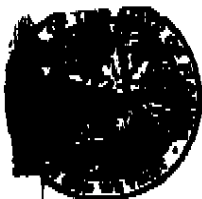


STATE OF FLORIDA

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JEB BUSH
GOVERNOR

November 18, 2003

The Honorable Robert B. Zoellick
United States Trade Representative
600 17th Street, N.W.
Washington, D.C. 20508

Dear Ambassador Zoellick:

It is my pleasure to relate to you Florida's continued commitment to the current free trade negotiations that you are working to complete on behalf of the United States. In response to your request that states agree to open access to government procurement processes, let me assure you that we will help in any way possible.

Accordingly, the State of Florida authorizes the U.S. Trade Representative (USTR) to offer access to the Florida state government procurement market in new trade agreements that USTR is currently negotiating. These include trade agreements with Morocco, Australia, the countries of the Central American Common Market (Costa Rica, El Salvador, Guatemala, Honduras and Nicaragua), the South African Customs Union (Botswana, Lesotho, Namibia, South Africa and Swaziland), and the Free Trade Agreement of the Americas. Florida will undertake the same commitments with regard to these new agreements that it has already undertaken under the WTO Agreement on Government Procurement.

I appreciate your interest and wish you well in this round and all negotiations.

Sincerely,

A handwritten signature in black ink that reads "Jeb Bush".

Jeb Bush



Governor's Mentoring Initiative
MBA MENTOR. BEA SIG NLR