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**Private Oil Company Revenues and Net Income
for 1999 & 1998;
and PAC Contributions and Soft Money Contributions for
1999-2000;
and Lobbying Expenditures for 1998**

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Revenues and Net Income of Major Private Oil Companies, 1999 & 1998.			
Oil Companies	1999 Revenues & Net Income*	1998 Revenues & Net Income*	Change
ARCO	\$13.1 billion \$1.52 billion	\$10.8 billion \$575 million	21% 165%
BP Amoco	revenues not reported \$5.33 billion ^a	revenues not reported \$3.96 billion ^a	n/a 35%
Chevron	\$36.6 billion \$2.29 billion	\$30.6 billion \$1.95 billion	20% 18%
Coastal	\$8.20 billion \$499 million ^c	\$7.37 billion \$438 million ^c	11% 14 %
Conoco	\$27.3 billion \$782 million	\$23.1 billion ^b \$663 million ^b	18% 18%
ExxonMobil	\$187 billion \$8.38 billion	\$169 billion \$8.81 billion	10% -5%
Marathon	\$24.3 billion \$434 million	\$22.0 billion \$321 million	11% 35%
Phillips	\$13.9 billion \$548 million	\$11.8 billion \$375 million	18% 46%
Shell	\$150 billion \$7.09 billion ^d	\$138 billion \$5.15 billion ^d	8% 38%
Texaco	\$35.7 billion \$1.21 billion	\$31.7 billion \$894 million	13% 36%

* Unless otherwise noted, net income does not include non-recurring charges or special items, making it easier to identify trends related to normal business operations.

a. Replacement cost profit before exceptional items (same as net income)

b. 1998 revenues and net income are on a pro forma basis.

c. Net earnings available to common stockholders.

d. Adjusted CCS earnings.

Source: Company reports.

U.S. Oil Company PAC Contributions and Soft Money Contributions for 1999-2000, and Lobbying Expenditures for 1998.

U.S. Oil Companies	1999-2000 PAC Contributions	1999-2000 Soft Money Contributions	1998 Lobbying Expenditures
ARCO	\$65,000 R=\$46k D=\$19k	\$385,000 R=\$295k D=\$90k	\$3.00 million
Chevron	\$101,000 R=\$81k D=\$20k	\$168,000 R=\$103k D=\$65k	\$3.00 million
Coastal	\$43,000 R=\$28k D=\$15k	none	\$280,000
Conoco/DuPont	\$14,000 R=\$10k D=\$4k	\$64,000 R=\$64k D=\$0	\$1.87 million
Exxon	\$81,000 R=\$77k D=\$4k	\$120,000 R=\$105k D=\$15k	\$5.62 million
Marathon/USX Corp.	\$65,000 R=\$32k D=\$33k	\$58,000 R=\$43k D=\$15k	\$4.06 million
Mobil	\$77,000 R=\$66k D=\$11k	\$84,000 R=\$59k D=\$25k	\$6.16 million
Phillips	\$38,000 R=\$35k D=\$3k	\$60,000 R=\$60k D=\$0	\$980,000
Texaco	\$65,000 R=\$45k D=\$20k	\$80,000 R=\$60k D=\$20k	\$4.23 million
Total	\$549,000 <i>R=\$420k D=\$129k</i>	\$1.02 million <i>R=\$789k D=\$230k</i>	\$29.2 million

Source: Center for Responsive Politics

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