

**From:** [Abram, Anna](#)  
**To:** ["Hennie, Alicia"](#)  
**Cc:** [Stannard, Paula \(OS\)](#); [Lapinski, Mary-Sumpter \(OS\)](#); [Kalavritinos, Jack](#)  
**Subject:** RE: PhRMA White House meeting & CEO meeting requests  
**Date:** Friday, April 07, 2017 4:40:46 PM

---

Let's do the meeting together at HHS next Thursday. We will be there and it would be helpful to coordinate. Thanks.

---

**From:** Hennie, Alicia [<mailto:AHennie@phrma.org>]  
**Sent:** Friday, April 07, 2017 4:38 PM  
**To:** Abram, Anna  
**Cc:** Stannard, Paula (OS); Lapinski, Mary-Sumpter (OS); Kalavritinos, Jack  
**Subject:** Re: PhRMA White House meeting & CEO meeting requests  
Paula and Jim Stansel chatted this morning about coordinating the Interior Office of the Secretary. Paula is on that already. We were thinking we'd have to go to White Oak to see you. And we are happy to. Whatever makes your lives easiest!

Sent from my iPhone

On Apr 7, 2017, at 4:30 PM, Abram, Anna <[Anna.Abram@fda.hhs.gov](mailto:Anna.Abram@fda.hhs.gov)> wrote:

Apologies – I meant 11 am, not 10 am. Would 11 am next Thursday work?

---

**From:** Abram, Anna  
**Sent:** Friday, April 07, 2017 4:28 PM  
**To:** 'Hennie, Alicia'  
**Cc:** Stannard, Paula (OS); Lapinski, Mary-Sumpter (OS); Kalavritinos, Jack  
**Subject:** RE: PhRMA White House meeting & CEO meeting requests  
Hi Alicia – Thanks for your outreach. I would suggest that we coordinate meeting with my colleagues cc'd on this reply with Lori this upcoming Thursday at HHS.  
Would 10 am work for everyone?  
Thanks,  
Anna

---

**From:** Hennie, Alicia [<mailto:AHennie@phrma.org>]  
**Sent:** Friday, April 07, 2017 4:22 PM  
**To:** Abram, Anna  
**Subject:** PhRMA White House meeting & CEO meeting requests

Hi Anna,

I'd like to request a meeting with you and our policy and legal experts about a 5 point plan to address prescription drug costs that we just delivered to the White House. For background, our policy, legal, and trade experts met with Katy Talento and Joe Grogan a few days ago to present it. It was a follow-up assignment from President Trump to our CEOs when they met January 31. Our CEOs will be in town for a PhRMA board meeting on May 8/9. We requested a meeting for the CEOs to speak with Secretary Price about the 5 point plan as well. I want to make sure you are completely up to speed. My colleague, Lori Reilly, will be reaching out to Jack Kalavritinos as well. We would like to coordinate a meeting with both of you if possible.

The 5 points we would like to present are:

- Value Based Contracting – FDA piece is around communications
- Promote Generic Entry – mostly FDA

- Improved Trade Agreements
- Regulatory Relief – Some FDA, but a lot of 340b
- Middlemen Share the Savings – CMS

Hope you are doing well! You had a heckuva week with two huge Senate hearings two days in a row. I hope you have lovely weekend plans.

Sincerely,

Alicia

**Alicia Hennie**

DVP, PhRMA

202-897-5431 cell

202-835-3419 direct

[ahennie@phrma.org](mailto:ahennie@phrma.org)

**GOBOLDLY**

[GoBoldly.com](http://GoBoldly.com) | [Innovation.org](http://Innovation.org)