherman (D)	House Financial Services
Cialone, Lauren	Evan Bayh (D)	Senate Banking, Housing & Urban Affairs
Cochran, Martha	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Cohen, Sheryl	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Cole, Ray	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Critton, Ipyana	Charles E Schumer (D)	Senate Banking, Housing & Urban Affairs
Cunningham, Bryan	Judd Gregg (R)	Senate Banking, Housing & Urban Affairs
Dayananda, Priya	Gregory W Meeks (D)	House Financial Services
Dekeyser, David Armand	Bob Corker (R)	Senate Banking, Housing & Urban Affairs
Deuser, Jon S	Jim Bunning (R)	Senate Banking, Housing & Urban Affairs
Duffy, Bonnie Hogue	Jack Reed (D)	Senate Banking, Housing & Urban Affairs
Eichenauer, Steven	Jack Reed (D)	Senate Banking, Housing & Urban Affairs
Emerson, Langston	Michael E. Capuano (D)	House Financial Services
Fettig, Dwight	Tim Johnson (D)	Senate Banking, Housing & Urban Affairs
Flood, James G	Charles E Schumer (D)	Senate Banking, Housing & Urban Affairs
Fortier, Evelyn	David Vitter (R)	Senate Banking, Housing & Urban Affairs
Foster, Lisa German	Jack Reed (D)	Senate Banking, Housing & Urban Affairs
Frillici, Vincent	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Goldberg, Gary L	Brad Sherman (D)	House Financial Services
Gonzalez, John Michael	Melissa Bean (D)	House Financial Services
Gooch, Lesli McCollum	Gary Miller (R)	House Financial Services
Gorman, Mike	Michael E. Capuano (D)	House Financial Services
Gradler, Geoffrey C	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Griner, Robert E	David Scott (D)	House Financial Services
Hall, G Stewart	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Haywood, Michael	Jim Bunning (R)	Senate Banking, Housing & Urban Affairs
Heindl, Brian	Herb Kohl (D)	Senate Banking, Housing & Urban Affairs
Hollingsworth, Roger	Charles E Schumer (D)	Senate Banking, Housing & Urban Affairs
Hutton, Michael H	Robert Menendez (D)	Senate Banking, Housing & Urban Affairs
Hyland, James E	Kay Bailey Hutchison (R)	Senate Banking, Housing & Urban Affairs
Jackson, Danna	Tim Johnson (D)	Senate Banking, Housing & Urban Affairs
James, Claudia	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Jones, Dylan	Carolyn McCarthy (D)	House Financial Services

Lobbyist	Member Served	Member's Committee
Kauders, Andrew	Robert Menendez (D)	Senate Banking, Housing & Urban Affairs
Kinzler, Peter	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Klein, Izzy	Charles E Schumer (D)	Senate Banking, Housing & Urban Affairs
Leibham, Nicholas A	Gary Ackerman (D)	House Financial Services
Leonard, Paul	Michael N. Castle (R)	House Financial Services
Lewin, Andrew	Dennis Moore (D)	House Financial Services
Lowenthal, Andrew	Evan Bayh (D)	House Financial Services
Mcavoy, Susan	Emanuel Cleaver (D)	House Financial Services
McCollum, Jesse	Ron Klein (D)	House Financial Services
Mckay, Mike	Gregory W Meeks (D)	House Financial Services
Mechem, John T	Jim Bunning (R)	Senate Banking, Housing & Urban Affairs
Mondello, Joseph	Kay Bailey Hutchison (R)	Senate Banking, Housing & Urban Affairs
Munk, Jeffrey W	Kay Bailey Hutchison (R)	Senate Banking, Housing & Urban Affairs
Muroff, Daniel	Michael E. Capuano (D)	House Financial Services
O'Connell, Janice M	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Peabody, Payson	Jim Bunning (R)	Senate Banking, Housing & Urban Affairs
Pearce, David F Jr	Michael N. Castle (R)	House Financial Services
Porterfield, Lendell W	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Raben, Robert	Barney Frank (D)	House Financial Services
Ragland, Micah	Robert Menendez (D)	Senate Banking, Housing & Urban Affairs
Ramirez, Oscar	Joe Baca (D)	House Financial Services
Rivers, Philip W	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Roberts, Richard Y	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Rose, Michael	Maxine Waters (D)	House Financial Services
Savercool, John	Kay Bailey Hutchison (R)	Senate Banking, Housing & Urban Affairs
Scango, Steve	Michael N. Castle (R)	House Financial Services
Schloesser, Chris	Robert Menendez (D)	Senate Banking, Housing & Urban Affairs
Schwantes, Jonathan	Herb Kohl (D)	Senate Banking, Housing & Urban Affairs
Stanton, Mary Beth	Herb Kohl (D)	Senate Banking, Housing & Urban Affairs
Stewart, Timothy S	Robert F Bennett (R)	Senate Banking, Housing & Urban Affairs
Strauss, Ari Jonathan	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Tarplin, Richard J	Chris Dodd (D)	Senate Banking, Housing & Urban Affairs
Thornhill, Barrett	Mike Crapo (R)	Senate Banking, Housing & Urban Affairs
Watters, Blair L	Robert Menendez (D)	Senate Banking, Housing & Urban Affairs
Welch, Wesley Ryan	Richard C Shelby (R)	Senate Banking, Housing & Urban Affairs
Westmoreland, John	Don Manzullo (R)	House Financial Services
Whonder, Carmencita	Charles E Schumer (D)	Senate Banking, Housing & Urban Affairs
Wojtasik, Catherine	Evan Bayh (D)	Senate Banking, Housing & Urban Affairs
Yehl, Timothy	Robert F Bennett (R)	Senate Banking, Housing & Urban Affairs

Sources: Lobbying disclosure information provided to the Senate pursuant to the Lobbying Disclosure Act and Center for Responsive Politics' data

Figure IV: Financial Services Sector Organizations Employing the Most “Revolving Door” Lobbyists in 2009 & 2010

Organization	Number of “Revolving Doors” Lobbyists Employed in 2009 and 2010
Citigroup Inc	60
Visa Inc	50
American Bankers Assn	49
Prudential Financial	47
Goldman Sachs	47
Securities Industry & Financial Mkt Assn	43
Natl Assn Real Estate Investment Trusts	39
SLM Corp	36
Private Equity Council	36
Managed Funds Assn	34
JPMorgan Chase & Co	33
Investment Co Institute	33
Genworth Financial	32
Zurich Financial Services	32
Credit Suisse Group	31
Ernst & Young	30
American Institute of CPAs	30
Federal Home Loan Bank	30
American Council of Life Insurers	30
Fortress Investment Group	27

Sources: Lobbying disclosure information provided to the Senate pursuant to the Lobbying Disclosure Act and Center for Responsive Politics' data

Figure V: Lobbyists With Most Financial Services Clients 2009 and 2010

Lobbyist	# of Financial Services Clients	Former Government Employment
Levy, Michael B	25	Dept of Treasury, Senior Advisor to the Secretary; Bentsen, Lloyd, Administrative Asst; Joint Economic, Economic Advisor
Whonder, Carmencita	22	Ford, Harold E Jr, Senior Legislative Assistant; Transportation & Related Agencies, Staff Director; Judiciary, Counsel; Schumer, Charles E, Counsel; Dept of Justice, Deputy Assistant; McIntyre, Mike, Legislative Assistant; Wolf, Frank R, Senior Legislative Assistant.
Franasiak, David E	21	Nowak, Henry J, Aide/Staff; Small Business, Staff Director, Tax Oversight Subcmt
Mahony, Regina	21	Hoyer, Steny H, Senior Policy Advisor
Imperatore, Brant	20	Capital Markets, Securities & Government Sponsored Enterprises, Senior Counsel; Baker, Richard, Policy Advisor
Oswald, Joel	20	Enzi, Mike, Legislative Asst; Banking, Housing & Urban Affairs, Prof Staff; International Trade, Prof Staff; Securities, Prof Staff
Geduldig, Sam K	19	Blunt, Roy, Senior Advisor; Oxley, Michael G, Senior Advisor; Boehner, John, Senior Advisor; Financial Services, Director of Coalitions
Pate, Barbara A	18	Pickle, James Jarrell, Chief of Staff; Portman, Rob, Tax Counsel & Legislative Director
Sternhell, Alex	18	Banking, Housing & Urban Affairs, Deputy Staff Director
Bode, Holly	17	Levin, Sander, Health Care Advisor; Dept of Health & Human Services, Dep Asst Sec, Legislation; Special Aging, Aide/Staff
Bradshaw, Tara	17	President's Advisory Panel on Tax Reform, Communications Director
Cave, J Patrick	17	Baker, Richard, Chief of Staff; Dept of Treasury, Dep/Acting Asst Sec
Doney, John L	17	Senate Leadership and Administrative Offices, Asst Sec for the Majority
Dupuy, Ben	17	Sessions, Jeff, Deputy Press Secretary
Flynn, Donna Steele	17	Oversight, Staff Director; Archer, Bill, Legislative Director
Gasper, Gary	17	US Tax Court, Attorney/Advisor; Internal Revenue Service, Sr Tax Advisor
Giordano, Nick	17	Baucus, Max, Legislative Director; Finance, Chief Tax Counsel
Grab, Francis	17	Matsui, Robert T, Legislative Assistant; Lautenberg, Frank R, Fellow; Becerra, Xavier, Legislative Assistant; Kleczka, Jerry, Legislative Assistant
Grafmeyer, Richard	17	Joint Taxation, Deputy Chief of Staff; Finance, Sr Republican Tax Counsel; Finance, Deputy Republican Staff Director
Hooper, Lindsay D	17	Wallop, Malcolm, Legislative Director
Javens, Chris L	17	Grassley, Chuck, Tax Counsel
Koshgarian, Dave	17	Cardin, Ben, Chief of Staff; Atkins, Chester Greenough, Legislative Director; Kelly, Richard, Legislative Assistant; Ferraro, Geraldine A, Legislative Director

Lobbyist	# of Financial Services Clients	Former Government Employment
McKenney, William	17	Ways and Means, Staff Director; Chandler, Rod, Legislative Director; Brown, Clarence Jr, Press Secretary; Oversight, Chief of Staff; Houghton, Amo, Chief of Staff
Mercado, Moses	17	House Minority Leader, Dep Chief of Staff (Dick Gephardt); Green, Gene, Chief of Staff
Mikrut, Joseph	17	Dept of Treasury, Leg/Congressional Affairs
Nelson, LaBrenda Garrett	17	Joint Taxation
Petrich, Jeff	17	Natural Resources, Counsel
Phelps, Anne	17	White House Office, Special Assisnant to President
Porter, John D	17	Pension & Welfare Benefits Admin, Counsel
Rozen, Robert M	17	Ford, Wendell H, Legislative Counsel; Mitchell, George J, Legislative Counsel
Swonger, Amy	17	Senate Majority Whip, Floor Assistant (Mitch McConnell); Vice President's Office, Deputy Assistant for Legislative Affairs
Talisman, Jonathan	17	Dept of Treasury, Asst Sec, Tax Policy
Urban, Tim	17	Herger, Wally, Legislative Asst
Willcox, Lawrence G	17	Senate Republican Policy Cmte, Staff Director; Kyl, Jon, Tax Counsel; Ways & Means, Tax Counsel; Tax Division, Trail Attorney
Blumenthal, Steve A	16	Ofc/Federal Housing Enterprise Oversight, Acting Director; Energy & Commerce, Counsel
Feuer, Mitchell L	16	Banking, Housing & Urban Affairs, Counsel
Rich, Peter D	16	Energy & Commerce, Counsel
Chube, Ellen	15	Ford, Harold E Jr, Senior Legislative Assistant
Meade, Heather	15	Murray, Patty; Cantwell, Maria
Meltzer, Richard J	15	Mikva, Abner J, Legislative Assistant; Pelosi, Nancy, Transition Coordinator; Pelosi, Nancy, Policy Director; U.S. National Security & Military/ Commercial Concerns with the People's Republic of China, counsel
Thompson, Michael D	15	Environmental Protection Agency, Attorney/Law Clerk; Banking, Housing & Urban Affairs, Professional Staff Member; Fossella, Vito, Legislative Assistant
Van Scoyoc, H Stewart	15	Mikulski, Barbara A, Projects Director
Roberts, Richard Y	14	Securities & Exchange Commission, Commissioner; Shelby, Richard C, Administrative Assistant; Shelby, Richard C, Administrative Assistant
Berman, Wayne L	13	Dept of Commerce, Asst Sec, Policy
Hatcher, Christopher	13	McInnis, Scott, Legislative Director; Dept of Treasury, Legislative Mngr
Klein, Izzy	13	Schumer, Charles E, Communications Director; Joint Economic, Deputy Staff Director for Communications; Markey, Edward J, Political Director
Lewin, Andrew	13	Moore, Dennis, Legislative Director
Maloney, Drew	13	House Majority Whip, Administrative Asst (Tom DeLay); Wicker, Roger, Legislative Counsel; Bryant, Ed, Legislative Director
McGlinch, Peg	13	Moynihan, Daniel Patrick, Legislative Aide; Reid, Harry,

Lobbyist	# of Financial Services Clients	Former Government Employment
		Legislative Counsel; Walz, Timothy J, Chief of Staff; Senate Majority Leader, Counsel (Reid); Neal, Richard E, Legislative Director/Tax & Trade Counsel
Taylor, Gordon	13	John, Chris, Chief of Staff; Hayes, Jimmy, Legislative Assistant
Vlossak, Frank	13	Boehlert, Sherwood, Aide/Staff; Cook, Merrill, Legislative Asst
Weber, Vin	13	Appropriations, Member; Hagedorn, Tom, Press Secretary; Boschwitz, Rudy, Aide/Staff; US House of Representatives, Member

Sources: Lobbying disclosure information provided to the Senate pursuant to the Lobbying Disclosure Act and Center for Responsive Politics' data